

# ROSTER ANALYSIS WORKSHEET

1. List the names and classifications of your current members on the Roster Analysis Worksheet.
2. Compare your members' classifications to the job classifications listed below.
3. Identify occupations not represented in the club. Use resources such as chamber of commerce and city directories.
4. Compile Prospect Profiles to use as your invitation list and keep track of your prospects.

## A

Accountant  
Adjuster  
Advertising Executive  
Agricultural Agent  
Airport Authority  
Apartment Manager  
Assessor  
Architect  
Artist  
Attorney  
Auctioneer  
Auditor  
Automobile Dealer

## B

Bakery Owner/Manager  
Banker  
Barber  
Beverage Distributor  
Biologist  
Boat Equipment Dealer  
Broadcaster  
Broker  
Building Contractor

## C

Carpenter  
Caterer  
Certified Public Accountant  
Chemist  
Chamber of Commerce  
Chiropractor  
City/Town Council Member  
Clergy  
Consultant  
Contractor  
Counselor  
Court Reporter

## D

Dairy Owner/Manager  
Dentist  
Dermatologist  
Designer  
Developer  
Dietitian  
Distributor  
Doctor  
Dry Cleaner

## E

Editor  
Educator  
Electrician  
Employee Relations  
Consultant  
Engineer

Engraver  
Equipment Rental Owner  
Estate Planner  
Executives  
Exterminator

## F

Farm Equipment Store Owner  
Farmer  
Finance Company Owner  
Financial Planner  
Fire fighter  
Florist  
Foundation Director  
Fund-raiser  
Funeral Director  
Furniture Dealer

## G

Gardener  
Geologist  
Graphic Artist  
Grocer  
Guidance Counselor  
Gunsmith  
Gynecologist

## H

Hardware Store Owner  
Historian  
Horticulturist  
Healthcare Administrator  
Hospital Administration  
Hotel/Motel Manager

## I

Illustrator  
Importer  
Inspector  
Insurance Agent  
Interior Decorator  
Investigator  
Investment Analyst

## J

Janitorial Service Owner  
Jewelry Dealers/Repair  
Journalist  
Judge

## K

Kennel Operator  
Kindergarten/  
Pre-school Director

## L

Landscaper  
Laundry Operator  
Lecturer

Librarian  
Livestock Broker  
Locksmith  
Lumber Dealer

## M

Magazine Editor  
Manufacturers' Representative  
Marketing Director  
Marriage Counselor  
Massage Therapist  
Media (Radio, Print or TV)  
Meteorologist  
Military Officer  
Musician

## N

Naturalist  
Newspaper Publisher  
Novelty Company Owner  
Nurse  
Nutritionist

## O

Occupational Therapist  
Office Equipment Store Owner  
Optician  
Optometrist  
Orthodontist

## P

Painter  
Paper Company  
Representative  
Pediatrician  
Pharmacist  
Photographer  
Physical Therapist  
Physician  
Pilot  
Plant Manager  
Playwright  
Plumber  
Podiatrist  
Police Officer  
Postmaster  
Printer  
Psychologist  
Professor  
Programmer  
Public Relations Executive  
Public Speaker  
Publisher  
Purchasing Agent

## Q

Quality Control Consultant

## R

Radio Station Manager  
Real Estate Agent  
Recreational Director  
Restaurant Owner

## S

Safety Consultant  
Salesperson  
Salvation Army Officer  
School Superintendent  
Scientist  
Secretary  
Social Worker  
Sporting Goods Store Owner  
Stock Broker  
Surgeon  
Surveyor

## T

Tailor  
Taxidermist  
Technician  
Telecommunications Manager  
Telephone Company Manager  
Television/Video Dealer  
Tourism Director  
Training Consultant  
Travel Agent

## U

Underwriter  
Upholsterer  
Utility Manager

## V

Veterinarian  
Videographer  
Video Repair Store Owner

## W

Welder  
Window Company Owner  
Writer

## X

X-ray Technician

## Y

YMCA/YWCA Administrator  
Youth Center Administrator

## Z

Zoning Consultant  
Zoologist  
Zoo President/Executive

**JOB DESCRIPTION**

**CURRENT MEMBER**

**PROSPECT #1**

**PROSPECT #2**
