

KIWANIS 2020-21 ANNUAL REPORT



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Cover photo: Teens from throughout Putnam County, Florida, gather at an event sponsored by the Kiwanis Club of Azalea City to pack meals for food-insecure children. The Kiwanis club received a grant from the Kiwanis Children’s Fund to sponsor the project that benefits Feed the Need Putnam County.

FROM OUR LEADERS



STAN SODERSTROM
Executive Director
Kiwanis International and
Kiwanis Children’s Fund

Throughout the 2020-21 Kiwanis year, the COVID-19 pandemic that began earlier in 2020 continued to make its impact felt throughout the organization. As the challenges of a worldwide crisis persisted, the Kiwanis family’s response evolved.

For many clubs, health precautions resulted in fewer meetings and fewer projects. But they also created opportunities for adaptation. Many clubs discovered the advantages that internet technology brings to “remote” meetings — allowing more flexibility for some members’ ability to attend, as well as a broader geographical scope for clubs seeking speakers.

Kiwanis International also responded. Once again, the organization’s investment portfolio and cost-cutting measures helped maintain the organization’s financial stability. (See details in the “Financials” section.)

But our work in 2020-21 was more than a reaction to the pandemic. Taking a broader perspective, we worked to clarify what our clubs do most and best. After various communications with Kiwanis members and clubs around the world, we defined the three essential causes that Kiwanis service supports:

- Health and nutrition.
- Education and literacy.
- Youth leadership development.

All together, these causes form a continuum of impact. Every year, the work we do in each provides a head start on success in the next. All of them, in turn, empower future generations who serve kids through those same causes. In the following pages, you’ll see how Kiwanis made a difference all along that continuum in 2020-21.

For youth members and adults alike, leadership development was particularly significant. Kiwanis Amplify helped members develop team-leadership skills — in ways designed to benefit their careers and communities as well as their clubs. And for members of Key Club and CKI, our organizations for high school students and collegians, the Global Leadership Certificate was a new way to learn both traditional and “soft” skills such as empathy, emotional intelligence and resilience.

Of course, resilience was — and is — a key for all of us. I offer special thanks to 2020-21 Kiwanis International President Art Riley and 2020-21 Kiwanis Children’s Fund President Norm Velnes for our success in the face of international challenges.



NORMAN VELNES
2020-21 President
Kiwanis Children’s Fund

Kids need Kiwanis, and during the 2020-21 year we defined our commitment to them. By supporting the shared Kiwanis causes, the Kiwanis Children’s Fund helps clubs and members have a continuum of impact on children’s lives. Because of members’ generosity, Kiwanians are developing generations of children who are ready to learn and ready to lead.



ART RILEY
2020-21 President
Kiwanis International

Empowerment and leadership development were hallmarks of 2020-21. Kiwanians devoted extra effort to launch multiple initiatives despite the year’s challenges. Kiwanis continues to emphasize membership engagement in service to children, leadership development and an expanded presence in communities. I’m proud of the volunteers who contributed to keeping Kiwanis relevant in a changing world.

