

Kiwanis International and Subsidiaries

Independent Auditor's Report and Consolidated Financial Statements

September 30, 2024 and 2023

Kiwanis International and Subsidiaries
Contents
September 30, 2024 and 2023

Independent Auditor’s Report on Consolidated Financial Statements and Supplementary Information.....	1
Consolidated Financial Statements	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4
Consolidated Statements of Functional Expenses.....	6
Consolidated Statements of Cash Flows	10
Notes to Consolidated Financial Statements	11
Supplementary Information	
Consolidating Schedules - Statements of Financial Position Information	28
Consolidating Schedules - Statements of Activities Information	30
Schedules of Funds - Parent Only	32
Schedule of Functional Expenses - Kiwanis Children’s Fund	34
Schedule of Revenues and Expenses - Kiwanis Youth Programs	35

Independent Auditor's Report on Consolidated Financial Statements and Supplementary Information

Board of Directors
Kiwanis International
Indianapolis, Indiana

Opinion

We have audited the consolidated financial statements of Kiwanis International and Subsidiaries (Kiwanis), which comprise the consolidated statements of financial position as of September 30, 2024 and 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, based on our audits and the report of other auditors, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of Kiwanis as of September 30, 2024 and 2023, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of KRMPFK, Inc, a wholly owned subsidiary, which statements reflect total assets constituting three percent of consolidated total assets at September 30, 2024 and 2023, and total revenues constituting eight percent and 11 percent of consolidated total revenues for the years then ended, respectively. Those statements were audited by other auditors, whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for KRMPFK, Inc., is based solely on the report of the other auditors.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Kiwanis and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Kiwanis' ability to continue as a going concern within one year after the date that these consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Kiwanis' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Kiwanis' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements that collectively comprise Kiwanis' basic consolidated financial statements. The supplementary information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic consolidated financial statements or to the basic consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic consolidated financial statements as a whole.

Forvis Mazars, LLP

Indianapolis, Indiana
January 6, 2025

Kiwanis International and Subsidiaries
Consolidated Statements of Financial Position
September 30, 2024 and 2023

	2024	2023
Assets		
Cash and cash equivalents	\$ 5,378,680	\$ 5,140,164
Investments	39,106,198	34,154,145
Receivables	149,081	139,735
Merchandise inventory	668,552	616,412
Prepaid expenses and other	847,635	591,595
Cash value of life insurance contracts	140,768	130,236
Property and equipment, net	<u>2,659,389</u>	<u>2,745,691</u>
Total assets	<u><u>\$ 48,950,303</u></u>	<u><u>\$ 43,517,978</u></u>
Liabilities		
Accounts payable	\$ 806,774	\$ 863,298
Accrued liabilities and other	2,898,100	1,514,076
Liability insurance accrual	479,202	447,541
Annuities payable	<u>58,147</u>	<u>61,506</u>
Total liabilities	<u><u>4,242,223</u></u>	<u><u>2,886,421</u></u>
Net Assets		
Without donor restrictions	29,099,029	27,326,336
With donor restrictions	<u>15,609,051</u>	<u>13,305,221</u>
Total net assets	<u><u>44,708,080</u></u>	<u><u>40,631,557</u></u>
Total liabilities and net assets	<u><u>\$ 48,950,303</u></u>	<u><u>\$ 43,517,978</u></u>

Kiwanis International and Subsidiaries
Consolidated Statement of Activities (With Comparative Totals for 2023)
Year Ended September 30, 2024

	2024			2023
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Revenue, Gains and Other Support				
Kiwanis membership dues and fees	\$ 8,401,868	\$ -	\$ 8,401,868	\$ 8,421,898
Service Leadership Programs dues and fees	2,235,934	-	2,235,934	2,240,412
Magazine fees	879,004	-	879,004	911,850
Insurance fees	2,501,906	-	2,501,906	2,590,162
Meeting and registration fees	1,147,987	-	1,147,987	1,091,970
Sponsorship fees	277,142	-	277,142	273,338
Contributions	2,144,393	465,580	2,609,973	2,391,474
Grant income	36,515	-	36,515	35,742
Advertising	462	-	462	-
Retail income	1,423,625	-	1,423,625	1,333,098
Investment income, net of fees	475,682	232,568	708,250	681,936
Other income	151,167	-	151,167	193,604
	19,675,685	698,148	20,373,833	20,165,484
Net assets released from restrictions	1,348,991	(1,348,991)	-	-
Total revenue, gains and other support	21,024,676	(650,843)	20,373,833	20,165,484
Expenses				
Employment expenses	11,718,723	-	11,718,723	12,073,969
Travel	1,114,666	-	1,114,666	1,569,539
Meeting expenses	1,462,872	-	1,462,872	1,711,224
Contract services expenses	1,696,550	-	1,696,550	1,889,839
Shipping, supplies and printing	319,327	-	319,327	404,769
Grants	1,269,377	-	1,269,377	1,154,036
Information technology and computer costs	996,571	-	996,571	1,294,888
Membership materials and advertising	735,038	-	735,038	794,122
Utilities	168,328	-	168,328	185,248
Insurance	2,918,128	-	2,918,128	1,455,732
Taxes and fees	292,119	-	292,119	299,570
Cost of goods sold	652,516	-	652,516	658,150
Depreciation	263,686	-	263,686	349,017
Currency exchange and bad debt expenses	(17,699)	-	(17,699)	(92,853)
Miscellaneous expenses	3,005	-	3,005	3,621
Total expenses	23,593,207	-	23,593,207	23,750,871
Change in Net Assets Before Other Changes	(2,568,531)	(650,843)	(3,219,374)	(3,585,387)
Proceeds from settlement	525,000	-	525,000	-
Loss on disposals of property and equipment	-	-	-	(1,562,747)
Realized and unrealized gains on investments	3,821,572	2,954,673	6,776,245	4,245,386
Change in value of annuities payable	(5,348)	-	(5,348)	715
Change in Net Assets	1,772,693	2,303,830	4,076,523	(902,033)
Net Assets, Beginning of Year	27,326,336	13,305,221	40,631,557	41,533,590
Net Assets, End of Year	\$ 29,099,029	\$ 15,609,051	\$ 44,708,080	\$ 40,631,557

