# KIWANIS 2018-19 ANNAL REPORT



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## **FROM OUR LEADERS**



Kiwanis International is a global community of volunteers. We're members of local clubs, but we're also a worldwide family — an organization in which people of all ages, talents and experiences bond over the chance to change children's lives. Because kids need Kiwanis.

We reach them through service, fundraising and partnerships. And we make a difference by addressing Kiwanis causes. In the 2018-19 Kiwanis year, these included: • The international impact of The Eliminate Project and our ongoing effort to reduce

iodine deficiency.

• The local impact of club and district service projects, as well as disaster relief. • Leadership and development for Kiwanis family members of all ages.

**Executive Director** Kiwanis International and

**STAN SODERSTROM** 

Of course, the world is always an unpredictable and even perilous place for kids and their families. Even before the worldwide pandemic of 2020, Kiwanis International was

Kiwanis Children's Fund addressing issues of protection and preparation. In 2018-19, for instance, we continued laying the groundwork for a comprehensive youth-protection initiative, which will ultimately require that all Kiwanis family adults read our recent Youth Protection Guidelines — and that all who volunteer as advisors for our clubs for children and youth have criminal history background checks.

That commitment is also evident financially. Kiwanis International's investment in legal and liability protection continued to grow in 2018-19. From risk management to insurance and more, our commitment rose more than US\$1 million from the previous year — to more than \$4 million. (See "Financials," beginning on page 20.)

In an uncertain world, there is no such thing as perfect foresight. But uncertainty only heightens the importance of safeguarding what is most important. For Kiwanis International, that means the youth we serve and the members who serve them. In that way, we protect the worldwide organization as a whole — and all the good we do for the children of the world.

Two leaders who have helped make the world a safer and happier place for kids are 2018-19 Kiwanis International President Poly Lat and 2018-19 Kiwanis Children's Fund President George Cadman. When Poly passed away in September 2019, many of us noted the impact of his life and leadership. I'm pleased to acknowledge him again — and to thank George for his continuing dedication to service that changes lives.



During the 2018-19 Kiwanis year, support for the work of the Kiwanis Children's Fund, including fulfillment of our commitment to the success of The Eliminate Project, remained strong. Funding of club and district grants enabled Kiwanians globally to serve their communities locally.

**GEORGE CADMAN** 2018-19 President Kiwanis Children's Fund





**POLY LAT** (1956-2019) 2018-19 President **Kiwanis International** 

2018-19 Kiwanis International President Poly Lat passed away on September 18, 2019. A Kiwanis member for nearly 30 years, he served as president from October 1, 2018, until his death. During a 2018 meeting of his Kiwanis club in Manila, Lat said: "This is why I like Kiwanis. We work. We serve. And we have fun together."

# LOCALLY BASED, GLOBALLY EFFECTIVE

At home or afar. In a quiet community, a cosmopolitan city or a distant country. No matter where a kid needs Kiwanis, our members reach out to help with concern, care and commitment. More than half a million individuals around the globe proudly call themselves members of the Kiwanis family, devoting more than 19 million hours to service every year.

The projects they tackle bring food to hungry children and their families, education to those with limited resources, safe places to learn and play for kids of all abilities, services to those with special needs, relief to people reeling from natural disasters and vaccinations to mothers and babies at risk.

From children in primary school to longtime Kiwanians, from tweens and teens to university students and adults living with disabilities, our family members wholeheartedly embrace the value of service and the joy of serving. Whether it's a project in a small town or a campaign of global importance, Kiwanis family members will be there, providing support and making a difference.

STRENGTH IN NUMBERS

537,830 adults & youth members

**8,386** adult clubs

**8,268** youth clubs

**85** nations & geographic areas

All figures approximate as of October 2019 and are subject to change.

vertices ver







### SERVICE LEADERSHIP PROGRAMS

K-Kids: Primary school students Builders Club: Students ages 11-14 Key Club: Teens ages 15-18 Circle K International: University students Aktion Club: Adults living with disabilities



# **ALL IN THE FAMILY**

### The Kiwanis family is as diverse as the needs we address and the service projects we organize.

Consisting of members around the world, of all ages On average, each Kiwanian makes a positive difference and abilities, the Kiwanis family conducts more than in the lives of 162 children; our Service Leadership 152,000 service projects every year. Our clubs also Program members expand that crucial influence even farther. When we say Kids Need Kiwanis, we mean it raise money to address crucial needs locally and globally. In 2018-19, Kiwanians alone raised US\$133 and our Kiwanis family members do something about million, with an additional US\$2.892 million in gifts it, something important, every single day. to the Kiwanis Children's Fund, which expanded our reach even further. Add to that the resources available through our valued partnerships, and the Kiwanis family becomes even more effective.







# **CLOSE TO HOME**

For Kiwanians around the world, caring for children in need begins at the community level. Kiwanis family members are ideally positioned to actively identify local challenges. Along with their knowledge and connections in the area, they draw on partnerships and Kiwanis resources to deliver custom service projects that maximize impact.

### Feeding hungry children in Nepal

Before the Kiwanis Club of Kathmandu City in Nepal stepped in, fewer than half of the preschoolers attending Siddhartha Vanasthali Institute were able to eat a school lunch each day — neither families nor the school had resources to feed them. After the club received a Kiwanis Children's Fund grant, its Supplement Nutrition Program ensured that all preschoolers enjoyed a nutritious meal on each of the Institute's 200 annual school days. As a bonus, the program also provides parents with educational resources stressing the importance of healthy family diets.

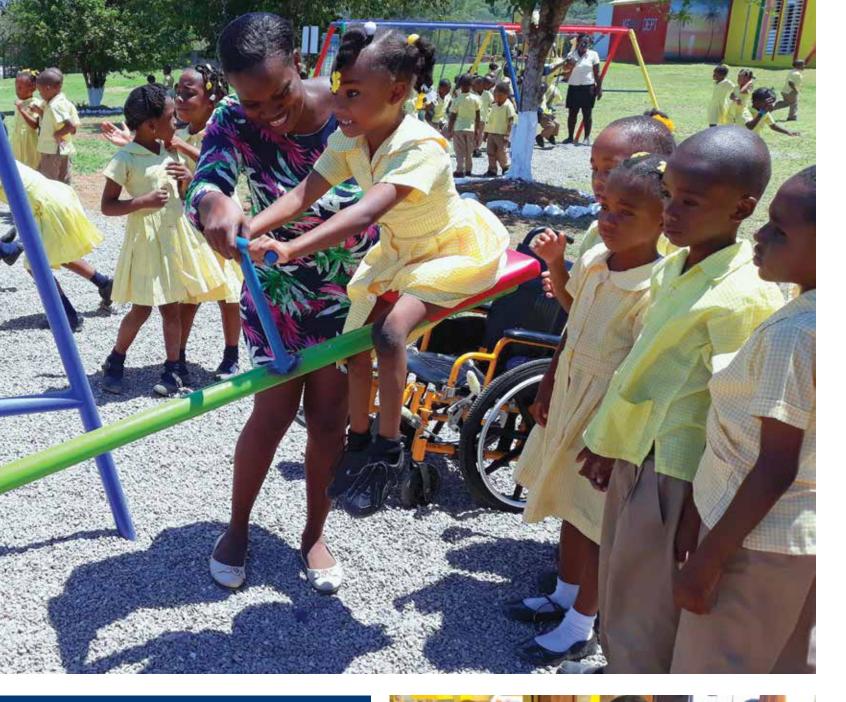
### Removing barriers to STEM education in Connecticut

When New York's Islip School District needed Skills in science, technology, engineering and math will be essential for 80% of available jobs help integrating students with learning and developmental disabilities, the Kiwanis Club in the coming decade, according to estimates by the U.S. National Science Foundation. Yet in the of the Islips, Bay Shore, organized a bowling U.S., women account for only 20% of bachelor's tournament fundraiser to purchase special degrees in engineering, physics and computer sensory equipment. After seeing how much fun science. The Kiwanis Club of Meriden, Connecticut, students with special needs had in the bowling wanted to make STEM education more accessible alley, club members decided to create a league just for them. The club used a Kiwanis Children's to girls, so it used a grant from the Kiwanis Children's Fund to transform a computer lab at a Fund grant and additional donations to create and local Girls Inc. chapter into a STEM lab. Now some fund a league of 17 young bowlers, who swung, 1,000 girls from kindergarten through high school rolled and racked their way into Special Olympics have access to life-changing, future-framing skills. competition.

