



Kiwaniis®

ANNUAL REPORT

2019-20

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FROM OUR LEADERS



STAN SODERSTROM
Executive Director
Kiwanis International and
Kiwanis Children's Fund

There is an ancient saying: *May you live in interesting times*. There has never been consensus on whether it's a blessing or a curse. But in the 2019-20 Kiwanis year, it was certainly apt — reminding us that challenges and opportunities alike often remain beyond our control.

The event that most significantly marked the year, of course, was the COVID-19 pandemic. During the 2020 Kiwanis International Council, I noted that we can't predict the future, but we can recognize the skills that we will need. After all, the pandemic itself was the ninth in the world over the last 18 years, including the Avian (or "bird") flu of 2005 and the more recent Ebola and Zika virus outbreaks.

Knowing that, we can't assume there won't be a crisis of some kind in the near future. But in 2019-20, we learned that we can navigate it when it comes.

Kiwanis International's investment portfolio, along with cost-cutting measures, helped maintain the organization's financial standing. (See details in the "Financials" section.) And we took quick action to support clubs — from the waiving of new member fees to our Lunch with a Leader Facebook series and a program of phone calls from staff members to club leaders.

In a year of lost meetings, lost projects and even lost members, the Kiwanis family persevered. We also adapted. For example, clubs used online video communications to resume meetings and projects — and discovered they could include guest speakers without being bound by geography or time zones.

Kiwanis International also forged ahead. We completed the final full year of The Eliminate Project — a partnership begun with UNICEF in 2010 to help eliminate maternal and neonatal tetanus. (See: "A focus on support.")

We also finalized initiatives to increase our role in leadership development. As a result, Kiwanis Amplify began in this subsequent Kiwanis year — offering members online sessions and communications that enhanced leadership skills. Some of the Kiwanis family's high school and university members also participated in a pilot program for leadership development.

In other words, the year was notable even in some ways that we expected. That's a testament to the Kiwanis family — particularly 2019-20 Kiwanis President Daniel Vigneron and 2019-20 Kiwanis Children's Fund President Ann Wilkins. I thank them for their steady hands in an uncertain year.



ANN WILKINS
2019-20 President
Kiwanis Children's Fund

Thanks to Kiwanians' generosity, the Kiwanis Children's Fund supported clubs that served communities around the world in 2019-20. Even during the COVID-19 pandemic, we helped members feed families, provide masks and make sure students had what they needed to learn from home — all while working to fulfill our commitment to fighting maternal and neonatal tetanus.



DANIEL VIGNERON
2019-20 President
Kiwanis International

The second half of the 2019-20 year brought many COVID-related challenges. It also brought out some of the best of the Kiwanis spirit. Clubs around the world adjusted to changing conditions and needs. We came through as a stronger organization and continue to make a difference in the lives of children and the communities we serve.

AN INTERNATIONAL FAMILY

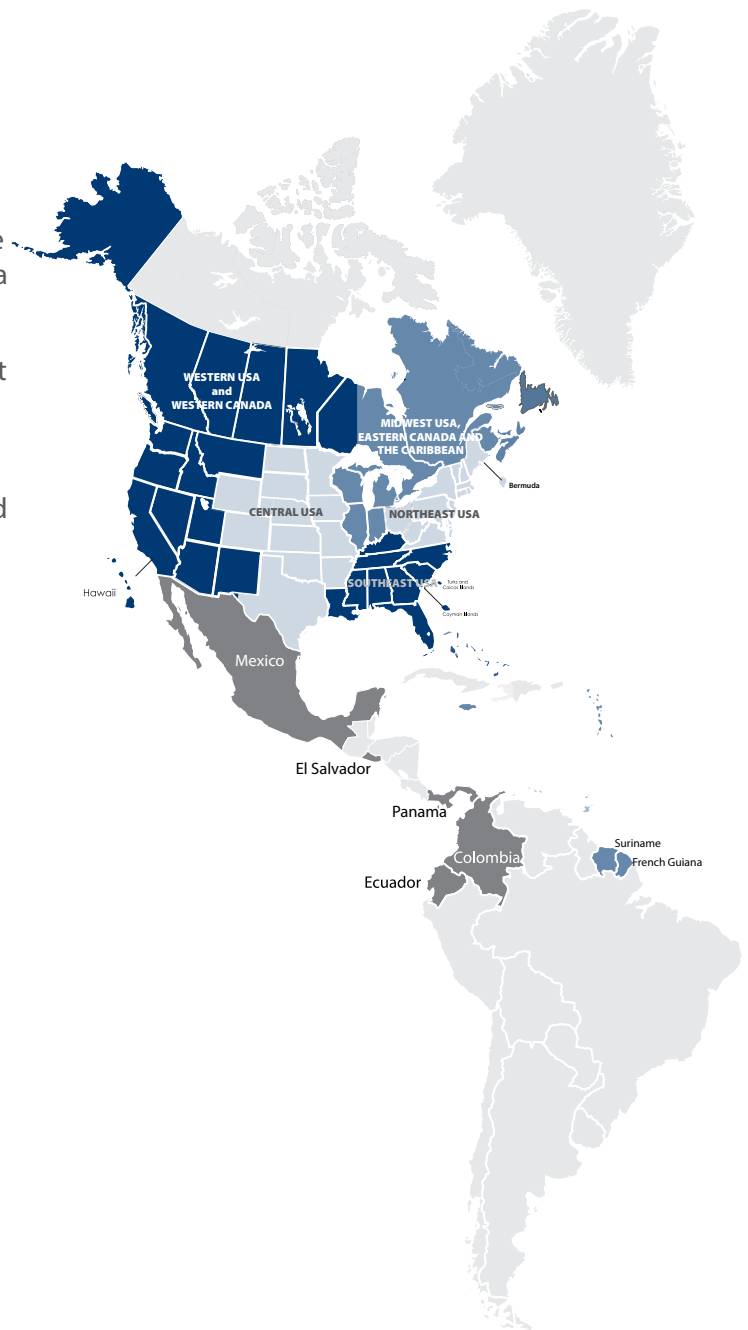
When an event or phenomenon makes an impact in every part of the world, it touches every part of the Kiwanis family. After all, Kiwanis International has clubs around the globe — so members are available to help communities in need, even while their own families and fellow members deal with a sweeping event such as a global pandemic.