Kiwanis International and Subsidiaries
Consolidated Statement of Activities
Year Ended September 30, 2023

	2023		
	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Gains and Other Support			
Kiwanis membership dues and fees	\$ 8,421,898	\$ -	\$ 8,421,898
Service Leadership Programs dues and fees	2,240,412	-	2,240,412
Magazine fees	911,850	-	911,850
Insurance fees	2,590,162	-	2,590,162
Meeting and registration fees	1,091,970	-	1,091,970
Sponsorship fees	273,338	-	273,338
Contributions	2,053,502	337,972	2,391,474
Grant income	30,742	5,000	35,742
Retail income	1,333,098	-	1,333,098
Investment income, net of fees	498,685	183,251	681,936
Other income	193,604	-	193,604
	19,639,261	526,223	20,165,484
Net assets released from restrictions	1,189,266	(1,189,266)	-
Total revenue, gains and other support	20,828,527	(663,043)	20,165,484
Expenses			
Employment expenses	12,073,969	-	12,073,969
Travel	1,569,539	-	1,569,539
Meeting expenses	1,711,224	-	1,711,224
Contract services expenses	1,889,839	-	1,889,839
Shipping, supplies and printing	404,769	-	404,769
Grants	1,154,036	-	1,154,036
Information technology and computer costs	1,294,888	-	1,294,888
Membership materials and advertising	794,122	-	794,122
Utilities	185,248	-	185,248
Insurance	1,455,732	-	1,455,732
Taxes and fees	299,570	-	299,570
Cost of goods sold	658,150	-	658,150
Depreciation	349,017	-	349,017
Currency exchange and bad debt expenses	(92,853)	-	(92,853)
Miscellaneous expenses	3,621	-	3,621
Total expenses	23,750,871	-	23,750,871
Change in Net Assets Before Other Changes	(2,922,344)	(663,043)	(3,585,387)
Loss on disposals of property and equipment	(1,562,747)	-	(1,562,747)
Realized and unrealized gains on investments	3,015,254	1,230,132	4,245,386
Change in value of annuities payable	715	-	715
Change in Net Assets	(1,469,122)	567,089	(902,033)
Net Assets, Beginning of Year	28,795,458	12,738,132	41,533,590
Net Assets, End of Year	\$ 27,326,336	\$ 13,305,221	\$ 40,631,557

Kiwanis International and Subsidiaries
Consolidated Statement of Functional Expenses
Year Ended September 30, 2024 with Comparative Totals for 2023

	Programs									Total Programs
	Membership Growth and Engagement	Communications	Service Leadership Programs	Publications	International Convention	Risk Management	Retail	Children's Fund	Other	
Employment expenses	\$ 1,677,681	\$ 2,173,576	\$ 605,857	\$ 423,699	\$ -	\$ 460,880	\$ 200,175	\$ 125,673	\$ 584,510	\$ 6,252,051
Travel	255,811	15,918	110,482	-	91,519	9,155	5,590	2,779	712	491,966
Meeting expenses	21,342	5,557	345,784	-	943,755	2,978	17,752	-	-	1,337,168
Contract services expenses	101,218	231,161	414,748	22,200	88,339	238,448	37,189	-	8,698	1,142,001
Shipping, supplies and printing	40,883	9,315	24,654	67	16,616	1,923	5,797	605	616	100,476
Grants	69,088	-	1,700	-	-	-	-	1,198,589	-	1,269,377
Information technology and computer costs	21,654	615,487	55,244	19,258	14,080	55,628	14,620	10,300	522	806,793
Membership materials and advertising	232,489	49,792	321,777	-	7,849	-	975	-	4,491	617,373
Utilities	16,741	36,394	4,528	-	-	2,850	900	250	2,800	64,463
Insurance	14,982	-	-	8,950	-	2,851,537	-	-	-	2,875,469
Taxes and fees	53,510	1,123	27,123	3,263	27,960	85,433	45,189	-	580	244,181
Cost of goods sold	-	-	-	-	-	-	652,516	-	-	652,516
Depreciation	3,297	-	-	-	-	-	-	-	-	3,297
Miscellaneous expenses and internal allocations	(15,754)	11	(862)	401,004	3,300	120,000	-	-	300	507,999
	2,492,942	3,138,334	1,911,035	878,441	1,193,418	3,828,832	980,703	1,338,196	603,229	16,365,130
Currency exchange and bad debt expenses	(20,310)	-	-	-	-	(65)	1,669	-	-	(18,706)
Total expenses	<u>\$ 2,472,632</u>	<u>\$ 3,138,334</u>	<u>\$ 1,911,035</u>	<u>\$ 878,441</u>	<u>\$ 1,193,418</u>	<u>\$ 3,828,767</u>	<u>\$ 982,372</u>	<u>\$ 1,338,196</u>	<u>\$ 603,229</u>	<u>\$ 16,346,424</u>

Kiwanis International and Subsidiaries
Consolidated Statement of Functional Expenses – Continued
Year Ended September 30, 2024 with Comparative Totals for 2023