### Creating safe places to play in Jamaica

Playgrounds allow children to develop essential gross motor skills, but in Kiwanis Division 25 of Eastern Canada and the Caribbean, four early childhood centers had only a swing set available; 12 had no outdoor play spaces or equipment at all. The division identified additional partners and sponsors and teamed with the Kiwanis Children's Fund to build a safe, colorful playground at each of the childhood centers. Thanks to The Playground Effect, children now swing, seesaw and slide in fenced-in, landscaped oases of fun while developing physical functionality.

### Bringing bowling to children with special needs in New York



### **STRENGTH IN NUMBERS**

### Kiwanis Children's Fund

26 club grants + 35 district grants Total: **US\$460,013** 

41 disaster release grants Total: **US\$185,497** 



### Responding to historic flooding in the U.S. Midwest

In March 2019, rapidly melting post-blizzard snowbanks combined with torrential rainfall to kick off a sustained period of severe flooding along the Missouri River. The states of Iowa and Nebraska were especially hit hard, with rising flood waters inundating homes, forcing evacuations and causing billions of U.S. dollars in damages. Kiwanis clubs throughout the Nebraska-Iowa District turned to the Kiwanis Children's Fund for disaster relief, and the resulting US\$45,000 in grants helped provide food, clothing, cleaning supplies, bedding, diapers, personal hygiene products and more to hundreds dealing with the sodden aftermath.



### **Protecting young lives in New Hampshire**

For a quarter of a century, children in Berlin, New Hampshire, have been pedaling safely along the city's bike trails while sporting protective helmets provided free of charge during the Berlin Kiwanis Club's annual bike rodeo. Kids choose from a colorful array of helmets, while the Kiwanians inspect bikes, handle routine maintenance and teach safety tips. But in 2019, two retailers that previously donated helmets stopped participating. Club members couldn't put young lives at risk, so they applied for a Kiwanis Children's Fund grant, which resulted in the purchase of enough helmets to keep 250 children cycling in protective style.



### **STRENGTH IN NUMBERS**

### **Kiwanis Children's Fund**

**3 grants to UNICEF to fight maternal** and neonatal tetanus. Total: **US\$1,650,000** 

2 grants to fight iodine deficiency disorders. Total: **US\$400,000** 





# ONE WORLD, **ONE FAMILY**

While the Kiwanis family unwaveringly serves its home communities, members also realize the importance of their roles in addressing critical issues on a global scale. In 2018-19, Kiwanis clubs and the Service Leadership Programs they sponsor not only continued to help those in distant countries address dire needs, but also supported powerful partnerships as we pursued international initiatives that span years and save lives.

### Maternal and neonatal tetanus

In 2010, Kiwanis International teamed with UNICEF to protect mothers and babies through The Eliminate Project, an effort to raise US\$110 million to eliminate maternal and neonatal tetanus. Since then, the number of babies dying each year from tetanus has been cut nearly in half.

In April 2019, we celebrated together as Chad became the 26th country to eliminate maternal and neonatal tetanus. Significant in its own right, the achievement was even more remarkable in light of the obstacles facing this country. Conflict prompted by Boko Haram has resulted in a large displaced population. Many of Chad's parents have been separated from their children, who in turn are subjected to exploitation, abuse and recruitment by armed groups. Because of The Eliminate Project, mothers no longer suffer the additional fear of losing their beloved newborns to the brutal tetanus infection.



### **lodine deficiency disorders**

Kiwanis International has been dedicated to eliminating iodine deficiency disorders since 1994, when our organization approved its first global service project. In 2019, the Kiwanis Children's Fund continued this commitment, including a US\$200,000 grant to Sudan, where the situation is dire. Because mothers haven't been able to consume enough iodine, 91% of Sudan's newborns are susceptible to brain damage. UNICEF used the grant funds to advocate for national laws and standards, program monitoring systems and create awareness campaigns.



# A LEGACY OF LEADERSHIP

Service knows no age limits. The strength of the Kiwanis family is derived from the depth of our dedication, ranging from the members of our Kiwanis clubs to the kids and adults in our Service Leadership Programs. Children can join our family in primary school and continue their service journey through their university education. Adults of many ages and abilities lead and serve in our Kiwanis and Aktion clubs.

And dynamic partnership organizations join us to maximize our impact and help us develop service leaders who will ensure the Kiwanis family legacy continues.

In 2018-19, Kiwanis International and the Kiwanis Children's Fund continued to prepare teens and university students for a lifetime of service leadership — and one of the Kiwanis family's student leaders used the skills honed through our Service Leadership Programs to gain U.S. congressional support in the fight against maternal and neonatal tetanus.

### Support and partnership

Key Leader weekends utilize a combination of largeand small-group workshops, discussions and teambuilding activities to help teens learn the principles of personal integrity, growth, respect, community and the pursuit of excellence. In 2018, a US\$60,000 Kiwanis Children's Fund grant enabled Key Leader to expand into new locations, making this valuable programming accessible to at least 1,500 additional young people.

### **STRENGTH IN NUMBERS**

### Kiwanis Children's Fund

110 grants made to Service Leadership Programs. Total: **US\$170,014**  In March 2019, Emerson Rice became the first representative of Key Club International to speak before the U.S. House Appropriations Committee's Subcommittee on State, Foreign Operations, and Related Agencies. As the 2018-19 Key Club International president, Rice highlighted the progress made by UNICEF and Kiwanis International through The Eliminate Project and asked the committee to continue its support of the program through a 2020 funding appropriation of US\$2 million.

The power of partnerships helps our Service Leadership Program members change not only their own communities, but the world. In 2018-19, we continued to team with the Thirst Project and with UNICEF to bring clean water — and its many lifesaving benefits — to children, their families and their hometowns.

### Thirsty 30

Hundreds of Key Clubs worldwide took part for the third time in Thirst Project's Thirsty 30 fundraising campaign. Often held in March to coincide with that month's World Water Day, the 30-day challenge encourages every member of a participating club to raise money that will help Thirst Project bring clean water to areas in desperate need.



### **WASH Project**

Circle K International members continued their partnership with UNICEF's WASH Project, which focuses on water, sanitation and hygiene initiatives in underdeveloped regions of the world. During March Water Madness, students raise funds for and awareness about UNICEF's efforts to supply clean drinking water, sanitation and hygiene education to children and schools. CKI members' hard work supports emergency water access intervention for people in drought-affected areas and provides internally displaced people with alternative sustainable sanitation strategies. "When women are vaccinated for tetanus and learn about maternal health, they become empowered to take control of their well-being and that of their newborns. We believe these women matter. They deserve to give birth to healthy babies, and their babies deserve to achieve their full human potential."