AN INTERNATIONAL FAMILY

STRENGTH IN NUMBERS

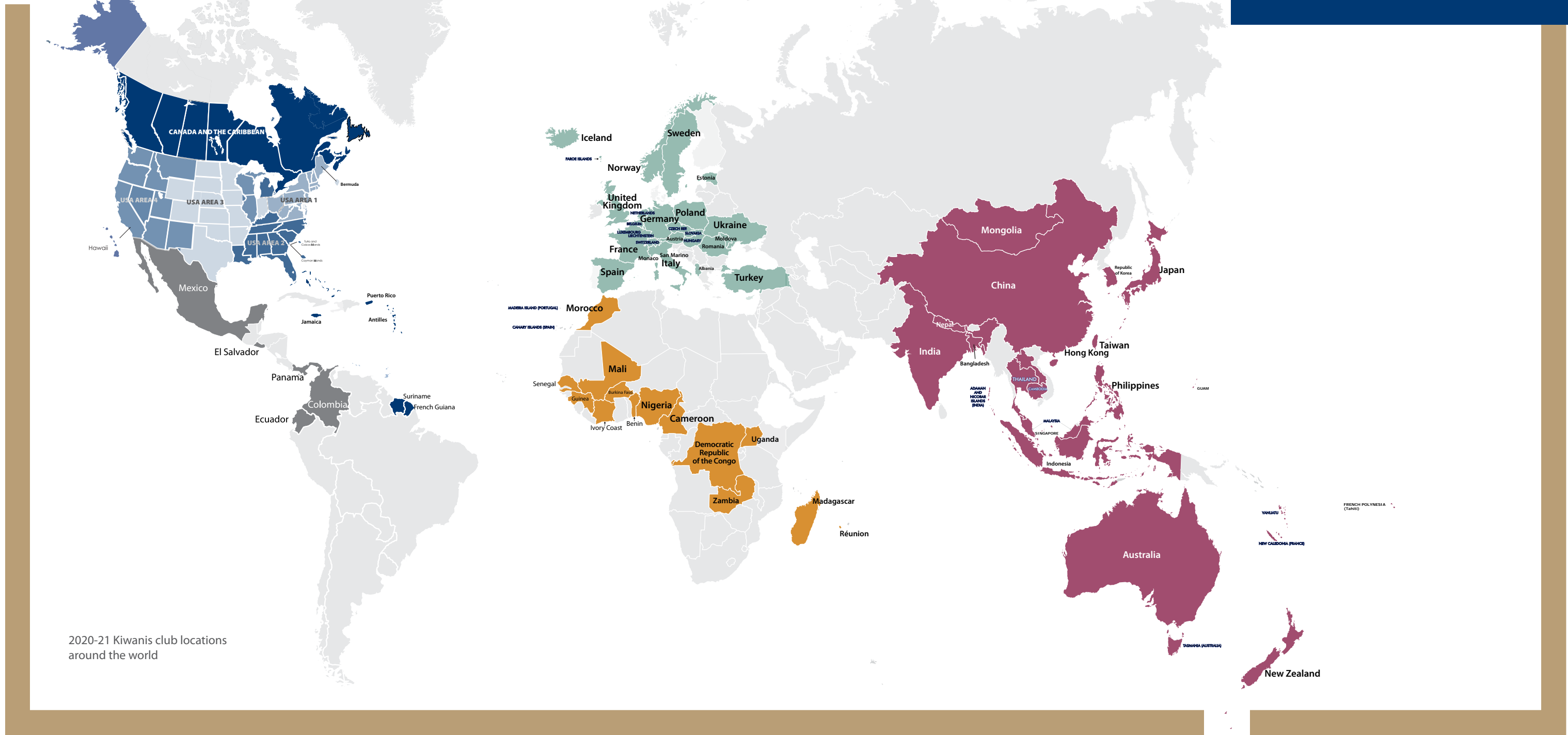
537,630 adult & youth members

8,386 adult clubs

8,268 youth clubs

85 nations & geographic areas

All figures approximate as of December 2019 and are subject to change.





HEALTH AND NUTRITION

In a kid's life, the Kiwanis family makes an impact right from the start. Brain development is 90% complete by age 5. Together, health and nutrition are the key factor — and an essential Kiwanis cause.

For a decade, Kiwanians' commitment to health and nutrition was represented on an international scale by a global Kiwanis effort to eliminate maternal and neonatal tetanus. Begun in 2010, the initiative — a partnership with UNICEF — officially concluded at the end of 2020. Through the Kiwanis Children's Fund, the Kiwanis family raised and leveraged more than US\$119 million, helping to eliminate MNT from 27 countries around the world. During that time, the world saw a 57% decrease in infant mortality due to MNT, thanks in part to the money raised for vaccines, health education, safe birth environments and more.

As the project concluded, our commitment continued: Through the Children's Fund, we pledge to keep working to eliminate MNT until the infant mortality rate reaches zero.

In the meantime, other Kiwanis partnerships helped clubs support kids' health during the year. With Landscape Structures Inc., for example, clubs provide their communities with high-quality playground equipment that allows kids of all abilities to play

together. In 2020-21, Kiwanis International and LSI again sponsored the Legacy of Play contest — awarding US\$25,000 in playground equipment to the Early Risers Kiwanis Club of Worthington, Minnesota, USA, in October 2020. In the contest's seventh year, a shift of the contest entry period to later in the year resulted in more submissions than ever.

Thanks to the Children's Fund, that enthusiasm was just one of the many demonstrations of Kiwanis clubs' support. In Palatka, Florida, USA, the Kiwanis Club of Azalea City served 800 area kids by using a grant from the Children's Fund and working with Feed the Need of Putnam County to secure enough shelf-stable food for 36 weekends.

Throughout 2020-21, many Kiwanis clubs like these supported the Kiwanis cause of health and nutrition through service projects and initiatives — for children close to home and all around the world.

Kiwanis International has a vision: Someday, all kids will wake up in communities that believe in them, nurture them and provide the support they need to thrive.