	Supporting Services						
	General and Administrative	Membership Services	Governance and Executive Services	Fundraising	Total Supporting Services	Total	2023 Total
Employment expenses	\$ 3,295,040	\$ 686,482	\$ 928,121	\$ 557,029	\$ 5,466,672	\$ 11,718,723	\$ 12,073,969
Travel	157,735	10,394	378,499	76,072	622,700	1,114,666	1,569,539
Meeting expenses	50,164	9,494	38,472	27,574	125,704	1,462,872	1,711,224
Contract services expenses	453,623	442	90,640	9,844	554,549	1,696,550	1,889,839
Shipping, supplies and printing	119,886	3,972	4,407	90,586	218,851	319,327	404,769
Grants	-	-	-	-	-	1,269,377	1,154,036
Information technology and computer costs	108,530	11,538	6,092	63,618	189,778	996,571	1,294,888
Membership materials and advertising	20,508	54,729	3,803	38,625	117,665	735,038	794,122
Utilities	95,448	1,848	6,569	-	103,865	168,328	185,248
Insurance	30,494	-	12,165	-	42,659	2,918,128	1,455,732
Taxes and fees	27,538	1,092	976	18,332	47,938	292,119	299,570
Cost of goods sold	-	-	-	-	-	652,516	658,150
Depreciation	260,389	-	-	-	260,389	263,686	349,017
Miscellaneous expenses and internal allocations	(505,776)	208	574	-	(504,994)	3,005	3,621
	4,113,579	780,199	1,470,318	881,680	7,245,776	23,610,906	23,843,724
Currency exchange and bad debt expenses	16	-	-	991	1,007	(17,699)	(92,853)
Total expenses	<u>\$ 4,113,595</u>	<u>\$ 780,199</u>	<u>\$ 1,470,318</u>	<u>\$ 882,671</u>	<u>\$ 7,246,783</u>	<u>\$ 23,593,207</u>	<u>\$ 23,750,871</u>

Kiwanis International and Subsidiaries
Consolidated Statement of Functional Expenses
Year Ended September 30, 2023

	Programs									
	Membership Growth and Engagement	Communications	Service Leadership Programs	Publications	International Convention	Risk Management	Retail	Children's Fund	Other	Total Programs
Employment expenses	\$ 1,832,014	\$ 2,148,070	\$ 591,073	\$ 434,755	\$ -	\$ 420,957	\$ 196,926	\$ 164,803	\$ 667,924	\$ 6,456,522
Travel	477,073	11,808	199,103	-	77,317	10,561	5,882	1,588	1,567	784,899
Meeting expenses	133,874	202	407,969	351	1,015,755	5,226	11,295	39	144	1,574,855
Contract services expenses	132,070	233,584	445,442	16,851	68,985	376,016	22,459	608	48,719	1,344,734
Shipping, supplies and printing	54,005	4,162	38,944	89,723	18,912	2,208	12,091	4,615	412	225,072
Grants	115,651	-	-	-	-	-	-	1,038,385	-	1,154,036
Information technology and computer costs	54,649	727,477	76,097	59,860	29,660	126,701	15,825	10,718	2,920	1,103,907
Membership materials and advertising	273,607	82,700	349,693	-	14,083	1,396	2,060	-	6,096	729,635
Utilities	21,205	40,732	3,575	-	105	1,995	825	-	3,775	72,212
Insurance	14,642	-	-	8,269	-	1,395,725	-	-	-	1,418,636
Taxes and fees	54,953	162	40,616	(6,000)	26,769	52,223	43,015	64	1,084	212,886
Cost of goods sold	-	-	-	-	-	-	658,150	-	-	658,150
Depreciation	2,642	-	-	-	-	-	-	-	-	2,642
Miscellaneous expenses and internal allocations	(20,462)	308	(1,904)	369,000	3,407	111,002	-	-	-	461,351
	3,145,923	3,249,205	2,150,608	972,809	1,254,993	2,504,010	968,528	1,220,820	732,641	16,199,537
Currency exchange and bad debt expenses	(101,299)	7	(1,081)	8	-	-	2,784	265	-	(99,316)
Total expenses	<u>\$ 3,044,624</u>	<u>\$ 3,249,212</u>	<u>\$ 2,149,527</u>	<u>\$ 972,817</u>	<u>\$ 1,254,993</u>	<u>\$ 2,504,010</u>	<u>\$ 971,312</u>	<u>\$ 1,221,085</u>	<u>\$ 732,641</u>	<u>\$ 16,100,221</u>

Kiwanis International and Subsidiaries
Consolidated Statement of Functional Expenses – Continued
Year Ended September 30, 2023

	Supporting Services					
	General and Administrative	Membership Services	Governance and Executive Services	Fundraising	Total Supporting Services	Total
Employment expenses	\$ 3,320,470	\$ 679,528	\$ 900,923	\$ 716,526	\$ 5,617,447	\$ 12,073,969
Travel	197,143	34,689	468,771	84,037	784,640	1,569,539
Meeting expenses	65,179	23,006	33,455	14,729	136,369	1,711,224
Contract services expenses	512,268	1,555	31,279	3	545,105	1,889,839
Shipping, supplies, and printing	122,528	10,050	5,529	41,590	179,697	404,769
Grants	-	-	-	-	-	1,154,036
Information technology and computer costs	135,460	11,812	2,703	41,006	190,981	1,294,888
Membership materials and advertising	5,259	33,335	9,222	16,671	64,487	794,122
Utilities	105,357	1,500	5,804	375	113,036	185,248
Insurance	24,896	-	12,200	-	37,096	1,455,732
Taxes and fees	53,596	1,239	1,493	30,356	86,684	299,570
Cost of goods sold	-	-	-	-	-	658,150
Depreciation	346,375	-	-	-	346,375	349,017
Miscellaneous expenses and internal allocations	(479,547)	-	21,817	-	(457,730)	3,621
	4,408,984	796,714	1,493,196	945,293	7,644,187	23,843,724
Currency exchange and bad debt expenses	5,520	-	-	943	6,463	(92,853)
Total expenses	<u>\$ 4,414,504</u>	<u>\$ 796,714</u>	<u>\$ 1,493,196</u>	<u>\$ 946,236</u>	<u>\$ 7,650,650</u>	<u>\$ 23,750,871</u>

Kiwanis International and Subsidiaries
Consolidated Statements of Cash Flows
Year Ended September 30, 2024 and 2023