 Emerson Rice, 2018-19 Key Club International president, testifying before U.S. Congress in March 2019

At the Kiwanis Children's Fund, our mission is to develop resources that transform the goodwill and vision of Kiwanians into programs that serve the children of the world.

The Kiwanis Children's Fund gratefully acknowledges the extraordinary support we received during the 2018-19 Kiwanis year. Each donor is a valued partner in our efforts to improve the lives of children near and far.

### **KIWANIS TRUE**

### **DIAMOND TODAY CLUB**

The following clubs' per-member average gift to the Kiwanis Children's Fund annual campaign met or exceeded US\$100 during the 2018-19 Kiwanis year.

Brighton, New York Eagle Rock, California-Nevada-Hawaii El Paso, Southwest Fort Collins-Eyeopeners, Rocky Mountain Golden K-Austin, Texas-Oklahoma Greater Hudson, Wisconsin-Upper Michigan Greater Swedesboro, New Jersey Juppiter Reggio Calabria, Italy-San Marino Kuala Lumpur, Malaysia Lincoln-Northeast, Nebraska-Iowa Mediterraneum, Italy-San Marino Meramec Valley Community, Missouri-Arkansas New Orleans, Louisiana-Mississippi-West Tennessee Northeast Tarrant County, Texas-Oklahoma Pantai, Kuala Lumpur, Malaysia Payson Dream Catchers, Southwest Randolph Township, New Jersey Sandy Springs, Georgia Stein Maaskentj, Netherlands Tung Yi Hsin, Taichung, Taiwan Vancouver, Pacific Northwest York-Leicester, New York Zionsville, Indiana

### **GOLD TODAY CLUB**

The following clubs' per-member average gift to the Kiwanis Children's Fund annual campaign was between US\$50 and \$99.99 during the 2018-19 Kiwanis year.

Alpena, Michigan Apsias-Reggio Calabria, Italy-San Marino Brunswick, Georgia Carefree, Southwest Clermont, Florida Concord, California-Nevada-Hawaii Coronado, Albuquerque, Southwest Corpus Christi Bay, Texas-Oklahoma Day-Breakers, Albert Lea, Minnesota-Dakotas Dendermonde Beyaert, Belgium-Luxembourg Des Plaines, Illinois-Eastern Iowa Downtown Athens, Ohio Downtown Scottsdale Young Professionals, Southwest Early Risers, Worthington, Minnesota-Dakotas Elkton, Capital Fairfax, Capital Fort Dodge Golden K, Nebraska-Iowa Geist, Indiana Geo-Ormoc, Philippine South Gladstone-Oak Grove, Pacific Northwest Gloucester Township, Blackwood, New Jersev Goodland, Kansas

Goshen Sunrisers, Indiana Greensburg, Pennsylvania Greenville, Texas-Oklahoma Homestead-South Dade, Florida Indian River, Michigan Kansas City-West, Kansas Kenosha Breakfast, Wisconsin-Upper Michigan Kenosha, Wisconsin-Upper Michigan Kingwood, Texas-Oklahoma Kyoto, Japan Lansing Golden K, Illinois-Eastern Iowa Laramie, Rocky Mountain Lavton, Utah-Idaho Mercury 64, Hampton, Capital Metropolitan Iloilo, Philippine South Munot Schaffhausen, Switzerland-Liechtenstein Norlanco-Rheems, Pennsylvania North Lakeland, Florida North Phoenix, Southwest North Suburban, Saint Paul, Minnesota-Dakotas Norwalk, New England and Bermuda Oak Ridge, Kentucky-Tennessee Pelangi Johor Bahru, Malavsia Phoenix, Southwest

Ponca City, Texas-Oklahoma Ponchatoula, Louisiana-Mississippi-West Tennessee Ramona, California-Nevada-Hawaii Reynella, Australia Santa Clara, California-Nevada-Hawaii Seminole, Florida Seville, Ohio Somerset Hills, New Jersey South Paducah, Kentucky-Tennessee Suburban Frederick, Capital Sulhog Tacloban, Philippine South Sun City West, Southwest Sun City-Aqua Fria, Southwest Sylacauga, Alabama Tahleguah, Texas-Oklahoma The Foothills, Boulder, Rocky Mountain The Stillwater Area, Minnesota-Dakotas Twentynine Palms, California-Nevada-Hawaii Urbandale, Nebraska-Iowa Utica-Shelby Township, Michigan Westside, West Palm Beach, Florida Wilkinsburg, Pennsylvania Wood River Township, Illinois-Eastern Iowa Yokohama, Japan

### **KIWANIS LOYAL**

### **GEORGE F. HIXSON SOCIETY**

#### The following individuals gave unrestricted gifts of US\$1,000 or more during the 2017-18 and 2018-19 Kiwanis years.

Tadashi Arashima Howard M. Calderon Catharine Collins\* Jack B. Cotter Harry D. Frels\* Dr. James Galbraith Tresa L. Galpin\* Robert M. Garretson Charles R. Gugliuzza Dr. Milford A. Hanna

Lora Hoover Kosei Kishimoto William A. Knopf Akinobu Kojima Frank Koss Judy Kramer Stephen J. Lambert Darryl Meyer Shuji Miyazaki Richard W. Niemiec

The following clubs and club foundations gave unrestricted gifts of US\$1,000 or more during the 2017-18 and 2018-19 Kiwanis years.

Alpine, Rockford, Illinois-Eastern Iowa Americus, Georgia Appleton-Fox Cities, Wisconsin-Upper Michigan Atlanta, Georgia Bensonhurst and Bay Ridge, Brooklyn, New York Bloomington, Illinois-Eastern Iowa Brooklyn, Michigan Brunswick, Georgia Burlington, Illinois-Eastern Iowa Canby, Pacific Northwest Carmel Golden K, Indiana Carmichael, California-Nevada-Hawaii Cedar Falls, Rough Risers, Nebraska-Iowa Chelsea, Michigan Chun Yu, Taiwan Clermont, Florida Colonial Capital, Williamsburg, Capital Columbia, Kentucky-Tennessee Columbia-Golden K. Carolinas Corpus Christi Bay, Texas-Oklahoma Coweta County, Georgia Crofton, Capital Danville Golden K, Illinois-Eastern Iowa De Pere, Wisconsin-Upper Michigan Decatur, Alabama Downtown Scottsdale Young Professionals, Southwest Elkhart, Indiana Flagler, Palm Coast, Florida Fort Atkinson, Wisconsin-Upper Michigan Fort Collins-Eyeopeners, Rocky Mountain Fountain Hills, Southwest Fukuoka, Japan Gadsden, Alabama Geneseo, Illinois-Eastern Iowa Goshen Sunrisers, Indiana Greater Lodi, California-Nevada-Hawaii Greenbriar, Brick Town, New Jersey

Hiroshima, Japan Independence, Ohio Kennewick, Pacific Northwest Michigan

Alabama Kiwanis Club of Norfolk Foundation, Capital Kiwassee, Midland, Michigan Kluang Mandarin, Malaysia Kuala Lumpur, Malaysia Kumamoto, Japan Lafayette, Louisiana-Mississippi-West Tennessee

Lindenwald Hamilton-Fairfield, Ohio Lost Mountain, Georgia Lubbock, Texas-Oklahoma Marietta, Georgia Middletown, Ohio Monroe, Michigan Nagoya, Japan Napa, California-Nevada-Hawaii New Albany, Louisiana-Mississippi-West Tennessee New Kingston, Eastern Canada and Caribbean