To help make that vision a reality, Kiwanis members provide a continuum of impact — from childhood into adulthood. With the support of the Kiwanis Children's Fund, as well as local and international partnerships, they make that impact through service that supports the three Kiwanis causes.



EDUCATION AND LITERACY

A healthy child is a child who is ready to learn. And educated, literate children are more likely to fulfill their potential — and even become leaders later in life. For that reason, the Kiwanis cause of education and literacy is an important part of our continuum of impact.

In 2020-21, members continued the organization's long tradition of fostering literacy in communities near and far. In many cases, a grant from the Kiwanis Children's Fund made the scope of the project possible. For example, the Book Buddies project of the Kiwanis Club of Rancho Cordova, California, USA, provided more than 1,000 age-appropriate books to help families build their own libraries. And the Dexter Sunrise Kiwanis Club in Maine, USA, expanded its book program to include younger elementary school students while distributing books four times a year and reading to children monthly.

Another Children's Fund grant helped the Kiwanis Club of Longboat Key, Florida, USA, serve older children — with professional tutoring for more than 40 kids in foster care.

After all, kids who have their own books do better in all school subjects. They develop larger vocabularies and longer attention spans. And they gain the tools that empower them to adjust to the responsibilities and opportunities of adulthood. If a child has learned to read, that child can read to learn. That's why helping kids learn — and love — to read is such a crucial form of Kiwanis service.

From time-honored Kiwanis initiatives such as book drives and school-supply giveaways to tutoring services and more, members around the world helped carry on the organization's tradition of support for education and literacy throughout 2020-21.



YOUTH LEADERSHIP DEVELOPMENT

Leaders are readers. That's one reason education and literacy are so important to Kiwanis — because they provide the skills that young people need to become leaders in life. But leadership skills must be developed. That's why youth leadership development is one of the Kiwanis causes.

For the Kiwanis family, 2020-21 was a pivotal year in the organization's commitment. In fact, the idea of development as a lifelong journey was bolstered with the launch of Kiwanis Amplify in 2021. Designed for Kiwanis members, the program provided a chance to dive into leadership topics with presentations from subject-matter experts, explorations of personal strengths and more — ultimately leading to a certification of completion.

With the official launch of the Global Leadership Certificate, a similar commitment to leadership development arrived in 2021 for members of Key Club and Circle K International (our Service Leadership Programs for high school and university students, respectively). The Global Leadership Certificate's 39 courses ranged from inclusion and building meaningful relationships to civic engagement, being an agent for change and more. Like Kiwanis Amplify, it helped its participants explore and develop skills that will resonate even beyond their Kiwanis family service.

Once again, support from the Kiwanis Children's Fund was crucial. More specifically, grants from the CKI Tomorrow Fund and the Key Club Youth Opportunities Fund helped initiate the Global Leadership Certificate.

In fact, such funding was a continuation of the kind of support the Children's Fund traditionally provides for the Kiwanis family's younger members. It's evident in the grants that help all Kiwanis Service Leadership Programs — which consist of K-Kids for elementary school students, Builders Club for middle school students and Aktion Club for adults who live with disabilities, in addition to Key Club and CKI — develop their members' leadership skills every year.

It's also apparent in grants for clubs and districts. In 2020-21, for example, the Children's Fund awarded



a grant to the Kiwanis Malaysia District for its Youth Leadership Camp. Thanks to the grant, more youth in Malaysia are discovering their potential, kickstarting their education and exploring self-improvement and career development.

All together, 2020-21 was filled with the service and support that help kids and young adults find health and happiness — along with the leadership skills that make them more likely to contribute to our continuum of impact in the lives of future generations.

At the Kiwanis Children’s Fund, our mission is to develop resources that transform the goodwill and vision of Kiwanians into programs that serve the children of the world.

The Kiwanis Children’s Fund gratefully acknowledges the extraordinary support we received during the 2020-21 Kiwanis year. Each donor is a valued partner in our efforts to improve the lives of children near and far.

ANNUAL GIVING

DIAMOND TODAY CLUB

The following clubs’ per-member average gift to the Kiwanis Children’s Fund annual campaign met or exceeded US\$100 during the 2020-21 Kiwanis year.