	2024	2023
Operating Activities		
Change in net assets	\$ 4,076,523	\$ (902,033)
Items not requiring (providing) cash		
Depreciation	263,686	349,017
Increase in cash value of life insurance contracts	(10,532)	(9,243)
Loss on disposals of property and equipment	-	1,562,747
Realized and unrealized gains on investments	(6,776,245)	(4,245,386)
Change in value of annuities payable	(3,359)	(8,178)
Changes in		
Receivables	(9,346)	80,690
Merchandise inventory	(52,140)	(172,075)
Prepaid expenses and other	(256,040)	696,823
Accounts payable	(56,524)	(419,897)
Liability insurance accrual	31,661	(270,545)
Accrued liabilities and other	1,384,024	(801,543)
Net cash used in operating activities	<u>(1,408,292)</u>	<u>(4,139,623)</u>
Investing Activities		
Purchase of property and equipment	(177,384)	(237,873)
Purchase of investment securities	(23,337,571)	(30,196,543)
Sales and maturities of investment securities	25,161,763	36,986,308
Net cash provided by investing activities	<u>1,646,808</u>	<u>6,551,892</u>
Net Increase in Cash and Cash Equivalents	238,516	2,412,269
Cash and Cash Equivalents, Beginning of Year	<u>5,140,164</u>	<u>2,727,895</u>
Cash and Cash Equivalents, End of Year	<u><u>\$ 5,378,680</u></u>	<u><u>\$ 5,140,164</u></u>

Note 1. Nature of Operations and Summary of Significant Accounting Policies

General

Kiwanis International and Subsidiaries (Kiwanis) consists of the following six related organizations:

- **Kiwanis International**

Kiwanis International (International) is the parent organization and was organized in January 1915 and incorporated as a not-for-profit organization in August 1918 under the laws of the State of Illinois. Subsequently, in November 1997, International was incorporated under the laws of the State of Indiana. International consists of all chartered Kiwanis clubs. Individuals are members of their local Kiwanis clubs.

International has six permanent objectives:

- To give primacy to the human and spiritual, rather than to the material values of life.
- To encourage the daily living of the Golden Rule in all human relationships.
- To promote the adoption and the application of higher social, business and professional standards.
- To develop, by precept and example, a more intelligent, aggressive and serviceable citizenship.
- To provide, through Kiwanis clubs, a practical means to form enduring friendships, to render altruistic service and to build better communities.
- To cooperate in creating and maintaining that sound public opinion and high idealism, which make possible the increase of righteousness, justice, patriotism and good will.

International has the power to direct, manage, supervise and control the business, property and funds of Kiwanis International, to create, supervise, and control Kiwanis districts, and to grant and revoke charters for Kiwanis International clubs. International's primary sources of revenue are membership dues and fees, magazine subscription fees, liability insurance fees, convention fees and merchandise sales.

- **Kiwanis Children's Fund**

Kiwanis Children's Fund was incorporated as Kiwanis International Foundation, a not-for-profit organization, in April 1939 under the laws of the State of Illinois. Subsequently, in December 1997, Kiwanis International Foundation was incorporated under the laws of the State of Indiana. On November 7, 2016, Kiwanis International Foundation assumed the business name Kiwanis Children's Fund.

Kiwanis Children's Fund was created to form, promote, sponsor or assist related and qualified charitable, benevolent, eleemosynary, educational, religious or scientific enterprises. Kiwanis Children's Fund provides funding for scholarships, merit awards and other various needs for supporting young children.

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

- **Kiwanis Youth Programs**

Kiwanis Youth Programs (formerly Key Club International) was organized in 1946 and was incorporated as a not-for-profit organization in August 1947 under the laws of the State of Illinois. Subsequently, in December 1997, Key Club International was incorporated under the laws of the State of Indiana. In 2014, Key Club International was renamed Kiwanis Youth Programs. It was established for the purpose of providing services to various youth.

- **Circle K International**

Circle K International (Circle K) was organized in October 1955 and incorporated as a not-for-profit organization in February 1957 under the laws of the State of Illinois. Subsequently, in February 2003, Circle K was incorporated under the laws of the State of Indiana. Circle K was established for the purpose of providing services to Circle K clubs.

- **Kiwanis Europe**

Kiwanis Europe was organized in January 2020 and incorporated as a not-for-profit organization in March 2020 under the laws of Belgium. Kiwanis Europe was established for the purpose of supporting the activities of Kiwanis International in Europe.

- **KRMPIK, Inc.**

KRMPIK, Inc. was formed as a pure captive insurance company and was issued a license permitting it to transact the business of a captive insurance company by the State of Vermont Department of Financial Regulation (the Department) on September 21, 2022, and is organized under Vermont's Statute Chapter 11A. KRMPIK, Inc. insures various risks of Kiwanis International and their global community of local clubs. KRMPIK, Inc. will underwrite deductible reimbursement policies carefully tailored to the specific needs of Kiwanis.

The consolidated financial statements include the accounts of the above related organizations. All material inter-organizational accounts and transactions have been eliminated in consolidation. The accounts of the member clubs or districts are not part of the consolidated financial statements.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Kiwanis considers all liquid investments with original maturities of three months or less (excluding cash equivalents managed by outside investment firms) to be cash equivalents. At September 30, 2024 and 2023, cash equivalents consisted primarily of money market accounts in both the United States and foreign countries.

At September 30, 2024, Kiwanis' cash accounts held in the United States exceeded federally insured limits by approximately \$2,845,000.

At September 30, 2024 and 2023, funds held outside the United States totaled \$1,714,386 and \$1,444,876, respectively.

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

Investments and Investment Return

Investments are carried at fair value. Investment return includes dividend, interest and other investment income; realized and unrealized gains and losses on investments carried at fair value.