Of course, our commitment to service was evident long before COVID-19 began to spread in early 2020. Prior to the pandemic, Kiwanis family members were making a difference. Helping feed kids and families. Providing safe places to play and learn. Promoting and supporting the health of children for generations to come.

Our mission is to change the world, one child and one community at a time. In fact, we're in those communities, living among those we serve. And because we're an international network of local clubs, we also tackle global issues that affect the health of millions of children and families.

That's the advantage of having hundreds of thousands of members around the world. The Kiwanis family consists of people of all ages and abilities — from students in primary school to longtime adult members of Kiwanis clubs, and everyone in between. We're in small towns and large cities. We're in neighborhoods, schools, universities and companies.

Anywhere people are willing to volunteer time and effort — to help create a world where every child is healthy, happy and loved.



STRENGTH IN NUMBERS

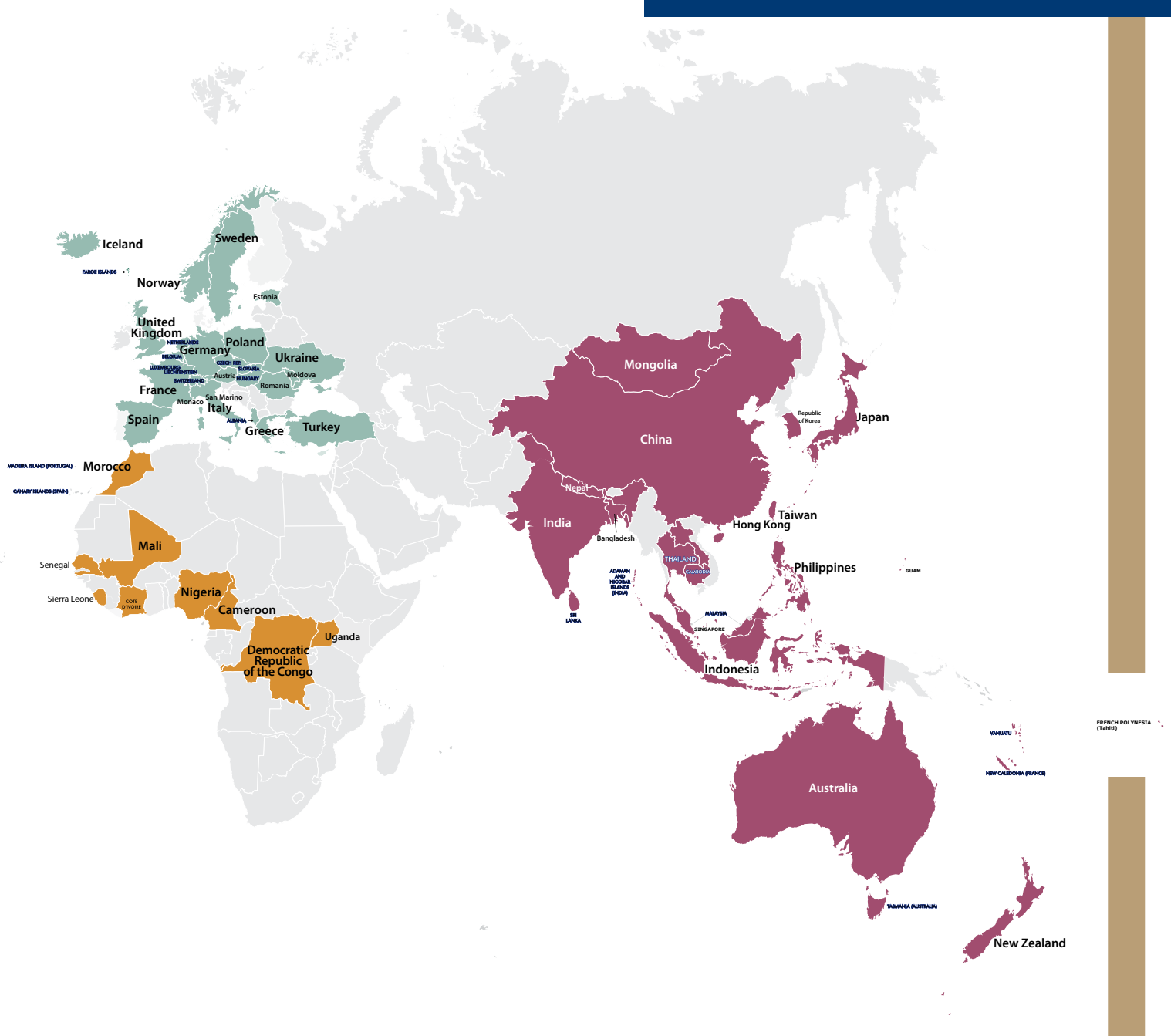
537,630 adults & youth members

8,386 adult clubs

8,268 youth clubs

85 nations & geographic areas

All figures approximate as of December 2019 and are subject to change.