North Phoenix, Southwest Norwalk, New England and Bermuda Orem Golden K, Utah-Idaho Paducah, Kentucky-Tennessee Palmer Township, Palmer, Pennsylvania Panama City, Panama (Provisional District) Paris, Texas-Oklahoma Pelangi Johor Bahru, Malaysia Poquoson, Capital Port Townsend, Pacific Northwest

Beniamin Osterhout Herman W. Platzke Ronald E. Smith Hiroshi Suzuki Yoshiharu Umeda Philip F. Weber Jr. Ann Wilkins Yong Kar Kwee

Prescott, Southwest

Hot Springs Village, Missouri-Arkansas Jacksonville, Illinois-Eastern Iowa Juppiter Reggio Calabria, Italy-San Marino Kelso Longview, Pacific Northwest Kiwanis Club of Ann Arbor Foundation,

Kiwanis Club of Montgomery Foundation,

Puvallup, Pacific Northwest Red Bluff, California-Nevada-Hawaii Reynella, Australia Richmond, Capital Rochelle Golden K, Illinois-Eastern Iowa Romeo Area, Michigan Saitama, Japan San Diego Kiwanis Club Foundation, California-Nevada-Hawaii Santa Maria, California-Nevada-Hawaii Springdale, Missouri-Arkansas St. Charles, Illinois-Eastern Iowa Statesboro, Georgia Takamatsu, Japan Tecumseh, Michigan Tempe, Southwest The Jonquil City, Smyrna, Georgia Tokyo, Japan Tri-Cities Industry, Pacific Northwest Tulsa, Texas-Oklahoma Tuscola, Illinois-Eastern Iowa Union, Missouri-Arkansas Ute Pass-Woodland Park, Rocky Mountain Valparaiso, Indiana West Racine, Wisconsin-Upper Michigan Williamsburg, Capital Winchester, Capital Wooster, Ohio Zanesville (Downtown), Ohio

\* Deceased

### **KIWANIS BOLD**

### FOUNDERS CIRCLE

The following individuals' ongoing gifts to the Kiwanis Children's Fund meet or exceed US\$25,000.

#### Emerald (US\$500,000)

Elmer & Bernyce\* Austermann Melvin & Mary Cowart\* Elizabeth Ann Khoury\*

### Ruby (US\$250,000)

Catharine Collins\* Brian G. & Miki Cunat Myron & Mae Dunne\* Harry D. Frels\* Geraldvne Hammar\* Dr. Milford A. & Lenora Hanna Donald S. Mattson\* Ivan Tarnopoll\*

#### Sapphire (US\$100,000)

Anonymous (1) Frederick K. Bailey\* Barney & Carol J. Barnett within the GiveWell Community Foundation Donna & David Batelaan\* William J.\* & R. Jean Beard C. Edward & Brenda Callis William B. Cater\* & Deborah P. Carter Irvin C. Chapman\* Dan L. & Cheryl M. Connolly Ted & Lynn Coons Bettye N. Croft\*

### **Topaz** (US\$50,000)

Anonymous (3) George\* & Aggie Albright Dennis P. Barnes\* Dale & Mary Bowen Walter A. Carlson\* Chu-Ching Chian Gerald P. & Linda D. Christiano Charles "Chuck" & Joan "Rusty" Clutts\* Trent & Amy Cowles David & Eva Curry Randy L. & Drue DeLay Archie D. Duncan Jr. Tom & Patty Dunham Walter & Marie Durand\* Ron Forest Margaret M. Franklin\* Robert C. Glancy Jr.\*

Marv E. Davis\* Rosemary Hemingway\* Walter W. Henne\* Tan Sri Tee Hock Seng Robert M. Koehler\* Angus S. Lamond Richard\* & Mary Langdon Dr. Carl H. & Nancy Linge John E. Mayfield\* Jimmy McCorlew John L. and Virginia M. McGehee\* Hans & Dorothy Mengering\* David A. Ming\* Marc & Allison Nix

Irene Grav\*

Max Harral\*

Clavton E. Hunt\*

Elmore V. Knaack\*

John Mark Miller

J. E. "Gene" Parks\*

Sue Petrisin

Mark B. Rabaut

John Luther\*

John & Barbara Papamarcos\* In memory of Melbert E. Peterson Charles C. Saur\* Alice Savage O. Douglas & Mary Schumann\* Stan & Misty Soderstrom E.J. Szulwach Tan Sri Vincent Tan Chee Yioun Harriet J. Troyan\* John Tyner II Weingartz Family Foundation Tomoko Yamaguchi

Van Chia Ling Reginald Charles R. & Emilia Gugliuzza Barry & Marlene Halbritter In memory of Norman Harrison G. Ivan & Betty Holden\* Lance & Ruth Incitti Tony\* & Mim Kaiser Forest "Skip" Little & Charlet Long Little Jan & Robert Maxwell Charles\* & Rose Nagy

Irene Schaab\* Vincent Stanley\* Stanley Stong\* Stan & Elizabeth Storev Dr. Wen Pin Su Arthur D. Swanberg\* Leroy Tapia Stanley & Shirley A. Tipton Vernon Townsend\* Atsuko Tsukamoto Thomas A. Varner Rav & Jolene Ward Helen M. White\* Yong Kar Kwee

Founders Circle (US\$25,000)

Anonymous (2) Ava Adams W. Reid & Katherine Allen Jr. J. LaMar & Jeri Anderson **Richard T. Anderson\*** Atsuko Aono Greg & Lisa Beard Richard N. Bills\* Asa Bishop Warren Bolton David E. Booker Brian & Kristen Bowers Thomas & Mary Braddock Phil Broadhead\* Lesh Nettles Brown David & Janet Butler Dr. John\* & Deborah Button Don & Sharon Canadav Carmelo Carisi\* Fred Lah & Adeline Chan Wei-Ching Chang Chun-An Chao Ming-Chen Chen Kim & Heather Conrad Stephen D. Cragon\* Robert & Nancy Cressy Herbert Croner\* James V. Crum\* Stephen P. Cummings William M. & Arlyce M. Daugherty Kevin & Larissa Dean Thomas E. & Rosemary A. DeJulio Filip Delanote Hans & Dorothy Doerfert\* Albert James "Jim" Dooley John E. Edgar\* Rod E. Ellerbusch\* Jane & Gus Erickson Thomas & Alice\* Ewbank Patrick Farris J. Walker Field\* Michael J. & Leigh A. Frailey Dennis & Opal Lee Gill Robert H. Grills\* R. Bruce & Jov Hammatt Bill & Eve Harrigan Orville R. Harrold\* Gus & Pat Hawkins Alfred M. Herrman\* Tena-Kuei Ho Theodore\* & Carolyn Hordichuk **Tokio Horigome** Kimiko Horii Terrell & Cornelia "Connie" Horne John & Sue Howe

Sheldon & Geraldine Howerter\* Hsiang-Chia Hsiao Li Fu-Yu Hsieh **Pin-Ching Hsieh** Hsiu-Luan Hsieh Chen Yu-Tu Hsieh Chang-Ching Hsu Huang Mei Ernest E. Hunt\* James L. Hutcheson Chia Sing Hwang & Chit Looi Phang Robert & Dorianne Jarrett Roger & Susan Jespersen Brenda Leigh Johnson Dorothy R. Johnson\* George Kapetan\* Donnie Kemp Donald L. King\* Keith & Karen Kinsey Koshiro\* & Fusae Kitazato Neil H. & Sarah E. Klock Judy Kramer Robert J. Kruse\* Shu-Hui Kuo Dato' Stewart LaBrooy Joel & Pam Lackey Chang-Wei Lai Bernadette L. Lane Victor N. Legerton Joe & Suzanne Lemak James & Ruth Levesque Yi-Fang Li Chiang Ruth Lilly\* Lynn Chun-Kuai Liu Adel Luzuriaga James & Dorothy Mann James R. Martin Jerry & Betty Martin Michael D. McCaslin\* Hugh Siggins & Penelope McClellan-Siggins Eleanor McConnell\* David P. McCormick John C. Meditz Darryl & Jo Meyer David S. Miller Frank & Jennie Mills Robert & Glenda Mitchell Robert & Jan Moore Norman J. Newcomb\* Van & Betty Olmstead O'Rear Crisp Charitable Foundation Simpson Tan Owee Seng\* & Serena Quek Pik Hoon Stephen & Janet Page Ronald M. & Donna M. Parent Robert A. & Donna Toni Parton