Accounts Receivable

Accounts receivable consist of dues and fees and other amounts from clubs, companies and individuals. Accounts receivable are recorded in accordance with contract terms and are stated at the amount of consideration which Kiwanis has an unconditional right to receive. Kiwanis provides an allowance for credit losses, which is based upon a review of outstanding receivables, historical collection information and adjusted for current economic conditions and reasonable and supportable forecasts. Receivables are ordinarily due upon receipt of the invoice. Accounts unpaid for more than 90 days are considered past due. Past due receivables are written off based on individual credit evaluation and specific circumstances of the club. Clubs with past due balances may be considered for charter revocation by Kiwanis' Board of Trustees.

Property and Equipment

Property and equipment is stated at cost. Depreciation is charged to expense using the straight-line method over the estimated useful life of each asset.

The estimated useful lives for each major depreciable classification of property and equipment are as follows:

	<u>Years</u>
Buildings and improvements	39 - 50 years
Furniture and equipment	3 - 20 years

Long-Lived Asset Impairment

Kiwanis evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. No asset impairment was recognized during the years ended September 30, 2024 and 2023.

Insurance Liabilities

The liability for unpaid losses and loss adjustment expenses includes an amount determined from loss reports and individual cases and an amount, based on past experience, for losses incurred but not reported. Such liabilities are based on estimates and, while management believes that the amount is adequate, the ultimate liability may be in excess of or less than the amounts provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed, and any adjustments are reflected in earnings currently.

Management believes that its aggregate liability for unpaid losses and loss adjustment expenses at year end represents its best estimate, based upon the available data, or the amount necessary to cover the ultimate cost of losses, based upon an actuarial analysis prepared by a consulting actuary. In establishing reserves, management considers facts currently known, historical claims information, industry average loss data, and the present state of laws and coverage litigation. Additionally, management believes that the aggregate loss reserves at September 30, 2024 are adequate to cover claims for losses that have occurred.

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

However, because of the limited population of insured risks, limited historical data, economic conditions, judicial decisions, legislation and other reasons, actual loss experience may not conform to the assumptions used in determining the estimated amounts for such liability at the statement of financial position date. Accordingly, the ultimate liability could vary significantly from the amount indicated in the consolidated financial statements. As adjustments to these estimates become necessary, such adjustments are reflected in current operations. Kiwanis does not discount loss reserves.

Revenue

Revenue is recognized as Kiwanis satisfies performance obligations under its contracts. Revenue is reported at the estimated transaction price or amount that reflects consideration to which Kiwanis expects to be entitled in exchange for providing goods or services. Kiwanis determines transaction price based on standard charges for goods or services provided, reduced by implicit or explicit price concessions. Kiwanis determines its estimates of implicit and explicit price concessions based upon contractual agreements, its discount policies and historical experience.

Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor restrictions. Net assets without donor restrictions are available for use in general operations and not subject to donor restrictions. Net assets with donor restrictions are those whose use by Kiwanis has been limited by donors to a specific time period or purpose or have been restricted by donors to be maintained by Kiwanis in perpetuity.

Contributions

Contributions are provided to the Kiwanis Children's Fund either with or without restrictions placed on the gift by the donor. Revenues and net assets are separately reported to reflect the nature of those gifts – with or without donor restrictions.

The value recorded for each contribution is recognized as follows:

Nature of the Gift	Value Recognized
<i>Conditional gifts, with or without restriction</i>	
Gifts that depend on the Kiwanis Children's Fund overcoming a donor imposed barrier to be entitled to the funds	Not recognized until the gift becomes unconditional, <i>i.e.</i> the donor imposed barrier is met
<i>Unconditional gifts, with or without restriction</i>	
Received at date of gift – cash and other assets	Fair value
Received at date of gift – property, equipment and long-lived assets	Estimated fair value
Expected to be collected within one year	Net realizable value
Collected in future years	Initially reported at fair value determined using the discounted present value of estimated future cash flows technique

In addition to the amount initially recognized, revenue for unconditional gifts to be collected in future years is also recognized each year as the present-value discount is amortized using the level-yield method.

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Absent explicit donor stipulations for the period of time that long-lived assets must be held, expirations of restrictions for gifts of land, buildings, equipment and other long-lived assets are reported when those assets are placed in service.

Gifts and investment income that are originally restricted by the donor and for which the restriction is met in the same time period the gift is received are recorded as revenue with donor restrictions and then released from restriction.

Contributions receivable are reduced by an allowance for uncollectible pledges based upon historical information for pledge performance and known uncollectible pledges.

Conditional contributions and investment income having donor stipulations which are satisfied in the period the gift is received and the investment income is earned are recorded as revenue with donor restrictions and then released from restriction. At September 30, 2024 and 2023, no conditional promises to give were available based on matching requirements by the donor.

Contributed Services

No amounts have been included in the consolidated financial statements for contributed services. Kiwanis pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist Kiwanis with specific assistance programs, campaign solicitations and various committee assignments.

Dues and Service Fee Revenue

Membership dues, fees and subscriptions are collected from clubs on a worldwide basis, and are recognized as Kiwanis satisfies performance obligations under its contracts. Revenue is reported at the estimated transaction price or amount that reflects the consideration to which Kiwanis expects to be entitled in exchange for providing membership. Kiwanis determines the transaction price based on standard charges for memberships provided, reduced by implicit and explicit price concessions based upon contractual agreements, its discount policies and historical experience. Clubs are billed annually and may pay a one-time life membership fee for certain members. Life member fees are recognized as revenue when received.

Merchandise Inventory

Merchandise inventory consists primarily of Kiwanis logo merchandise. Inventories are stated at the lower of cost or net realizable value. Cost is determined using the weighted-average method.

Currency Exchange Transactions

Gains and losses relating to currency exchange transactions are recorded in the consolidated statements of activities.

Self-Insured Medical Plan

Kiwanis has elected to act as a self-insurer for certain costs related to employee health and accident benefits and has purchased stop loss insurance to limit the uninsured liability. Costs resulting from uninsured losses are recorded as expense when incurred.