FRESH INSPIRATION, FAST RESPONSE

Nearly half of the 2019-20 Kiwanis year had passed when the COVID-19 pandemic upended daily life around the world. As social distancing began in earnest in March 2020, the crisis also disrupted the regular operations of Kiwanis clubs, from service projects and fundraisers to meetings and much more.

But for many clubs, it was also a moment of inspiration — when new levels of resolve and creativity helped members rise to an unprecedented challenge. After all, the pandemic heightened the urgency of many communities' needs. And it often revealed other needs that more "normal" times tend to leave below the everyday surface.

Drawing on technology, community spirit and a sense of purpose, clubs around the world found new ways to transcend their new circumstances. And to meet needs new and old.

Portmore, Jamaica

In Jamaica, the Greater Portmore Kiwanis Club launched a multiphase effort to support medical and service workers — along with others who were particularly vulnerable to COVID-19. Throughout the project, the club delivered hand sanitizer and cleaning products to local police; donated 1,000 pounds of rice to the city for distribution to senior citizens; and purchased six plastic drums for conversion into handwashing stations at hospitals and police stations.

Wyoming, USA

In Wyoming, USA, the Cheyenne Kiwanis Club formed a committee specifically for pandemic-related fundraising. Within two months they had raised nearly US\$30,000 for local food banks. And when a member contracted the virus and lost work, the club devoted a portion of its fund to members affected by the pandemic.

Illinois, USA

In Illinois, USA, the Greater Riverton Kiwanis Club started its own food pantry. After small local pantries succumbed to the effects of COVID-19, the new club's members drew on its experience with a micro-pantry at a local high school. With the help of donations of money and food items from the local community, the club was able to put groceries in the seats and trunks of vehicles lined up to receive them each week.





Erbach/Odenwald, Germany

When the pandemic forced the Erbach/Odenwald Kiwanis Club in Germany to cancel its events, members instead drew on funds available from recent fundraisers. One of its established projects, a school for village children in Uganda, had closed and sent students back to their families. With a primary source for healthy meals gone — and with many parents confined to their homes and unable to work — the club donated enough money to provide a month of food for seven families.

Virginia Beach, Virginia, USA

The Kiwanis Club of Virginia Beach, Virginia, USA, helped someone close to home — and close to their hearts. When the restaurant where the club held its meetings closed because of the pandemic, their longtime server, a single mother, was suddenly unemployed. Within a month, members had collected US\$1,000 and presented it to her.



Those are just a few of the many examples of Kiwanians rising to the occasion throughout the year. It was an extraordinary time requiring extraordinary measures, but the Kiwanis family met the challenge by doing what members do: serving kids and communities when they needed it most.

LEARNING TO LEAD

The members of Kiwanis Service Leadership Programs, or SLPs, range from age six through university and into adulthood. Our SLPs consist of the clubs where members develop skills that last a lifetime — on a foundation of service, leadership and fellowship.

Of course, their success depends on our commitment to their well-being. In 2019-20, Kiwanis International introduced new training for youth protection, requiring it for all Kiwanis club members who serve SLP clubs as advisors.

For the SLP members themselves, technology helped overcome the disruption of the pandemic during the year. In a time of online or hybrid meeting formats, for instance, K-Kids, Builders Club and Key Club International developed virtual meeting kits for clubs. New kits were made available online each month in the latter part of 2020, with complete agendas and links to materials and resources.

The organization's Key Leader program also went virtual. A weekend experience for high school students (and students graduating from eighth grade), Key Leader builds leadership skills through team-building activities, group discussions and personal reflection. Virtual Key Leader kept the program going online during the pandemic months, introducing participants to the concepts behind Key Leader and the principles that help maximize their leadership potential.

Support and engagement

The Kiwanis year wasn't just about holding steady in uncertain times. Kiwanis SLPs continued the work of supporting future leaders — and engaging with members themselves.

For example, CKI and Key Club members were part of an input group that added insight to the development process for the Global Leadership Certificate program, a pilot effort for leadership training that would be announced at the end of the year. More broadly, regular surveys and feedback groups were conducted for all the SLPs, with marketing surveys and focus groups for Key Club in particular.

Through it all, the programs remained dedicated to service. In 2019-20, that required more agility than ever — including a greater shift to online work and communication. Those adjustments were evident everywhere, from club projects to UNICEF-partnered programs such as WASH (focused on clean water, sanitation and hygiene) and the Thirst Project (an effort to bring clean water to kids and communities).

Most of these measures were brought on by circumstance, of course, but they also fit the SLPs' commitment to accessibility. After all, SLP clubs are led by their members. Giving members a say in the programs' initiatives — and an increasing voice in communications and social media — wasn't just an area of focus in 2019-20. It's a major aspect of our vision for the future.





SERVICE LEADERSHIP PROGRAMS

K-Kids: Primary school students ages 6-12

Builders Club: Students ages 11-14

Key Club: High school students ages 15-18

Circle K International: University students

Aktion Club: Adults living with disabilities



A FOCUS ON SUPPORT

Kids need Kiwanis, and the Kiwanis Children's Fund helps members of the Kiwanis family reach them. Each year, grants from the Children's Fund support club and district service projects, Kiwanis Service Leadership Programs and the organization's global health care initiatives.