Ai Hsin, Taiwan	Friendship Village, Tempe, Southwest	Rockville, Capital
Alexandria, Capital	Geist, Indiana	Rogers City, Michigan
Arun Valley Nepal, Nepal	Greater Hudson, Wisconsin-Upper Michigan	South Paducah, Kentucky-Tennessee
Bannock, Pocatello, Utah-Idaho	Hanson, New England and Bermuda	Southwest Chicago, Illinois-Eastern Iowa
Bellevue, Ohio	Lake Bluff-Lake Forest, Illinois-Eastern Iowa	Tifton, Georgia
Birmingham-East, Alabama	Leesburg, Capital	Towson-Timonium, Capital
Bordentown, New Jersey	Lincoln-Northeast, Nebraska-Iowa	Twentynine Palms, California-Nevada-Hawaii
Brighton, New York	Louisville, Kentucky-Tennessee	Ulysses, Kansas
Cincinnati, Ohio	Meramec Valley Community, Missouri-	Westminster, Capital
Downtown Athens, Ohio	Arkansas	Zionsville, Indiana
Eagle Rock, California-Nevada-Hawaii	Myrtle Beach, Carolinas	
Eysturoy Föroyar, Iceland-Faroes	Perrysburg, Ohio	
Fort Collins-Eyeopeners, Rocky Mountain	Robson Ranch, Texas-Oklahoma	

GOLD TODAY CLUB

The following clubs’ per-member average gift to the Kiwanis Children’s Fund annual campaign was between US\$50 and \$99.99 during the 2020-21 Kiwanis year.

Addison, Illinois-Eastern Iowa	Greater Swedesboro, New Jersey	Meridian Hills, Indianapolis, Indiana
Alger County, Wisconsin-Upper Michigan	Greater Waterville, New England and Bermuda	Morrilton, Missouri-Arkansas
Batesville, Missouri-Arkansas	Harrisonburg, Capital	Munot Schaffhausen, Switzerland-
Bellevue-Offutt, Nebraska-Iowa	Haslett-Okemos, Michigan	Liechtenstein
Beverly, New England and Bermuda	Historic St. Augustine, Florida	New Orleans, Louisiana-Mississippi-West
Chelsea, New England and Bermuda	Homewood-Mountain Brook, Alabama	Tennessee
Chicago Heights, Illinois-Eastern Iowa	Hoover-Metro, Alabama	Norlanco-Rheems, Pennsylvania
Clare, Michigan	Indian River, Michigan	North Phoenix, Southwest
Coldwater, Michigan	Indianapolis, Indiana	North Suburban, Saint Paul, Minnesota-
Dawson County, Georgia	Indy-It’s 5 o’clock Somewhere, Indiana	Dakotas
Day-Breakers, Albert Lea, Minnesota-Dakotas	Jackson, New Jersey	Northwest Indianapolis, Indiana
Denbigh, Newport News, Capital	Jasper, Alabama	Oak Ridge, Kentucky-Tennessee
Des Plaines, Illinois-Eastern Iowa	Kewanee, Illinois-Eastern Iowa	Osaka, Japan
Downtown Scottsdale Young Professionals,	Kuala Lumpur, Malaysia	Palmdale West, California-Nevada-Hawaii
Southwest	Lady Lake, Florida	Parma Area, Ohio
Dublin, Ohio	Lansdale, Pennsylvania	Phoenix, Southwest
Early Risers, Worthington, Minnesota-Dakotas	Latham, New York	Putnam County, Kentucky-Tennessee
East Cooper, Mt. Pleasant, Carolinas	Lead, Minnesota-Dakotas	Redlands-Evening, California-Nevada-Hawaii
Edison, New Jersey	Lindsay, California-Nevada-Hawaii	Richardson, Texas-Oklahoma
El Paso, Southwest	Lititz Area, Pennsylvania	Ripon Early Birds, Wisconsin-Upper Michigan
Filer, Utah-Idaho	Macajalar Bay, Cagayan De Oro City,	Ripon, Wisconsin-Upper Michigan
Folsom Lake, California-Nevada-Hawaii	Philippine South	Rochester West Central, New York
Fort Worth, Texas-Oklahoma	Magandang Gensan, Philippine South	Saginaw-Thomas Township, Michigan
Galena, Illinois-Eastern Iowa	Marion Metro, Nebraska-Iowa	San Diego, California-Nevada-Hawaii
Grafton, Capital	Mercury 64, Hampton, Capital	Seminole Breakfast, Florida