Income Taxes

Except as described below, Kiwanis is not subject to income taxes except on unrelated business income. Kiwanis International, Circle K, Kiwanis Youth Programs and Kiwanis Children's Fund are exempt under Section 501 of the U.S. Internal Revenue Code. Kiwanis Children's Fund is not considered to be a private foundation. Gross unrelated business revenues amounted to \$275,643 and \$273,335 for the years ended September 30, 2024 and 2023, respectively.

KRMPIK, Inc. is organized as a "C" corporation for income tax purposes. KRMPIK, Inc. has further elected to be taxed as an insurance company under Internal Revenue Code (IRC) Section 831(a). Accordingly, income tax provisions are based on the asset and liability method. Deferred federal income taxes have been provided for temporary differences between the tax basis of assets and liabilities and their reported amounts in the financial statements. Such differences are related principally to unearned premiums and present value discount liabilities for losses and loss adjustment expenses. Premium taxes are paid in lieu of state income taxes based on directly written premiums.

KRMPIK, Inc. has not recognized any respective liability for unrecognized tax benefits as it has no known tax positions that would subject KRMPIK, Inc. to any material income tax exposure. A reconciliation of the beginning and ending amounts of unrecognized tax benefits is not included, nor is there any interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expenses as there are no unrecognized tax benefits. The tax year ended December 31, 2022, remains subject to examination for all major tax jurisdictions; however, KRMPIK, Inc. is not currently under audit nor has KRMPIK, Inc. been contacted by such jurisdictions.

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis and by natural expense in the consolidated statements of functional expenses.

Note 2. Revenue From Contracts With Customers

Contract Revenue

Performance obligations are determined based on the nature of the goods or services provided by Kiwanis in accordance with the contract. Revenue for performance obligations satisfied over time is recognized ratably over the period based on time elapsed. Kiwanis believes this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligations.

Performance obligations satisfied at a point in time is generally recognized when goods or services are provided to customers at a single point in time and Kiwanis does not believe it is required to provide additional goods or services related to that contract.

Transaction Price and Recognition

Kiwanis determines the transaction price based on standard charges for goods and services provided, reduced by discounts provided in accordance with Kiwanis' policy and implicit price concessions provided to customers. Kiwanis determines its estimates of explicit price concessions based on its historical collection experience within classes of customers.

From time to time, Kiwanis will receive overpayments of customer balances resulting in amounts owed back to either customers or third parties. These amounts are excluded from revenues and recorded as liabilities until they are refunded. As of September 30, 2024 and 2023, Kiwanis has no refund liabilities owed to customers or third parties.

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

Subsequent changes to the estimate of the transaction price are generally recorded as adjustments to revenue in the period of change. For the year ended September 30, 2024 and 2023, no additional revenue was recognized due to changes in estimates or implicit price concessions, discounts and contractual adjustments for performance obligations satisfied in prior years. Subsequent changes that are determined to be the result of adverse change in the customer's ability to pay are recorded as bad debt expense.

Kiwanis has determined that the nature, amount, timing and uncertainty of revenue and cash flows are affected by the following factors:

- Geography of the service location
- Kiwanis' line of business that provided the service

Kiwanis does not have any contracts that are unsatisfied or partially satisfied as of September 30, 2024, September 30, 2023 and October 1, 2023.

Kiwanis has amounts due from customers totaling \$149,081, \$139,735 and \$220,425 as of September 30, 2024, 2023, and 2022, respectively. Kiwanis expects to receive these amounts over the next calendar year.

Disaggregation of Revenue

The composition of contract revenue for the years ended September 30, 2024 and 2023 is as follows:

	2024	2023
Kiwanis membership dues and fees	\$ 8,401,868	\$ 8,421,898
Service Leadership Program dues and fees	2,235,934	2,240,412
Magazine fees	879,004	911,850
Insurance fees	2,501,906	2,590,162
Meeting and registration fees	1,147,987	1,091,970
Sponsorship fees	277,142	273,338
Advertising	462	-
Retail income	1,423,625	1,333,098
Other income	151,167	193,604
	<u>\$ 17,019,095</u>	<u>\$ 17,056,332</u>

The timing of recognition of contract revenue for the years ended September 30, 2024 and 2023 is as follows:

	2024	2023
Timing of revenue and recognition		
Sales at a point in time	\$ 3,000,383	\$ 2,892,010
Services transferred over time	14,018,712	14,164,322
	<u>\$ 17,019,095</u>	<u>\$ 17,056,332</u>

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

Note 3. Investments

Investments at September 30 consisted of the following:

	2024			
	Kiwanis International	Kiwanis Children's Fund	KRMPFK, Inc.	Total
Money market funds	\$ 511,495	\$ 476,555	\$ 321,809	\$ 1,309,859
Fixed income securities and funds				
Long-term bonds	522,607	921,073	-	1,443,680
Intermediate-term bonds	758,467	2,052,905	-	2,811,372
Short-term bonds	174,154	-	713,990	888,144
Total fixed income securities	1,455,228	2,973,978	713,990	5,143,196
Equity securities and funds				
Large-cap stocks	10,841,512	9,416,880	-	20,258,392
Mid- and small-cap stocks	679,919	937,495	-	1,617,414
International stocks	1,781,727	1,781,955	-	3,563,682
Equities blend	197,285	294,775	-	492,060
Total equity securities and funds	13,500,443	12,431,105	-	25,931,548
Alternative investment strategies				
Hedge funds	1,122,610	2,210,084	-	3,332,694
Private equity	3,388,901	-	-	3,388,901
Total investments	\$ 19,978,677	\$ 18,091,722	\$ 1,035,799	\$ 39,106,198