Those elements remained the focus of support in 2019-20. But for the Children's Fund, as for the rest of the organization, the pandemic created new circumstances — and required a quick shift in focus.

Through the rest of the year following the outbreak, the Children's Fund granted US\$165,000 to support local COVID-19 relief projects of 73 clubs in 11 countries. In fact, nearly \$50,000 had been granted by the first week of May — resulting in immediate support for kids in need, despite clubs' canceled service projects and fundraisers.

A Kiwanis club in Cuyahoga Falls, Ohio, USA, bought meals for 300 families per week that spring. Kiwanis members in Uganda distributed food to 500 homesteads in its area. Hundreds of elementary school students in Taiwan got free meals when parents were laid off from work in the aftermath of the virus.

Of course, there were so many other stories of kids and their families getting vital help because Kiwanians responded quickly — and partnered with the Children's Fund to provide it.

A decade of results

The 2019-20 Kiwanis year was also significant for a longer-term piece of Kiwanis' focus on international health. This was the last full year of The Eliminate Project — after a successful decade of fighting maternal and neonatal tetanus.

It began in 2010, when Kiwanis International partnered with UNICEF. In the decade that followed, Kiwanis family members raised money for lifesaving vaccines, health education, safe birth environments and more — all for the world's poorest and most vulnerable populations.

The result has been dramatic: MNT has been eliminated from 27 countries with the help of Kiwanis International. Since the World Health Assembly called for the elimination of neonatal tetanus in 1989, infant deaths from the disease have declined more than 96%.

Of course, there's more work to do. And even with the end of The Eliminate Project, we will continue the fight — funding efforts to save and protect mothers and babies in the 12 countries where MNT remains a threat.





STRENGTH IN NUMBERS

In 2019-20, the Kiwanis Children's Fund cumulatively awarded US\$1,498,220 in grants.

From club and district grants to COVID-19 response, youth programs and more, the Children's Fund supported the Kiwanis family's impact around the world.



DONORS

At the Kiwanis Children's Fund, our mission is to develop resources that transform the goodwill and vision of Kiwanians into programs that serve the children of the world.

The Kiwanis Children's Fund gratefully acknowledges the extraordinary support we received during the 2019-20 Kiwanis year. Each donor is a valued partner in our efforts to improve the lives of children near and far.

KIWANIS TRUE

DIAMOND TODAY CLUB

The following clubs' per-member average gift to the Kiwanis Children's Fund annual campaign met or exceeded US\$100 during the 2019-20 Kiwanis year.

Ballard, Seattle, Pacific Northwest	Greater Collier, Florida	Magandang Gensan, Philippine South
Boone, Carolinas	Greater Gibraltar, Michigan	Meridian Hills, Indianapolis, Indiana
Boyne City, Michigan	Greater Hudson, Wisconsin-Upper Michigan	Palmdale West, California-Nevada-Hawaii
Carmel Golden K, Indiana	Homestead-South Dade, Florida	Rapid City, Minnesota-Dakotas
Coastal Delaware, Capital	Jersey Shore Area, Pennsylvania	Tattnall County, Georgia
Eagle Rock, California-Nevada-Hawaii	Jupiter Reggio Calabria, Italy-San Marino	Twentynine Palms, California-Nevada-Hawaii
Fairview Park, Ohio	Kansas City-West, Kansas	West Hartford, New England and Bermuda
Geist, Indiana	Layton, Utah-Idaho	Zionsville, Indiana
Grand Forks, Minnesota-Dakotas	Lincoln-Northeast, Nebraska-Iowa	

GOLD TODAY CLUB

The following clubs' per-member average gift to the Kiwanis Children's Fund annual campaign was between US\$50 and \$99.99 during the 2019-20 Kiwanis year.