Shepherd Park, Washington, Capital	Stewartville, Minnesota-Dakotas	Westside, West Palm Beach, Florida
Shepherdstown, Capital	Sunshine City, Saint Petersburg, Florida	Whitehaven, Louisiana-Mississippi-West
South Lansing, Michigan, Michigan	Tacoma, Pacific Northwest	Tennessee
South Sioux Falls, Minnesota-Dakotas	Taipei, Taiwan	Williamsburg, Nebraska-Iowa
South-West Peoria, Illinois-Eastern Iowa	The Classic City, Athens, Georgia	Windsor, California-Nevada-Hawaii
Sparta, Wisconsin-Upper Michigan	The Stillwater Area, Minnesota-Dakotas	Winnipeg, Western Canada
Spearfish, Minnesota-Dakotas	Tigard, Pacific Northwest	Yokohama, Japan
Spencerport, New York	Topeka, Kansas	Ypsilanti, Michigan
Spokane Valley, Spokane, Pacific Northwest	Torhout Houtland, Belgium-Luxembourg	
Spring Hill and Thompson’s Station,	University, Wichita Falls, Texas-Oklahoma	
Kentucky-Tennessee	West Charleston, Capital	

ANNUAL DONORS

The following individuals gave unrestricted gifts of US\$1,000 or more during the 2020-21 Kiwanis year.

US\$5,000 OR MORE

Lois Eckart*	Isabelle M. Grenoble*	Mildred Kaiser*	George Donald Steel
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US\$2,500 TO \$4,999

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Howard D. Dewald	Joseph C. Pelligra	Stan & Misty Soderstrom	

US\$1,000 TO \$2,499

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Steve Geisert	John E. Mechem	Michael Suhany	

* Deceased

The following clubs and club foundations gave unrestricted gifts of US\$1,000 or more during the 2020-21 Kiwanis year.

US\$5,000 OR MORE

Tupelo, Louisiana-Mississippi-West Tennessee

US\$2,500 TO \$4,999

Ai Hsin, Taiwan
Algiers, Louisiana-Mississippi-West Tennessee
Kiwanis Club of Alexandria VA Foundation, Capital
Kiwanis Club of Fort Collins-Eyeopeners Foundation, Rocky Mountain

Kiwanis Club of Homewood Mountain Brook Foundation, Alabama
Kiwanis Club of Tacoma Foundation, Pacific Northwest
Myrtle Beach, Carolinas
Napa, California-Nevada-Hawaii

Perrysburg, Ohio
Southwest Chicago, Illinois-Eastern Iowa
Statesboro, Georgia

US\$1,000 TO \$2,499

Alexandria, Capital
Alfonso, Philippine Luzon
Alger County, Wisconsin-Upper Michigan
Americus, Georgia
Appleton-Fox Cities, Wisconsin-Upper Michigan
Arlington, Capital
Arlington, Texas-Oklahoma
Athens, Kentucky-Tennessee
Atlanta, Georgia
Aurora, Illinois-Eastern Iowa
Batavia, New York
Batesville, Missouri-Arkansas
Baytown, Texas-Oklahoma
Bloomington, Illinois-Eastern Iowa
Burlington, Illinois-Eastern Iowa
Caldwell-West Essex, New Jersey
Canby, Pacific Northwest
Cape Coral Kiwanis Foundation, Inc., Florida
Carmichael, California-Nevada-Hawaii
Carrollton Kiwanis Foundation, Inc, Georgia
Centralia, Missouri-Arkansas
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Clermont, Florida
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Columbia, Kentucky-Tennessee
Columbia, Missouri-Arkansas
Columbia-Golden K, Carolinas
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Dah Dah, Taiwan
Dawson County, Georgia
De Pere, Wisconsin-Upper Michigan
Dothan, Alabama
Dover, Kentucky-Tennessee
Dover-Foxcroft, New England and Bermuda

Downtown Kingston, Eastern Canada and Caribbean
East Meadow, New York
East Meadow Kiwanis Foundation, New York
El Paso, Southwest
Elkhart, Indiana
Eysturoy Föroyar, Iceland-Faroes
Farmington Rio del Sol, Southwest
Flagler, Palm Coast, Florida
Folsom Lake, California-Nevada-Hawaii
Fukuoka, Japan
Glendale, New York
Golden K of Grand Rapids, Michigan
Grafton, Capital
Granite Falls, Minnesota-Dakotas
Gravois, Saint Louis County, Missouri-Arkansas
Greater Hilton, Capital
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Marietta, Georgia
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Metro Atlanta, Georgia
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Mödling-Wienerwald, Austria
Moultrie, Georgia
Mt. Ali, Chia Yi Hsien, Taiwan