James & Zelma Paschal Lloyd Paulson\* Tony & Judalyn Petree Dr. Constance S. Pittman\* **Rick & Bonnie Poulton** Kanwal & Meenakshi Prashar **Rick Pyfer** Walter L. Ray\* Arthur & Vickie Riley Bernard L. Roberts\* Steven A. Sapaugh\* Mitsuaki Sato William H. Schulte\* Kathryn D. Schweer & John Dane\* Thomas H. Scott\* Wilbur C. & Lucy T. Sensing Ta-Hua Shih Shih Yu-Mei Anne J. Shoup\* Jav & Diane Shultz Leonard & Catherine Simmons Dr. Kellye Smith Ronald E. & Joanne Smith Lyle & Donna Solem Harold T. Southern\* Harry J. Stenzel\* Nancy & Rick Stern Kay Stickney & Kevin Robe Stephen S. Strauss\* Paul & Dorothy\* Strayer Su-Ru Su Dr. Thomas W.\* & Maggie Sullivan Glenn M. Swisher\* Dr. Jackson Taylor Jr. Mark C. Taylor Robert W. Thal\* Barb & Charlie Thompson Sheng-Ping Tsai Su-Chen Tsai Yi-Hua Tsai Yoshiharu Umeda John & Roxanne Vanderheyden Russell A. Wagner\* Jack L. Ware\* In memory of Norma Washburn James A. White Terry & Zenda White Charles E. Wiley\* Joel & Teri Williams Barry L. Winzeler\* Ryozo Yagi Chien-Kung Yang Takashi Yano Howard L. Young Dr. Lewis G. Zirkle

\* Deceased

### DONORS

### **KIWANIS LASTING**

### **MARY & BO SHAFER LEGACY SOCIETY**

The following individuals have made a documented estate gift commitment of US\$50,000 or more to the Kiwanis Children's Fund.

Lewis Bradley Robert G. Brinkmann John & Kristi Byrd Dr. Dale & Joanne Carlson William B. Cater\* & Deborah P. Carter Trent & Amy Cowles Jay & Beverly Davis Thomas E. DeJulio Randy L. DeLay Alan Dill Joseph C. Eppolito Dr. Milford A. & Lenora Hanna Todd & Tracy Hildebran Michael A. lafrato & Dr. Melody Jordahl-lafrato

Gordon & Ann Jackson Bill & Janet Larson Wanda C. O'Rourke-Ells Sue Petrisin Anne Reid Pitts Dorette C. Preston Mark B. Rabaut Robert William Randolph Drs. David & Joy Rice Anthony Sapp B. Joe Schroeder Steve Springer Byron & Julie Tabor Stanley & Shirley A. Tipton John E. Wood The Kiwanis Children's Fund would like to posthumously recognize these donors who bequeathed gifts of US\$50,000 or more during the 2018-19 Kiwanis year: David Batelaan



**BOB BRODERICK Chief Financial Officer** Kiwanis International Kiwanis International ended FY2019 with an overall deficit of US\$2.124 million, mainly due to decreasing revenue from membership dues/fees, sponsorship fees and retail operations. While this is disappointing, the organization is still committed to growing membership and investing in membership initiatives that will stimulate future revenue growth across all revenue streams.

Expenses also increased, primarily in employment costs (higher medical costs), insurance and contract services. The primary reason for the increase in insurance is due to an unusual increase in general liability claims associated with club activities. This is rare. Claim activity is expected to return to normal next year. Contract services increased primarily due to a comprehensive review of Youth Protection policies/guidelines and IT services. This is money well spent to ensure the youth we serve are well protected and that our systems are adequately protected from cyberattacks.

The Kiwanis Children's Fund recognized a deficit of US\$7.38 million. This is the result of grant payments for The Eliminate Project (\$1.65 million) and bad-debt expense related to uncollectible district pledges (US\$4.9 million).

Over the passage of time, the pledges have aged, and we are required to 'book' a reserve on the older pledges. We are still hopeful that the districts can meet their pledge obligation, but the accounting standards require us to record a reserve.

The financial results from the remaining members of the Kiwanis family were mixed. Kiwanis Youth Programs (previously known as Key Club International) had an overall deficit of US\$117,000 and Circle K International had a small net surplus of US\$12,000.

On a consolidated basis, the Kiwanis family recognized an overall deficit of US\$9.611 million due to the items highlighted above.

### **EARNING YOUR TRUST**

The Kiwanis Children's Fund works to earn donors' trust. And the results are clear. You can see them in certain key measures by which the industry evaluates integrity and transparency. The Children's Fund has been reviewed by the following charity evaluators:

BBB Wise Giving



We invite you to learn more at kiwanischildrensfund.org. Just click the Accountability tab.

**GUIDESTAR** 

## **A LETTER FROM THE CFO**

## FINANCIALS

### **KIWANIS INTERNATIONAL**

### **STATEMENTS OF FINANCIAL POSITION**

(US\$ 000's) AS OF SEPTEMBER 30

ASSETS:	2019	2018
Cash & equivalents	\$1,565	\$2,315
Investments	26,267	26,421
Receivables	403	333
Merchandise inventory	580	455
Prepaid expenses & other	579	428
Property & equipment	3,861	4,057
Advances to subsidiaries	1,881	798
TOTAL ASSETS	\$35,136	\$34,807

### LIABILITIES:

21,650 1,229 5,137 <b>28,016</b>	23,499 1,596 5,045 <b>30,140</b>
1,229	1,596
,	,
21,650	23,499
7,120	4,667
637	364
1,060	801
2,516	2,434
1,229	176
\$1,678	\$892
	1,229 2,516 1,060 637

### **STATEMENTS OF ACTIVITIES**

(US\$ 000's) YEARS ENDED SEPTEMBER 30

REVENUE, GAINS AND		2010
OTHER SUPPORT:	2019	2018
Kiwanis membership dues & fees	\$9,901	
Service Leadership Programs dues & fees	98	102
Magazine fees	937	961
Insurance fees	2,106	2,162
Meeting & registration fees	928	872
Sponsorship fees	268	570
Advertising	27	42
Management fee & subsidies	1,369	1,330
Retail income	1,416	1,595
Investment income, net of fees	520	584
Other income	48	47
TOTAL REVENUE, GAINS AND		
OTHER SUPPORT	17,618	18,391
EXPENSES AND LOSSES:		
Employment expenses	9,306	8,725
Travel & entertainment	1,510	1,153
Meeting expenses	1,093	1,574
Contract services expenses	1,610	1,446
Shipping, supplies & printing	876	791
Grants	544	606
Informational technology & computer costs	688	540
Membership materials & advertising	812	901
Utilities & insurance	1,840	1,452
Taxes & fees	249	1,452
Cost of goods sold	697	779
Depreciation	511	467
Currency exchange & bad debt losses	187	407
Miscellaneous expenses	71	56
TOTAL EXPENSES AND LOSSES	19,994	18,740
CHANGE IN NET ASSETS		
BEFORE OTHER GAINS	(2,376)	(349)
Realized & unrealized gains		
on investments	252	1,267
CHANGE IN NET ASSETS	\$(2,124)	\$918