Addison, Illinois-Eastern Iowa	Geo-Ormoc, Philippine South	Medford, Pacific Northwest
Applewood, Golden, Rocky Mountain	Gladstone-Oak Grove, Pacific Northwest	Meramec Valley Community, Missouri-Arkansas
Arlington, Capital	Grafton Area, Wisconsin-Upper Michigan	Mersch Uelzechtdall, Belgium-Luxembourg
Auburn, Pacific Northwest	Grafton, Capital	Metro Tagbilaran, Philippine South
Baton Rouge, Louisiana-Mississippi-West Tennessee	Greater Swedesboro, New Jersey	New Orleans, Louisiana-Mississippi-West Tennessee
Beverly, New England and Bermuda	Greater Waterville, New England and Bermuda	Norlanco-Rheems, Pennsylvania
Blue Ridge, Winchester, Capital	Greeley, Rocky Mountain	North Phoenix, Southwest
Bordentown, New Jersey	Green Mountain, Rocky Mountain	North Suburban, Saint Paul, Minnesota-Dakotas
Bremerton, Pacific Northwest	Haslett-Okemos, Michigan	Puwala, Colombia
Buffalo Valley A.M., Pennsylvania	Hasselt Heilewigis, Belgium-Luxembourg	Roma Caput Mundi Terzo Millennio, Italy-San Marino
Cainta Hope, Philippine Luzon	Heartprints, Hsinchu City, Taiwan	San Francisco, California-Nevada-Hawaii
Cedar Park, Texas-Oklahoma	Hilliard, Ohio	Santa Clara, California-Nevada-Hawaii
Cincinnati, Ohio	Hilton Head Island, Carolinas	Seneca Falls-Waterloo, New York
Day-Breakers, Albert Lea, Minnesota-Dakotas	Holt, Michigan	Sisters, Pacific Northwest
Denton, Breakfast, Denton, Texas-Oklahoma	Indian River, Michigan	Somerset Hills, New Jersey
Des Plaines, Illinois-Eastern Iowa	Indy-It's 5 o'clock Somewhere, Indiana	Spencerport, New York
Downriver West, Michigan	Jackson, New Jersey	Te Aho Tini O Te Tama, Tahiti, New Zealand-South Pacific
Downtown Athens, Ohio	Kent-AM, Pacific Northwest	Tecumseh, Michigan
Downtown Scottsdale Young Professionals, Southwest	Kiwanis Youth Development & Support Club of North San Diego, California-Nevada-Hawaii	The Foothills, Boulder, Rocky Mountain
Druid Hills, Atlanta, Georgia	Kuala Lumpur, Malaysia	Topeka, Kansas
Durham, Carolinas	Leesburg, Florida	Tung Yi Hsin, Taichung, Taiwan
Early Risers, Worthington, Minnesota-Dakotas	Litchfield, Southwest	University, Wichita Falls, Texas-Oklahoma
East Cooper, Mt. Pleasant, Carolinas	Macomb, Illinois-Eastern Iowa	Westminster, Capital
El Paso, Southwest	Magna Grecia, Italy-San Marino	Westside, West Palm Beach, Florida
Elizabethton, Kentucky-Tennessee	Marion Metro, Nebraska-Iowa	White Oak-Monfort Heights, Ohio
Ewing Township, New Jersey	Mashpee, New England and Bermuda	Wilkinsburg, Pennsylvania
Fishers, Indiana	Matthews, Carolinas	Winnipeg, Western Canada
Fort Collins-Eyeopeners, Rocky Mountain	Meadville Golden K, Pennsylvania	
Fort Worth, Texas-Oklahoma	Mecklenburg, Charlotte, Carolinas	
Friendship Village, Tempe, Southwest		

DONORS

KIWANIS LOYAL

GEORGE F. HIXSON SOCIETY

The following individuals gave unrestricted gifts of US\$1,000 or more during the 2018-19 and 2019-20 Kiwanis years.

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Hiroshi Suzuki
Bruce Throckmorton
Yoshiharu Umeda
Jim Van Meerten
Hideki Yasui

The following clubs and club foundations gave unrestricted gifts of US\$1,000 or more during the 2018-19 and 2019-20 Kiwanis years.

Appleton-Fox Cities, Wisconsin-Upper Michigan
Athens, Kentucky-Tennessee
Atlanta, Georgia
Brooklyn, Michigan
Brunswick, Georgia
Canby, Pacific Northwest
Cape Coral Kiwanis Foundation, Inc., Florida
Carmel Golden K, Indiana
Carrollton, Georgia
Cedar Falls, Rough Risers, Nebraska-Iowa
Centralia, Missouri-Arkansas
Chen Hsin, Taiwan
Chia Yi Hsien, Taiwan
Chia-En, Taiwan
Clarksburg, West Virginia
Colonial Capital, Williamsburg, Capital
Columbia, Kentucky-Tennessee
Columbia-Golden K, Carolinas
Coweta County, Georgia
De Pere, Wisconsin-Upper Michigan
Decatur, Alabama
Dougherty County, Albany, Georgia
El Paso, Southwest
Elkhart, Indiana
Fort Collins-Eyeopeners, Rocky Mountain
Fountain Hills, Southwest
Fukuoka, Japan
Gainesville, Georgia
Hiroshima, Japan
Indian River, Michigan
Jacksonville, Illinois-Eastern Iowa
Jupiter Reggio Calabria, Italy-San Marino
Kennewick, Pacific Northwest
Kiwanis Club of Bradenton Foundation, Inc., Florida
Kiwanis Club of Montgomery Foundation, Alabama
Kiwanis Club of Norfolk Foundation, Capital
Kiwanis Club of Texarkana Foundation,

Texas-Oklahoma
Kiwanis Foundation of Arlington, Inc., Capital
Kiwanis Foundation of Indianapolis, Indiana
Kluang Mandarin, Malaysia
Kuala Lumpur, Malaysia
Kumamoto, Japan
Lafayette, Louisiana-Mississippi-West Tennessee
Lancaster, Ohio
Lost Mountain, Georgia
Lubbock, Texas-Oklahoma
Marietta, Georgia
Medina, Ohio
Mei Hsin, Taipei Hsien, Taiwan
Menlo Park, California-Nevada-Hawaii
Middlesex, Saluda, Capital
Middletown, Ohio
Nagoya, Japan
Napa, California-Nevada-Hawaii
New Orleans, Louisiana-Mississippi-West Tennessee
North Phoenix, Southwest
North Suburban, Saint Paul, Minnesota-Dakotas
Olmsted Falls, Ohio
Paris, Texas-Oklahoma
Poquoson, Capital
Port Townsend, Pacific Northwest
Poudre Golden K, Ft. Collins, Rocky Mountain
Prescott, Southwest
Puyallup, Pacific Northwest
Quincy, Illinois-Eastern Iowa
Rochelle Golden K, Illinois-Eastern Iowa
Rochester Day Makers, Minnesota-Dakotas
Romeo Area, Michigan
Saitama, Japan
San Diego Kiwanis Club Foundation, Inc., California-Nevada-Hawaii