Munot Schaffhausen, Switzerland-Liechtenstein
Nagoya, Japan
Naples-On-The-Gulf, Florida
New Albany, Louisiana-Mississippi-West Tennessee
New Orleans, Louisiana-Mississippi-West Tennessee
North Phoenix, Southwest
North Platte-Buffalo Bill, Nebraska-Iowa
Northeast Kiwanis Foundation, Minnesota-Dakotas
Nunda, New York
Pa-Kua-Shan, Taiwan
Palmer Township, Palmer, Pennsylvania
Paris, Texas-Oklahoma
Phoenix, Southwest
Port Townsend, Pacific Northwest
Poudre Golden K, Ft. Collins, Rocky Mountain
Prescott, Southwest
Pueblo, Rocky Mountain
Rhinelander, Wisconsin-Upper Michigan
Ripon Early Birds, Wisconsin-Upper Michigan
Riverton, Rocky Mountain

Roanoke, Capital
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Roseville, California-Nevada-Hawaii
Saitama, Japan
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Tiffin, Ohio
Tifton, Georgia
Tokyo, Japan
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Tunghai, Taichung, Taiwan
Tzu Chuan, Taiwan
Ulysses, Kansas
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Williamsburg, Capital
Williamsburg, Nebraska-Iowa
Winchester, Capital
Y.S.L., Taichung, Taiwan
Zanesville (Downtown), Ohio

LIFETIME GIVING

FOUNDERS CIRCLE

The following individuals’ ongoing gifts to the Kiwanis Children’s Fund meet or exceed US\$25,000.

EMERALD (US\$500,000)

Elmer & Bernyce* Austermann

Melvin & Mary Cowart*

Elizabeth Ann Khoury*

RUBY (US\$250,000)

Catharine Collins*
Brian G. & Miki Cunat
Myron & Mae Dunne*

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Dr. Milford A. & Lenora Hanna

Donald S. Mattson*
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SAPPHIRE (US\$100,000)

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Tan Sri Vincent Tan Chee Yioun
Harriet J. Trojan*
Weingartz Family Foundation
Tomoko Yamaguchi

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In memory of Norman Harrison
G. Ivan & Betty Holden*
Clayton E. Hunt*
Lance & Ruth Incitti
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Yong Kar Kwee

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Takashi Yano
Dr. Lewis G. Zirkle

* Deceased

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JOHN E. MAYFIELD LEGACY SOCIETY

The following individuals have made a documented estate commitment of US\$100,000 or more to the Kiwanis Children's Fund.

Dr. Milford A. & Lenora Hanna
Thomas F. Shott
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MARY & BO SHAFER LEGACY SOCIETY

The following individuals have made a documented estate gift commitment of US\$50,000-\$99,999 to the Kiwanis Children's Fund.

Lewis Bradley
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John & Kristi Byrd
John M. Cano
Dr. Dale & Joanne Carlson
William B. Cater* & Deborah P. Carter
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Drs. David & Joy Rice
Anthony Sapp
Byron & Julie Tabor
Stanley & Shirley A. Tipton
John E. Wood

The Kiwanis Children's Fund would like to posthumously recognize these donors who bequeathed gifts of US\$50,000 or more during the 2020-21 Kiwanis year:

Gordon & Ann Jackson
Wanda C. O'Rourke-Ells

* Deceased



BOB BRODERICK
Chief Financial Officer
Kiwanis International

Despite ongoing pandemic challenges, Kiwanis International had another strong year in fiscal 2021. However, this was a direct result of strong investment returns, which carried us into the black: Kiwanis International ended fiscal year 2021 with an overall surplus of US\$3.1 million. Without these returns, we recognized an operating deficit of \$1.78 million. The operating deficit is due to continuing revenue reductions. Overall revenue was \$15 million, compared to pre-pandemic levels of \$17- \$18 million.

The Kiwanis International Board of Trustees continued cost-containment measures in fiscal year 2021, reducing costs to \$16.8 million. To put that number in a pre-pandemic perspective, total expenses in fiscal year 2019 were \$20 million.

The Kiwanis Children's Fund also enjoyed good investment returns and recognized a \$3 million surplus. Without these returns, the Kiwanis Children's Fund recognized a small operating deficit of \$120,000.

For the other programs in the Kiwanis family, financial results were consistent with those of Kiwanis International and Kiwanis Children's Fund: end-of-fiscal-year surpluses resulting from investment returns and cost containment/reductions.

In summary, the ongoing pandemic continues to adversely affect all operating revenue streams — including membership revenue, donations, meeting registration fees, sponsorship fees and retail operations. But investment returns were worthy of the record books. The consolidated investment returns were \$8.666 million, which resulted in an overall consolidated surplus of \$6.44 million.