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

	Kiwanis International	2023 Kiwanis Children's Fund	Total
Money market funds	\$ 1,509,788	\$ 389,209	\$ 1,898,997
Fixed income securities and funds			
Long-term bonds	203,877	563,828	767,705
Intermediate-term bonds	722,216	1,435,410	2,157,626
Short-term bonds	179,329	-	179,329
Fixed income blend	205,640	125,018	330,658
Total fixed income securities	<u>1,311,062</u>	<u>2,124,256</u>	<u>3,435,318</u>
Equity securities and funds			
Large-cap stocks	8,851,214	8,158,615	17,009,829
Mid- and small-cap stocks	656,305	1,657,402	2,313,707
International stocks	1,878,176	1,940,575	3,818,751
Equities blend	113,611	593,960	707,571
Total equity securities and funds	<u>11,499,306</u>	<u>12,350,552</u>	<u>23,849,858</u>
Alternative investment strategies			
Hedge funds	2,460,993	1,459,674	3,920,667
Private equity	<u>1,049,305</u>	<u>-</u>	<u>1,049,305</u>
Total investments	<u>\$ 17,830,454</u>	<u>\$ 16,323,691</u>	<u>\$ 34,154,145</u>

The following schedule summarizes the investment return for the years ended September 30:

	2024	2023
Interest and dividends, net of fees	\$ 708,250	\$ 681,936
Realized gains	1,260,973	477,653
Unrealized gains	<u>5,515,272</u>	<u>3,767,733</u>
Total investment return	<u>\$ 7,484,495</u>	<u>\$ 4,927,322</u>

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

Note 4. Property and Equipment

Property and equipment at September 30 consists of:

	<u>2024</u>	<u>2023</u>
Buildings and improvements	\$ 6,364,219	\$ 6,364,219
Furniture and equipment	4,845,576	4,667,853
	<u>11,209,795</u>	<u>11,032,072</u>
Less: Accumulated depreciation	(9,262,029)	(8,998,004)
	<u>1,947,766</u>	<u>2,034,068</u>
Land	711,623	711,623
	<u>\$ 2,659,389</u>	<u>\$ 2,745,691</u>

Note 5. Liability Insurance Program

Kiwanis maintains comprehensive general liability insurance for its members in the United States, Canada and the Caribbean. The policy is intended to provide legal liability insurance for sums which insureds may become legally obligated to pay as damages to third parties for bodily injury or property damage arising from a Kiwanis-sponsored function or activity. Each club in the U.S. and Canada is assessed \$18 per member annually. Caribbean clubs are assessed \$1.50 per member annually. Kiwanis is partially self-insured and pays the first \$75,000 per occurrence with a maximum annual self-insured aggregate exposure of \$1,000,000.

At September 30, 2024 and 2023, Kiwanis accrued \$ 479,202 and \$447,541 in relation to this program. The liability insurance accrual represents Kiwanis' best estimate of claims and fees that were incurred but unpaid as of the end of the fiscal year. Management believes that the provision for liability insurance will be adequate to cover the ultimate net cost of losses incurred to the statement of financial position date. The provision is an estimate and may ultimately be settled for a significantly greater or lesser amount and it is at least reasonably possible that management will revise the estimate in the near term. Any subsequent differences arising are recorded in the period in which they are determined.

Kiwanis also provides a directors and officers (D&O) liability insurance program. Each club in the U.S. and Canada is assessed \$4 per member annually and each district in the U.S. and Canada \$800 on an annual basis. The D&O liability insurance program is designed to protect clubs, the districts and members against such matters as employment practices liability (including accusations of discrimination, sexual harassment and wrongful termination), allegations of mismanagement of funds, failure to enforce bylaws and violation of state/provincial and federal bylaws. No accrual was deemed necessary for the D&O liability insurance program at September 30, 2024 and 2023.

Note 6. Annuities Payable

Kiwanis Children's Fund has been the recipient of several gift annuities, which require future payments to the donor or their named beneficiaries. The assets received from the donor are recorded at fair value. Kiwanis Children's Fund has recorded a liability at September 30, 2024 and 2023, of \$ 58,147 and \$61,506, which represents the present value of the future annuity obligations. The liability has been determined using discount rates ranging from 1.2% to 9.0%.

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

Note 7. Net Assets With Donor Restrictions

Net assets with donor restrictions at September 30 are available for the following purposes or periods:

	<u>2024</u>	<u>2023</u>
Subject to expenditure for specified purpose		
Eliminate Project	\$ 36,074	\$ 249,303
Global Impact Fund	2,363,833	1,908,083
Scholarships, awards, grants and other programs	176,350	280,200
	<u>2,576,257</u>	<u>2,437,586</u>
Endowments		
Subject to endowment spending policy and appropriation		
Key Club Youth Opportunities Fund	642,655	275,053
Community Impact Fund	4,615,089	3,103,589
Other restricted purposes	803,868	519,408
	<u>6,061,612</u>	<u>3,898,050</u>
Subject to appropriation and expenditure when a specified event occurs		
Restricted by donors for		
Key Club Youth Opportunities Fund	1,549,240	1,549,240
Community Impact Fund	4,558,305	4,558,305
Other	863,637	862,040
	<u>6,971,182</u>	<u>6,969,585</u>
Total endowments	<u>13,032,794</u>	<u>10,867,635</u>
	<u>\$ 15,609,051</u>	<u>\$ 13,305,221</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors as of September 30:

	<u>2024</u>	<u>2023</u>
Satisfaction of purpose restrictions		
Scholarships, awards, grants and other programs	\$ 1,348,991	\$ 1,189,266

Note 8. Endowment

Kiwanis Children's Fund endowment consists of approximately 15 individual funds established for a variety of purposes. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

Kiwanis Children's Fund governing body has interpreted the State of Indiana's Prudent Management of Institutional Funds Act (SPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Kiwanis Children's Fund classifies as net assets with donor restrictions the original value of gifts donated to the permanent endowment plus the original value of subsequent gifts to the permanent endowment. The remaining portion of donor-restricted endowment funds is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by Kiwanis Children's Fund in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Kiwanis Children's Fund considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. Duration and preservation of the fund
2. Purposes of Kiwanis Children's Fund
3. General economic conditions
4. Possible effect of inflation and deflation
5. Expected total return from investment income and appreciation or depreciation of investments
6. Other resources of Kiwanis Children's Fund
7. Investment policies of Kiwanis Children's Fund