Sparta, Wisconsin-Upper Michigan
Statesboro, Georgia
Steilacoom, Pacific Northwest
Takamatsu, Japan
Taman Desa, Malaysia
Tecumseh, Michigan
Tempe, Southwest
The Foothills, Boulder, Rocky Mountain
Tiffin, Ohio
Tokyo, Japan
Tri-Cities Industry, Pacific Northwest
Tung Yi Hsin, Taichung, Taiwan
Union, Missouri-Arkansas
Ute Pass-Woodland Park, Rocky Mountain
Utica-Shelby Township, Michigan
Valparaiso, Indiana
West Racine, Wisconsin-Upper Michigan
Williamsburg, Capital
Winchester, Capital
Wisconsin Rapids, Wisconsin-Upper Michigan
Zanesville (Downtown), Ohio

* Deceased

DONORS

KIWANIS BOLD

FOUNDERS CIRCLE

The following individuals' ongoing gifts to the Kiwanis Children's Fund meet or exceed US\$25,000.

Emerald (US\$500,000)

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Melvin & Mary Cowart*
Elizabeth Ann Khoury*

Ruby (US\$250,000)

Catharine Collins*
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* Deceased

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 Takashi Yano
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* Deceased

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KIWANIS LASTING

JOHN E. MAYFIELD LEGACY SOCIETY

The following individuals have made a documented estate commitment of US\$100,000 or more to the Kiwanis Children's Fund.

Dr. Milford A. & Lenora Hanna
Wanda C. O'Rourke-Ells

Thomas F. Shott
Steve Springer

MARY & BO SHAFER LEGACY SOCIETY

The following individuals have made a documented estate gift commitment of US\$50,000 to \$99,999 to the Kiwanis Children's Fund.

Lewis Bradley
Robert G. Brinkmann
John & Kristi Byrd
John M. Cano
Dr. Dale & Joanne Carlson
William B. Cater* & Deborah P. Carter
Trent & Amy Cowles
Jay & Beverly Davis
Thomas E. DeJulio
Randy L. DeLay
Alan Dill
Joseph C. Eppolito
Todd & Tracy Hildebran
Michael A. Iafrato & Dr. Melody
Jordahl-Iafrato

Bill & Janet Larson
Sue Petrisin
Anne Reid Pitts
Dorette C. Preston
Mark B. Rabaut
Robert William Randolph
Drs. David & Joy Rice
Anthony Sapp
B. Joe Schroeder
Byron & Julie Tabor
Stanley & Shirley A. Tipton
John E. Wood

The Kiwanis Children's Fund would like to posthumously recognize these donors who bequeathed gifts of US\$50,000 or more during the 2019-20 Kiwanis year:

Max Harral
John Papamarcos

EARNING YOUR TRUST

The Kiwanis Children's Fund works to earn donors' trust. And the results are clear. You can see them in certain key measures by which the industry evaluates integrity and transparency. The Children's Fund has been reviewed by the following charity evaluators:



We invite you to learn more at kiwanischildrensfund.org. Just click the Accountability tab.

* Deceased

A LETTER FROM THE CFO



BOB BRODERICK
Chief Financial Officer
Kiwanis International

Thanks to strong investment returns, Kiwanis International ended the fiscal year of 2020 with an overall surplus of US\$1.261 million. However, the pandemic hit operating income hard — decreasing it from US\$17.6 million to US\$15.6 million.

The Kiwanis International Board of Trustees took immediate action in April 2020, declaring that emergency conditions existed. As a result, costs were cut, resulting in a US\$2.91 million decrease in expenses.

The Kiwanis Children's Fund recognized a deficit of US\$6.69 million. This deficit is primarily due to the write-off of uncollectible district pledges for The Eliminate Project (US\$5.75 million). The pledges were written off because the likelihood of collection at this point is low.

For the other programs in the Kiwanis family, financial results were consistent with those of Kiwanis International: end-of-fiscal-year surpluses because of investment returns and cost reductions.

Of course, all operating revenue streams — including membership revenue, donations, meeting registration, sponsorship fees and retail operations — were adversely affected by the pandemic. On a consolidated basis, the Kiwanis family recognized an overall deficit of US\$4.890 million despite cost reductions of US\$4.920 million when compared to FY2019. The overall deficit was the direct effect of the pandemic and the write-off of pledges from The Eliminate Project.

FINANCIALS

KIWANIS INTERNATIONAL

STATEMENTS OF FINANCIAL POSITION

(US\$ 000's) AS OF SEPTEMBER 30

ASSETS:	2020	2019
Cash & equivalents	\$2,262	\$1,565
Investments	26,611	26,267
Receivables	272	403
Merchandise inventory	528	580
Prepaid expenses & other	785	579
Property & equipment	3,743	3,861
Advances to subsidiaries	481	1,881
TOTAL ASSETS	\$34,682	\$35,136
LIABILITIES:		
Accounts payable	\$703	\$1,679
Accounts payable - subsidiaries	97	1,228
Funds invested for Kiwanis Youth Programs	2,857	2,516
Accrued liabilities & other	1,284	1,060
Liability insurance accrual	464	637
TOTAL LIABILITIES	5,405	7,120
NET ASSETS:		
Without donor restrictions		
Operating Fund	23,392	21,650
Publications Fund	702	1,229
Insurance Fund	5,183	5,137
TOTAL NET ASSETS	29,277	28,016
TOTAL LIABILITIES AND NET ASSETS	\$34,682	\$35,136