### **KIWANIS CHILDREN'S FUND**

### **STATEMENTS OF FINANCIAL POSITION**

(US\$ 000's) AS OF SEPTEMBER 30

ASSETS:	2019	2018	LIABILITIES:		
Cash & equivalents	\$1,652	\$1,304	Accounts payable - subsidiaries	\$1,339	\$640
Investments	15,948	17,203	Accrued liabilities & other	12	-
Contributions receivable	7,126	13,398	Annuities payable	89	102
Prepaid expenses & other	40	63	TOTAL LIABILITIES	1,440	742
Cash value of life insurance contracts	276	263	IOTAL LIADILITIES	1,440	/42
Beneficial interest in assets held by others	106	104	NET ASSETS:		
Advances to subsidiaries	827	324	Without donor restrictions	830	1,250
TOTAL ASSETS	\$25,975	\$32,659	With donor restrictions	23,705	30,667
			TOTAL NET ASSETS	24,535	31,917
			TOTAL LIABILITIES & NET ASSETS	\$25,975	\$32,659

### **STATEMENTS OF ACTIVITIES**

(US\$ 000's) AS OF SEPTEMBER 30

REVENUE, GAINS AND OTHER SUPPORT		2019			2018	
	KCF	MNT	TOTAL	KCF	MNT	TOTAL
Meeting & registration fees	\$22	\$-	\$22	\$12	\$-	\$12
Contributions	1,887	1,005	2,892	1,898	1,056	2,954
Grant income	1	-	1	1	-	1
Investment income, net of fees	354	-	354	298	-	298
TOTAL REVENUE, GAINS AND OTHER SUPPORT	2,264	1,005	3,269	2,209	1,056	3,265
EXPENSES AND LOSSES						
Employment expenses	1,000	556	1,556	879	552	1,431
Travel & entertainment	164	46	210	142	43	185
Meeting expenses	24	-	24	71	31	102
Contract services expenses	62	61	123	24	62	86
Shipping, supplies & printing	191	19	210	17	11	28
Grants	1,292	1,671	2,963	647	3,069	3,716
Informational technology & computer costs	52	1	53	65	-	65
Membership materials & advertising	97	69	166	184	74	258
Utilities & insurance	9	-	9	5	-	5
Taxes & fees	31	24	55	34	38	72
Currency exchange & bad debt losses	4	4,987	4,991	8	3,893	3,901
Miscellaneous expenses	383	326	709	350	302	652
TOTAL EXPENSES AND LOSSES	3,309	7,760	11,069	2,426	8,075	10,501
CHANGE IN NET ASSETS BEFORE OTHER GAINS	(1,045)	(6,755)	(7,800)	(217)	(7,019)	(7,236)
Realized & unrealized gains on investments	418	-	418	1,025	-	1,025
Change in value of annuities payable	-	-	-	6	-	6
CHANGE IN NET ASSETS	\$(627)	\$(6,755)	\$(7,382)	\$814	\$(7,019)	\$(6,205)

REVENUE, GAINS AND OTHER SUPPORT		2019			2018	
	KCF	MNT	TOTAL	KCF	MNT	TOTAL
Meeting & registration fees	\$22	\$-	\$22	\$12	\$-	\$12
Contributions	1,887	1,005	2,892	1,898	1,056	2,954
Grant income	1	-	1	1	-	1
Investment income, net of fees	354	-	354	298	-	298
TOTAL REVENUE, GAINS AND OTHER SUPPORT	2,264	1,005	3,269	 2,209	1,056	3,265
EXPENSES AND LOSSES						
Employment expenses	1,000	556	1,556	879	552	1,431
Travel & entertainment	164	46	210	142	43	185
Meeting expenses	24	-	24	71	31	102
Contract services expenses	62	61	123	24	62	86
Shipping, supplies & printing	191	19	210	17	11	28
Grants	1,292	1,671	2,963	647	3,069	3,716
Informational technology & computer costs	52	1	53	65	-	65
Membership materials & advertising	97	69	166	184	74	258
Utilities & insurance	9	-	9	5	-	5
Taxes & fees	31	24	55	34	38	72
Currency exchange & bad debt losses	4	4,987	4,991	8	3,893	3,901
Miscellaneous expenses	383	326	709	350	302	652
TOTAL EXPENSES AND LOSSES	3,309	7,760	11,069	2,426	8,075	10,501
CHANGE IN NET ASSETS BEFORE OTHER GAINS	(1,045)	(6,755)	(7,800)	(217)	(7,019)	(7,236)
Realized & unrealized gains on investments	418	-	418	1,025	-	1,025
Change in value of annuities payable	-	-	-	6	-	6
CHANGE IN NET ASSETS	\$(627)	\$(6,755)	\$(7,382)	\$814	\$(7,019)	\$(6,205)