EARNING YOUR TRUST

The Kiwanis Children's Fund works to earn donors' trust. And the results are clear. You can see them in certain key measures by which the industry evaluates integrity and transparency. The Children's Fund has been reviewed by the following charity evaluators:



We invite you to learn more at [kiwanis.org/accountability](https://www.kiwanis.org/accountability).

FINANCIALS

STATEMENT OF ACTIVITIES

Consolidated statement of activities by subsidiary in US dollars
year ended September 30, 2021 (with comparative totals for 2020)

	2021									
	KIWANIS INTERNATIONAL	CIRCLE K INTERNATIONAL	KIWANIS YOUTH PROGRAMS	KIWANIS EUROPE	KIWANIS CHILDREN'S FUND			ELIMINATIONS	TOTAL	2020
					OPERATIONS	THE ELIMINATE PROJECT	TOTAL			
REVENUE, GAINS AND OTHER SUPPORT										
Kiwanis membership dues & fees	\$8,521,046	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$8,521,046	\$9,319,413
Service Leadership Programs dues & fees	34,486	181,775	1,258,854	-	-	-	-	-	1,475,115	2,415,585
Magazine fees	851,568	-	-	-	-	-	-	-	851,568	901,771
Insurance fees	1,920,120	-	-	-	-	-	-	-	1,920,120	2,031,916
Meeting & registration fees	372,454	20,864	46,375	-	-	-	-	-	439,693	48,980
Sponsorship fees	193,610	-	-	-	-	-	-	-	193,610	253,594
Contributions	-	-	-	-	2,001,224	761,559	2,762,783	-	2,762,783	1,985,505
Grant income	-	-	151,625	-	241,396	-	241,396	(1,196)	391,825	20,517
Advertising	776	-	-	-	-	-	-	-	776	4,523
Management fee & subsidies	1,701,288	368,302	-	710,739	-	-	-	(2,780,329)	-	-
Retail income	996,364	-	-	514	-	-	-	-	996,879	1,065,033
Investment income, net of fees	326,657	71	38,511	-	246,059	-	246,059	-	611,299	593,829
Other income	150,190	6,335	66,121	1,095	23	-	23	-	223,764	46,679
TOTAL REVENUE, GAINS AND OTHER SUPPORT	15,068,559	577,347	1,561,487	712,349	2,488,703	761,559	3,250,262	(2,781,525)	18,388,478	18,687,343
EXPENSES AND LOSSES										
Employment expenses	8,897,581	205,787	629,097	622,760	940,254	152,527	1,092,781	-	11,448,006	11,775,361
Travel & entertainment	276,561	26,351	67,364	27,781	8,755	497	9,252	-	407,310	829,141
Meeting expenses	682,949	17,846	162,894	119	2,643	-	2,643	-	866,451	337,672
Contract services expenses	1,222,330	36,247	225,981	49,088	62,245	15,000	77,245	-	1,610,891	1,643,101
Shipping, supplies & printing	649,166	2,586	47,319	3,330	207,664	6,648	214,312	-	916,712	1,137,091
Grants	1,183,887	-	150	-	468,999	436,060	905,059	(1,080,237)	1,008,859	1,805,555
Information Technology & computer costs	1,034,524	1,671	2,155	28,210	46,630	-	46,630	-	1,113,190	1,178,444
Membership materials & advertising	300,871	16,069	162,943	-	41,918	7,108	49,026	-	528,909	850,992
Utilities & insurance	1,599,392	1,725	4,977	9,595	5,438	-	5,438	-	1,621,127	1,458,229
Taxes & fees	120,733	5,985	28,403	420	44,792	4,421	49,213	-	204,753	235,004
Cost of goods sold	528,700	-	-	-	-	-	-	-	528,700	480,236
Depreciation	399,244	-	-	762	-	-	-	-	400,005	460,824
Currency exchange & bad debt losses	(48,370)	-	-	1,695	2,958	1,007	3,965	-	(42,710)	5,749,175
Miscellaneous expenses	(3,726)	208,284	574,833	-	890,925	24,375	915,300	(1,701,288)	(6,597)	1,448
TOTAL EXPENSES AND LOSSES	16,843,841	522,552	1,906,115	743,760	2,723,221	647,644	3,370,864	(2,781,525)	20,605,607	27,942,274
CHANGE IN NET ASSETS BEFORE OTHER CHANGES	(1,775,282)	54,795	(344,629)	(31,411)	(234,518)	113,915	(120,603)	-	(2,217,129)	(9,254,930)
Realized and unrealized gains on investments	4,892,544	-	581,918	-	3,191,146	-	3,191,146	-	8,665,608	4,371,480
Change in value of annuities payable	-	-	-	-	(3,601)	-	(3,601)	-	(3,601)	(6,326)
Transfers	-	-	-	-	491,069	(491,069)	-	-	-	-
CHANGE IN NET ASSETS	3,117,262	54,795	237,289	(31,411)	3,444,096	(377,154)	3,066,942	-	6,444,878	(4,889,777)
NET ASSETS, BEGINNING OF YEAR	29,261,575	240,392	2,835,107	15,917	17,467,908	377,154	17,845,062	-	50,198,053	55,087,831
NET ASSETS, END OF YEAR	\$32,378,837	\$295,187	\$3,072,397	\$(15,494)	\$20,912,004	\$-	\$20,912,004	\$-	\$56,642,931	\$50,198,053