STATEMENTS OF ACTIVITIES

(US\$ 000's) YEARS ENDED SEPTEMBER 30

REVENUE, GAINS AND OTHER SUPPORT:	2020	2019
Kiwanis membership dues & fees	\$9,319	\$9,901
Service Leadership Programs dues & fees	85	98
Magazine fees	902	937
Insurance fees	2,032	2,106
Meeting & registration fees	1	929
Sponsorship fees	254	268
Grants	20	-
Advertising	4	27
Management fee & subsidies	1,621	1,369
Retail income	1,065	1,416
Investment income, net of fees	302	520
Other income	37	48
TOTAL REVENUE, GAINS AND OTHER SUPPORT	15,642	17,619
EXPENSES AND LOSSES:		
Employment expenses	9,582	9,306
Travel & entertainment	579	1,510
Meeting expenses	255	1,093
Contract services expenses	1,337	1,610
Shipping, supplies & printing	741	876
Grants	506	545
Informational technology & computer costs	1,125	688
Membership materials & advertising	429	812
Utilities & insurance	1,442	1,840
Taxes & fees	142	249
Cost of goods sold	480	697
Depreciation	461	511
Currency exchange & bad debt losses	9	187
Miscellaneous expenses	(4)	71
TOTAL EXPENSES AND LOSSES	17,084	19,995
CHANGE IN NET ASSETS BEFORE OTHER GAINS	(1,442)	(2,376)
Realized & unrealized gains on investments	2,703	252
CHANGE IN NET ASSETS	\$1,261	\$(2,124)

FINANCIALS

KIWANIS CHILDREN'S FUND

STATEMENTS OF FINANCIAL POSITION

(US\$ 000's) AS OF SEPTEMBER 30

ASSETS:	2020	2019	LIABILITIES:		
Cash & equivalents	\$1,445	\$1,652	Accounts payable - subsidiaries	\$413	\$1,339
Investments	16,536	15,948	Accrued liabilities & other	-	12
Contributions receivable	-	7,126	Paycheck protection program loan	240	-
Prepaid expenses & other	-	40	Annuities payable	85	89
Cash value of life insurance contracts	299	276	TOTAL LIABILITIES	738	1,440
Beneficial interest in assets held by others	126	106	NET ASSETS:		
Advances to subsidiaries	177	827	Without donor restrictions	1,366	830
TOTAL ASSETS	\$18,583	\$25,975	With donor restrictions	16,479	23,705
			TOTAL NET ASSETS	17,845	24,535
			TOTAL LIABILITIES AND NET ASSETS	\$18,583	\$25,975

STATEMENTS OF ACTIVITIES

(US\$ 000's) YEARS ENDED SEPTEMBER 30

REVENUE, GAINS AND OTHER SUPPORT

	2020			2019		
	KCF	MNT	TOTAL	KCF	MNT	TOTAL
Contributions	\$1,636	\$349	\$1,985	\$1,887	\$1,005	\$2,892
Meeting & registration fees	-	-	-	22	-	22
Grant income	2	-	2	1	-	1
Investment income, net of fees	256	1	257	354	-	354
TOTAL REVENUE, GAINS AND OTHER SUPPORT	1,894	350	2,244	2,264	1,005	3,269

EXPENSES AND LOSSES

Employment expenses	657	704	1,361	1,000	556	1,556
Travel & entertainment	58	54	112	164	46	210
Meeting expenses	24	2	26	24	-	24
Contract services expenses	75	61	136	62	61	123
Shipping, supplies & printing	199	28	227	191	19	210
Grants	1,165	450	1,615	1,292	1,671	2,963
Informational technology & computer costs	51	-	51	52	1	53
Membership materials & advertising	30	39	69	97	69	166
Utilities & insurance	9	-	9	9	-	9
Taxes & fees	40	12	52	31	24	55
Currency exchange & bad debt losses	(10)	5,750	5,740	4	4,987	4,991
Miscellaneous expenses	437	455	892	383	326	709

TOTAL EXPENSES AND LOSSES	2,735	7,555	10,290	3,309	7,760	11,069
CHANGE IN NET ASSETS BEFORE OTHER GAINS	(841)	(7,205)	(8,046)	(1,045)	(6,755)	(7,800)
Realized & unrealized gains on investments	1,362	-	1,362	418	-	418
Change in value of annuities payable	(6)	-	(6)	-	-	-
CHANGE IN NET ASSETS	\$515	\$(7,205)	\$(6,690)	\$(627)	\$(6,755)	\$(7,382)

FINANCIALS

CIRCLE K INTERNATIONAL & KIWANIS YOUTH PROGRAMS

STATEMENTS OF FINANCIAL POSITION

(US\$ 000's) AS OF SEPTEMBER 30

ASSETS:

Cash & equivalents
Investments
Receivables
Prepaid expenses & other
Advances to subsidiaries

CIRCLE K INTERNATIONAL

2020	2019
\$231	\$68
-	-
-	-
15	17
25	236

KIWANIS YOUTH PROGRAMS

2020	2019
\$240	\$30
2,857	2,516
14	-
45	82
35	437

TOTAL ASSETS

\$271	\$321
-------	-------

\$3,191	\$3,065
---------	---------

LIABILITIES:

Accounts payable - subsidiaries
Accrued liabilities & other
Paycheck protection program loan

\$28	\$145
3	1
-	-

\$181	\$669
23	34
152	-

TOTAL LIABILITIES

31	146
----	-----

356	703
-----	-----

NET ASSETS:

Without donor restrictions
With donor restrictions

230	175
10	-

2,780	2,302
55	60

TOTAL NET ASSETS

240	175
-----	-----

2,835	2,362
-------	-------

TOTAL LIABILITIES & NET ASSETS

\$271	\$321
-------	-------

\$3,191	\$3,065
---------	---------

STATEMENTS OF ACTIVITIES

(US\$ 000's) YEARS ENDED SEPTEMBER 30

REVENUE, GAINS AND OTHER SUPPORT:

Service Leadership Programs dues & fees
Meeting & registration fees
Grant income
Management fee & subsidies
Investment income, net of fees
Other income

2020	2019
\$202	\$221
-	79
10	9
294	257
-	1
1	1

2020	2019
\$2,129	\$2,310
48	344
10	60
-	-
35	49
8	23

TOTAL REVENUE, GAINS AND OTHER SUPPORT

507	568
-----	-----

2,230	2,786
-------	-------

EXPENSES AND LOSSES:

Employment expenses
Travel & entertainment
Meeting expenses
Contract services expenses
Shipping, supplies & printing
Grants
Informational technology & computer costs
Membership materials & advertising
Utilities & insurance
Taxes & fees
Miscellaneous expenses

200	184
31	80
6	74
26	28
4	5
-	-
1	-
17	40
2	2
7	5
148	138

632	910
108	457
52	303
144	225
165	195
-	3
1	2
337	248
4	7
34	64
586	524

TOTAL EXPENSES AND LOSSES

442	556
-----	-----

2,063	2,938
-------	-------

CHANGE IN NET ASSETS BEFORE OTHER GAINS

Realized & unrealized gains on investments

65	12
-	-

167	(152)
306	35

CHANGE IN NET ASSETS

\$65	\$12
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\$473	\$(117)
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FINANCIALS

KIWANIS INTERNATIONAL & SUBSIDIARIES

STATEMENTS OF FINANCIAL POSITION

(US\$ 000's) AS OF SEPTEMBER 30

ASSETS:	2020	2019
Cash & equivalents	\$4,178	\$3,315
Investments	43,147	42,215
Receivables	286	243
Contributions receivable	-	7,126
Merchandise inventory	528	580
Prepaid expenses & other	845	718
Cash value of life insurance contracts	299	276
Beneficial interest in assets held by others	126	106
Property & equipment	3,743	3,861
TOTAL ASSETS	\$53,152	\$58,440
LIABILITIES:		
Accounts payable	\$703	\$1,519
Accrued liabilities & other	1,310	1,107
Paycheck protection program loan	392	-
Liability insurance accrual	464	637
Annuities payable	85	89
TOTAL LIABILITIES	2,954	3,352
NET ASSETS:		
Without donor restrictions		
Operating fund	27,769	24,957
Publications fund	702	1,229
Insurance fund	5,183	5,137
TOTAL NET ASSETS WITHOUT DONOR RESTRICTIONS	33,654	31,323
With donor restrictions	16,544	23,765
TOTAL NET ASSETS	50,198	55,088
TOTAL LIABILITIES & NET ASSETS	\$53,152	\$58,440

STATEMENTS OF ACTIVITIES

(US\$ 000's) YEARS ENDED SEPTEMBER 30

REVENUE, GAINS AND OTHER SUPPORT:	2020	2019
Kiwanis membership dues & fees	\$9,319	\$9,901
Service Leadership Programs dues & fees	2,416	2,629
Magazine fees	902	937
Insurance fees	2,032	2,106
Meeting & registration fees	49	1,374
Sponsorship fees	254	268
Contributions	1,985	2,892
Grant income	20	-
Advertising	4	27
Retail income	1,065	1,416
Investment income, net of fees	594	924
Other income	47	72
TOTAL REVENUE, GAINS AND OTHER SUPPORT	18,687	22,546
EXPENSES AND LOSSES:		
Employment expenses	11,775	11,956
Travel & entertainment	829	2,257
Meeting expenses	338	1,494
Contract services expenses	1,643	1,986
Shipping, supplies & printing	1,137	1,286
Grants	1,806	3,184
Informational technology & computer costs	1,178	743
Membership materials & advertising	852	1,266
Utilities & insurance	1,458	1,858
Taxes & fees	235	373
Cost of goods sold	480	697
Depreciation	461	511
Currency exchange & bad debt losses	5,749	5,178
Miscellaneous expenses	1	73
TOTAL EXPENSES AND LOSSES	27,942	32,862
CHANGE IN NET ASSETS BEFORE OTHER GAINS	(9,255)	(10,316)
Realized & unrealized gains on investments	4,371	705
Change in value of annuities payable	(6)	-
CHANGE IN NET ASSETS	\$(4,890)	\$(9,611)

KIWANIS PARTNERS

Connect with our portfolio of partners to conduct signature projects in your community. Consult [kiwanis.org/partners](https://www.kiwanis.org/partners) for the most recent information.



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Partnerships enhance club service. They also bring more value to your membership. You'll find those benefits at kiwanis.org/marketplace.

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KIWANIS INTERNATIONAL



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THE KIWANIS CHILDREN'S FUND



BOARD OF TRUSTEES Left to right:

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2019-20 STAFF LEADERSHIP

STAN SODERSTROM, executive director

BOB BRODERICK, chief financial officer

BEN HENDRICKS, chief communications officer

JEFF OATESS, chief operating officer

MICHELLE STUDY-CAMPBELL, executive director, Kiwanis Youth Programs

ANN UPDEGRAFF SPLETH, chief operating officer, Kiwanis Children's Fund



Kiwanis®

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