## FINANCIALS

### **CIRCLE K INTERNATIONAL & KIWANIS YOUTH PROGRAMS**

STATEMENTS OF FINANCIAL POSITION				
(US\$ 000's) AS OF SEPTEMBER 30	CIRCLE K IN I	ERNATIONAL	<b>KIWANIS YOUTH</b>	PROGRAMS
ASSETS:	2019	2018	2019	2018
Cash & equivalents	\$68	\$177	\$30	\$256
Investments Prepaid expenses & other	- 17	- 3	2,516 82	2,434 107
Advances to subsidiaries	236	30	437	107
	250	50	-57	112
TOTAL ASSETS	\$321	\$210	\$3,065	\$2,909
LIABILITIES: Accounts payable - subsidiaries	\$145	\$44	\$669	\$404
Accrued liabilities & other	2	244 4	3009	26
Accided habilities & other	2	т	5-1	20
TOTAL LIABILITIES	147	48	703	430
NET ASSETS:				
Without donor restrictions	174	162	2,302	2,479
With donor restrictions	-	-	60	-
TOTAL NET ASSETS	174	162	2,362	2,479
TOTAL LIABILITIES & NET ASSETS	\$321	\$210	\$3,065	\$2,909
STATEMENTS OF ACTIVITIES (US\$ 000's) YEARS ENDED SEPTEMBER 30				
<b>REVENUE, GAINS AND OTHER SUPPORT:</b>	2019	2018	2019	2018
Service Leadership Programs dues & fees	\$220	\$232	\$2,310	\$2,456
Service Leadership Programs dues & fees Meeting & registration fees	\$220 79		\$2,310 344	\$2,456 464
Service Leadership Programs dues & fees Meeting & registration fees Grant income	\$220 79 9	\$232 71	\$2,310	\$2,456
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies	\$220 79	\$232	\$2,310 344	\$2,456 464
Service Leadership Programs dues & fees Meeting & registration fees Grant income	\$220 79 9 257	\$232 71	\$2,310 344 60 -	\$2,456 464 65
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees	\$220 79 9 257 1	\$232 71 270	\$2,310 344 60 - 49	\$2,456 464 65 - 54
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b>	\$220 79 9 257 1 1	\$232 71 - 270 - 2	\$2,310 344 60 - 49 23	\$2,456 464 65 - 54 6
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income TOTAL REVENUE, GAINS AND OTHER SUPPORT EXPENSES AND LOSSES:	\$220 79 9 257 1 1	\$232 71 270 2 575	\$2,310 344 60 - 49 23 <b>2,786</b>	\$2,456 464 65 54 6 <b>3,045</b>
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b>	\$220 79 9 257 1 1 5 <b>67</b>	\$232 71 - 270 - 2	\$2,310 344 60 - 49 23	\$2,456 464 65 - 54 6
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73	\$232 71 - 270 - 2 <b>575</b> 194	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303	\$2,456 464 65 54 6 <b>3,045</b> 851 182 732
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73 28	\$232 71 - 270 - 2 <b>575</b> 194 41 78 7	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303 225	\$2,456 464 65 54 6 <b>3,045</b> 851 182 732 29
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses Shipping, supplies & printing	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73	\$232 71 - 270 - 2 <b>575</b> 194 41 78 7 10	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303 225 195	\$2,456 464 65 54 6 <b>3,045</b> 851 182 732 29 150
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses Shipping, supplies & printing Grants	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73 28	\$232 71 - 270 - 2 <b>575</b> 194 41 78 7	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303 225 195 3	\$2,456 464 65 54 6 <b>3,045</b> 851 182 732 29 150 2
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses Shipping, supplies & printing Grants Informational technology & computer costs	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73 28 5 -	\$232 71 - 270 - 2 <b>575</b> 194 41 78 7 10	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303 225 195	\$2,456 464 65 54 6 <b>3,045</b> 851 182 732 29 150
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses Shipping, supplies & printing Grants	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73 28 5 -	\$232 71 - 270 - 2 <b>575</b> - 575 - 194 41 78 7 10 5 -	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303 225 195 3 2	\$2,456 464 65 54 6 <b>3,045</b> 851 182 732 29 150 2 44
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses Shipping, supplies & printing Grants Informational technology & computer costs Membership materials & advertising Utilities & insurance Taxes & fees	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73 28 5 - - 40 2 5	\$232 71 - 270 - 2 <b>575</b> - 575 - 194 41 78 7 10 5 - 42	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303 225 195 3 2 248 7 64	\$2,456 464 65 
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses Shipping, supplies & printing Grants Informational technology & computer costs Membership materials & advertising Utilities & insurance	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73 28 5 - - 40 2	\$232 71 - 270 - 2 <b>575</b> <b>575</b> 194 41 78 7 10 5 - 42 3	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303 225 195 3 2 248 7	\$2,456 464 65 
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses Shipping, supplies & printing Grants Informational technology & computer costs Membership materials & advertising Utilities & insurance Taxes & fees	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73 28 5 - - 40 2 5	\$232 71 - 270 - 2 <b>575</b> <b>575</b> 194 41 78 7 10 5 - 42 3 6	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303 225 195 3 2 248 7 64	\$2,456 464 65 
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses Shipping, supplies & printing Grants Informational technology & computer costs Membership materials & advertising Utilities & insurance Taxes & fees Miscellaneous expenses <b>TOTAL EXPENSES AND LOSSES</b> <b>CHANGE IN NET ASSETS BEFORE OTHER GAINS</b>	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73 28 5 - - 40 2 5 138	\$232 71 - 270 - 2 <b>575</b> <b>575</b> 194 41 78 7 10 5 - 42 3 6 146	\$2,310 344 60 - 49 23 <b>2,786</b> 910 457 303 225 195 3 225 195 3 2 248 7 64 524	\$2,456 464 65 54 6 <b>3,045</b> 851 182 732 29 150 2 44 546 2 43 565
Service Leadership Programs dues & fees Meeting & registration fees Grant income Management fee & subsidies Investment income, net of fees Other income <b>TOTAL REVENUE, GAINS AND OTHER SUPPORT</b> <b>EXPENSES AND LOSSES:</b> Employment expenses Travel & entertainment Meeting expenses Contract services expenses Shipping, supplies & printing Grants Informational technology & computer costs Membership materials & advertising Utilities & insurance Taxes & fees Miscellaneous expenses	\$220 79 9 257 1 1 1 <b>567</b> 184 80 73 28 5 - - 40 2 5 138 <b>555</b>	\$232 71 - 270 - 2 575 575 575 575 575 - 194 41 78 7 10 5 - 42 3 6 146 532	\$2,310 344 60 - 49 23 <b>2,786</b> <b>2,786</b> 910 457 303 225 195 3 225 195 3 2 248 7 64 524 <b>2,938</b>	\$2,456 464 65 54 6 <b>3,045</b> 851 182 732 29 150 2 44 546 2 43 565 <b>3,146</b>

### **KIWANIS INTERNATIONAL & SUBSIDIARIES**

### **STATEMENTS OF FINANCIAL POSITION**

(US\$ 000's) AS OF SEPTEMBER 30

(			(		
ASSETS:	2019	2018	<b>REVENUE, GAINS AND</b>		
Cash & equivalents	\$3,315	\$4,051	OTHER SUPPORT:	2019	2018
Investments	42,215	43,624	Kiwanis membership dues & fees	\$9,901	\$10,126
Receivables	243	333	Service Leadership Programs dues		
Contributions receivable	7,126	13,398	& fees	2,628	2,790
Merchandise inventory	580	455	Magazine fees	937	96
Prepaid expenses & other	718	601	Insurance fees	2,106	2,162
Cash value of life insurance contracts	276	263	Meeting & registration fees	1,373	1,419
Beneficial interest in assets held by othe	ers 106	104	Sponsorship fees	268	570
Property & equipment	3,861	4,057	Contributions	2,892	2,954
	¢50 440		Advertising	27	42
TOTAL ASSETS	\$58,440	\$66,886	Retail income	1,416	1,59
			Investment income, net of fees	924	936
LIABILITIES:			Other income	72	5
Accounts payable	\$1,519	\$892			
Accrued liabilities & other		830	TOTAL REVENUE, GAINS AND		
Liability insurance accrual	1,108 637	364	OTHER SUPPORT	22,544	23,610
-	89				
Annuities payable	89	102	EXPENSES AND LOSSES:		
TOTAL LIABILITIES	3,353	2,188	Employment expenses	11,956	11,20
			Travel & entertainment	2,257	1,56
NET ASSETS:			Meeting expenses	1,493	2,486
Without donor restrictions			Contract services expenses	1,986	1,568
Operating fund	24,956	27,390	Shipping, supplies & printing	1,286	979
Publications fund	1,229	1,596	Grants	3,183	3,992
Insurance fund	5,137	5,045	Informational technology &		
TOTAL NET ASSETS WITHOUT			computer costs	743	649
DONOR RESTRICTIONS	31,322	34,031	Membership materials & advertising	1,266	1,742
With donor restrictions	23,765	3 <b>4,031</b> 30,667	Utilities & insurance	1,858	1,462
	23,703	30,007	Taxes & fees	373	277
TOTAL NET ASSETS	55,087	64,698	Cost of goods sold	697	779
TOTAL LIABILITIES & NET ASSETS	\$58,440	\$66,886	Depreciation	511	467
IOTAL LIADILITIES & NET ASSETS	\$30,440	\$00,880	Currency exchange & bad debt losses	5,178	3,995
			Miscellaneous expenses	73	89
			TOTAL EXPENSES AND LOSSES	32,860	31,252
			CHANGE IN NET ASSETS BEFORE		
			OTHER GAINS	(10,316)	(7,642
			Realized & unrealized gains	(,,	(- / • 1=
			on investments	705	2,42
			Change in value of annuities payable		2,12
			CHANGE IN NET ASSETS	\$(9,611)	\$(5,209)