STATEMENT OF FINANCIAL POSITION

Kiwanis International and subsidiaries
consolidated statement of financial position in US dollars
September 30, 2021 (with comparative totals for 2020)

	2021									
	KIWANIS INTERNATIONAL	CIRCLE K INTERNATIONAL	KIWANIS YOUTH PROGRAMS	KIWANIS EUROPE	KIWANIS CHILDREN'S FUND			ELIMINATIONS	TOTAL	9/30/2020
					OPERATIONS	THE ELIMINATE PROJECT	TOTAL			
ASSETS										
Cash & cash equivalents	\$1,500,691	\$273,872	\$134,067	\$48,840	\$1,207,046	\$-	\$1,207,046	\$-	\$3,164,517	\$4,178,337
Investments	31,949,619	-	3,270,426	-	19,956,610	-	19,956,610	(3,270,426)	51,906,229	43,147,064
Receivables	147,868	-	-	263	-	-	-	(7,012)	141,120	286,478
Merchandise inventory	431,011	-	-	-	-	-	-	-	431,011	527,641
Prepaid expenses & other	713,045	23,070	13,871	3,769	4,898	-	4,898	-	758,652	844,893
Cash value of life insurance contracts	-	-	-	-	107,094	-	107,094	-	107,094	298,887
Beneficial interest in assets held by others	-	-	-	-	144,622	-	144,622	-	144,622	126,342
Property & equipment, net	3,460,053	-	-	2,721	-	-	-	-	3,462,774	3,742,967
Advances to subsidiaries	864,880	43,791	26,584	-	414,470	-	414,470	(1,349,725)	-	-
TOTAL ASSETS	\$39,067,167	\$340,733	\$3,444,948	\$55,593	\$21,834,740	\$-	\$21,834,740	\$(4,627,162)	\$60,116,020	\$53,152,608
LIABILITIES										
Accounts payable	\$743,156	\$100	\$1,200	\$18,874	\$12,359	\$-	\$12,359	\$(7,012)	\$768,679	\$702,970
Accounts payable - subsidiaries	484,845	43,074	225,557	-	596,249	-	596,249	(1,349,725)	-	-
Funds invested for Kiwanis Youth Programs	3,270,426	-	-	-	-	-	-	(3,270,426)	-	-
Accrued liabilities & other	1,592,348	2,372	13,483	52,213	-	-	-	-	1,660,416	1,310,465
Payroll protection program loan	-	-	132,312	-	236,417	-	236,417	-	368,729	391,825
Liability insurance accrual	597,554	-	-	-	-	-	-	-	597,554	464,455
Annuities payable	-	-	-	-	77,711	-	77,711	-	77,711	84,837
TOTAL LIABILITIES	6,688,330	45,546	372,553	71,087	922,736	-	922,736	(4,627,162)	3,473,089	2,954,552
NET ASSETS										
Without donor restrictions										
Operating fund	27,071,433	295,187	3,027,646	(15,494)	4,228,355	-	4,228,355	-	34,607,128	27,769,221
Publications fund	102,316	-	-	-	-	-	-	-	102,316	701,808
Liability insurance	5,205,088	-	-	-	-	-	-	-	5,205,088	5,183,276
Total net assets without donor restrictions	32,378,837	295,187	3,027,646	(15,494)	4,228,355	-	4,228,355	-	39,914,531	33,654,304
With donor restrictions	-	-	44,750	-	16,683,649	-	16,683,649	-	16,728,399	16,543,752
TOTAL NET ASSETS	32,378,837	295,187	3,072,396	(15,494)	20,912,004	-	20,912,004	-	56,642,930	50,198,056
TOTAL LIABILITIES AND NET ASSETS	\$39,067,167	\$340,733	\$3,444,948	\$55,593	\$21,834,740	\$-	\$21,834,740	\$(4,627,162)	\$60,116,020	\$53,152,608

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