ASSETS:	2019	2018	<b>REVENUE, GAINS AND</b>		
Cash & equivalents	\$3,315	\$4,051	OTHER SUPPORT:	2019	20
Investments	42,215	43,624	Kiwanis membership dues & fees	\$9,901	\$10,1
Receivables	243	333	Service Leadership Programs dues		
Contributions receivable	7,126	13,398	& fees	2,628	2,7
Merchandise inventory	580	455	Magazine fees	937	9
Prepaid expenses & other	718	601	Insurance fees	2,106	2,1
Cash value of life insurance contracts	276	263	Meeting & registration fees	1,373	1,4
Beneficial interest in assets held by ot	hers 106	104	Sponsorship fees	268	5
Property & equipment	3,861	4,057	Contributions	2,892	2,9
TOTAL ASSETS	\$58,440	\$66,886	Advertising	27	1 5
			Retail income	1,416	1,5
			Investment income, net of fees	924	9
LIABILITIES:			Other income	72	
Accounts payable	\$1,519	\$892	TOTAL REVENUE, GAINS AND		
Accrued liabilities & other	1,108	830	OTHER SUPPORT	22,544	23,6
Liability insurance accrual	637	364			
Annuities payable	89	102	<b>EXPENSES AND LOSSES:</b>		
TOTAL LIABILITIES	3,353	2,188	Employment expenses	11,956	11,2
			Travel & entertainment	2,257	1,5
NET ASSETS:			Meeting expenses	1,493	2,4
Without donor restrictions			Contract services expenses	1,986	1,5
Operating fund	24,956	27,390	Shipping, supplies & printing	1,286	9
Publications fund	1,229	1,596	Grants	3,183	3,9
Insurance fund	5,137	5,045	Informational technology &		
TOTAL NET ASSETS WITHOUT			computer costs	743	6
DONOR RESTRICTIONS	31,322	34,031	Membership materials & advertising	1,266	1,7
With donor restrictions	23,765	30,667	Utilities & insurance	1,858	1,4
	23,703	50,007	Taxes & fees	373	2
TOTAL NET ASSETS	55,087	64,698	Cost of goods sold	697	7
TOTAL LIABILITIES & NET ASSETS	\$58,440	\$66,886	Depreciation	511	4
	<i>400</i> /110	400,000	Currency exchange & bad debt losses	5,178	3,9
			Miscellaneous expenses	73	
			TOTAL EXPENSES AND LOSSES	32,860	31,2
			CHANGE IN NET ASSETS BEFORE OTHER GAINS	(10,316)	(7,64
			Realized & unrealized gains		
			on investments	705	2,4
			Change in value of annuities payable	-	
			CHANGE IN NET ASSETS	\$(9,611)	\$(5,20

#### **STATEMENTS OF ACTIVITIES**

(US\$ 000's) YEARS ENDED SEPTEMBER 30

## **KIWANIS PARTNERS**

Connect with our portfolio of partners to conduct signature projects in your community. Consult kiwanis.org/partners for the most recent information.



### LANDSCAPE STRUCTURES INC.

Think of the impact your club could make in your community with a playground build as a signature project.



**NICKELODEON** encourages kids to get out and play with its annual Worldwide Day of Play. Look for other service projects and ideas throughout the year.



THE U.S. ARMY Contact your local battalion to invite soldiers to speak at a club meeting, take part in service projects and become Kiwanians.



### **SCHOLASTIC BOOKS** partners with the Kiwanis family to promote literacy outreach programs. Could a Reading Oasis for your local school become your club's signature service project?



#### **UP WITH PEOPLE** is a global education organization focused on bringing the world together through service and music.

### SISTER CITIES INTERNATIONAL



Increase local education, arts and cultural impact through a Sister City collaboration.



NATIONAL LEAGUE OF CITIES helps facilitate collaboration

between Kiwanis clubs and NLC members to deepen local civic engagement.

**HILTON** Clubs and districts can

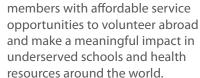
look forward to preferred rates

and amenities from various Hilton



SQUADS ABROAD

properties across the globe. SQUADS ABROAD provides Key Club 5

















**UNICEF** and Kiwanis join forces to help save moms and babies by completing fulfillment of pledges to eliminate maternal and neonatal tetanus.

## **KIWANIS CLUB RESOURCES**

Save money and time. Get products and services from Kiwanis partners — at discounts exclusive to Kiwanis clubs. Go to kiwanis.org/club-resources.

**Kiwanis**<sup>®</sup>

Warehouse

### Office DEPOT **OfficeMax** Taking care of business

### by our partner, DollarDays, and offers more than 265,000 high-quality goods at wholesale and bulk prices, with free shipping.

**KIWANIS WAREHOUSE** is operated

### **OFFICE DEPOT/OFFICE MAX**

The Office Depot/Office Max savings program offers dedicated customer support and preferred pricing to clubs.

## **KIWANIS MARKETPLACE**

Partnerships enhance club service. They also bring more value to your membership. You'll find those benefits at kiwanis.org/marketplace.

### **KIWANIS INSURANCE**

Kiwanis Insurance

#### **Emergency Assistance Plus®** A safety net that provides services you health or travel insurance generally won't cover when you're traveling.

Individual Term Life Affordable life insurance for Kiwanis club members with personal assistance selecting the right coverage for your needs.

### **KIWANIS VISA® REWARDS CARD**

Members can support Kiwanis International programs and earn rewards by using the card for persor and club-related purchases. A portio of every purchase is donated to the Kiwanis Children's Fund.

**KIWANIS TRAVEL** partners with Collette to provide educational and inclusive worldwide journeys. Kiwanians get unique cultural opportunities not available to the retail traveler. And each trip includes a dedicated Travel Director.

### Kiwanis Travel®

**o**collette

Children's Miracle Network sponsoring fundraising events and conducting service projects at local children's hospitals. MARCH OF DIMES and Kiwanis

**THIRST PROJECT** arms students

make a difference and encourages

others to join in the effort to solve

JCI is a nonprofit organization of

active citizens, ages 18 to 40, who

are committed to making an impact

in their communities. Kiwanians can

**BOYS & GIRLS CLUBS OF AMERICA** 

tomorrow's leaders. Invite the staff of

their local chapter to a club meeting,

keeps the focus on mentoring

and begin building an impactful

**BOY SCOUTS OF AMERICA** helps

ensure that boys, girls, young men

**CHILDREN'S MIRACLE NETWORK** 

**HOSPITALS** and Kiwanis family

members work together by

and young women grow in character, responsibility and leadership to achieve their greatest potential.

partner with JCI members on joint

the global water crisis.

community projects.

relationship.

with information about how they can

family members partner to raise march **of dimes** thousands of dollars annually to give every baby a fighting chance.



### Kiwanis Visa<sup>®</sup> Rewards





Kiwanis **Gives Online** 

**KIWANIS GIVES ONLINE** brings popular online crowd-funding tools to our Service Leadership Programs by providing every club with an online fundraising platform called Kiwanis Gives Online.



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	<b>avis budget</b> group	AVIS memb off Av other free u

**HOMEADVISOR** Kiwanis members omplimentary access to e Concierge service, offering licated personal assistant for dinating any home project.

**ITITYFORCE** A pioneer of identity ection, their recent addition of l media monitoring can help your ren stay safe from cyberbullying, tation damage and unsafe rials and attachments.

**ECTAMERICA** offers homerity systems to Kiwanians in IS and Canada using wireless nology.

**BUDGET GROUP** Kiwanis bers receive up to 25 percent vis and Budget base rates and varying coupon offers, including pgrade, free weekend day and additional discounted weekly rentals.

### **KIWANIS INTERNATIONAL**



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