The composition of net assets by type of endowment fund at September 30, 2024 and 2023 was:

	With Donor Restrictions	
	2024	2023
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	\$ 6,971,182	\$ 6,969,585
Accumulated investment gains	6,061,612	3,898,050
Total endowment funds	<u>\$ 13,032,794</u>	<u>\$ 10,867,635</u>

Changes in endowment net assets for the years ended September 30, 2024 and 2023 were:

	With Donor Restrictions	
	2024	2023
Endowment net assets, October 1	\$ 10,867,635	\$ 10,342,052
Investment return	2,688,711	1,187,981
Contributions	24,736	31,565
Appropriation of endowment assets for expenditure	(438,110)	(554,442)
Other changes to endowments	<u>(110,178)</u>	<u>(139,521)</u>
Endowment net assets, September 30	<u>\$ 13,032,794</u>	<u>\$ 10,867,635</u>

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level Kiwanis Children's Fund is required to retain as a fund of perpetual duration pursuant to donor stipulation or SPMIFA. At September 30, 2024 and 2023, there were no significant underwater endowment funds. Kiwanis has interpreted SPMIFA to permit spending from underwater endowments in accordance with the prudent measures required under the law.

Kiwanis Children's Fund has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and other items supported by its endowment while seeking to maintain the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds Kiwanis Children's Fund must hold in perpetuity or for donor-specified periods, as well as those of board-designated endowment funds. Under Kiwanis Children's Fund policies, endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the Standard & Poors 500 index while assuming the lowest possible risk. Kiwanis Children's Fund expects its endowment funds to provide an average rate of return of approximately 7% annually over time. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate of return objectives, Kiwanis Children's Fund relies on a total return strategy in which investment returns are achieved through both current yield (investment income such as dividends and interest) and capital appreciation (both realized and unrealized). Kiwanis Children's Fund targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Kiwanis Children's Fund has a policy of appropriating for distribution each year up to 5% of its December 31 endowment fund's balance. In establishing this policy, Kiwanis Children's Fund considered the long-term expected return on its endowment. This is consistent with the Kiwanis Children's Fund objective to maintain the purchasing power of endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Note 9. Disclosures About Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3** Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

Following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy.

Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include money market funds, common and preferred stocks and mutual funds. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Level 2 securities include U.S. Government and related agency securities, international bonds and corporate bonds. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy. As a practical expedient, fair value of hedge funds and private equity funds is determined using the net asset value (or its equivalent) supplied by the respective fund managers and are, therefore, classified within the Investments Measured at NAV of the valuation hierarchy.

Fair value determinations for investments measured at NAV are the responsibility of the Finance Department. The Finance Department utilizes the valuations provided by fund managers to generate fair value estimates on a monthly or quarterly basis and challenges the reasonableness of the assumptions used and reviews the methodology to ensure the estimated fair value complies with accounting principles generally accepted in the United States of America.

The following tables present the fair value measurements of investments recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at September 30, 2024 and 2023:

		2024			
		Fair Value Measurements Using			
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Investments Measured at NAV ^(A)
Investments					
Cash equivalents and money market funds	\$ 1,309,859	\$ 1,309,859	\$ -	\$ -	\$ -
Fixed income securities and funds					
Long-term bonds	1,443,680	1,443,680	-	-	-
Intermediate-term bonds	2,811,372	2,811,372	-	-	-
Short-term bonds	888,144	563,653	324,491	-	-
Fixed income blend	-	-	-	-	-
Total fixed income securities	5,143,196	4,818,705	324,491	-	-
Common and preferred stocks					
Large-cap stocks	20,258,392	20,258,392	-	-	-
Mid- and small-cap stocks	1,617,414	1,617,414	-	-	-
International stocks	3,563,682	3,563,682	-	-	-
Equities blend	492,060	492,060	-	-	-
Total common and preferred stocks	25,931,548	25,931,548	-	-	-
Alternative investment strategies					
Hedge funds	3,332,694	2,900,198	-	-	432,496
Private equity	3,388,901	-	-	-	3,388,901
Total investments	\$ 39,106,198	\$ 34,960,310	\$ 324,491	\$ -	\$ 3,821,397

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

2023					
Fair Value Measurements Using					
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Investments Measured at NAV ^(A)
Investments					
Cash equivalents and money market funds	\$ 1,898,997	\$ 1,898,997	\$ -	\$ -	\$ -
Fixed income securities and funds					
Long-term bonds	767,705	767,705	-	-	-
Intermediate-term bonds	2,157,626	2,157,626	-	-	-
Short-term bonds	179,329	179,329	-	-	-
Fixed income blend	330,658	330,658	-	-	-
Total fixed income securities	3,435,318	3,435,318	-	-	-
Common and preferred stocks					
Large-cap stocks	17,009,829	17,009,829	-	-	-
Mid- and small-cap stocks	2,313,707	2,313,707	-	-	-
International stocks	3,818,751	3,818,751	-	-	-
Equities blend	707,571	707,571	-	-	-
Total common and preferred stocks	23,849,858	23,849,858	-	-	-
Alternative investment strategies					
Hedge funds	3,920,667	1,891,739	-	-	2,028,928
Private equity	1,049,305	-	-	-	1,049,305
Total investments	\$ 34,154,145	\$ 31,075,912	\$ -	\$ -	\$ 3,078,233

(A) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts included above are intended to permit reconciliation of the fair value hierarchy to the amount presented in the consolidated statements of financial position.

Investments Valued at Net Asset Value

The following tables present information regarding funds with fair value that is determined using the net asset value (or its equivalent) provided by the fund.

	Fair Value	Unfunded Commitments	Redemption Frequency (if Currently Eligible)	Redemption Notice Period
September 30, 2024				
Investments				
Hedge funds	\$ 432,496	\$ -	Quarterly - annually	30 - 100 days
Private equity	3,388,901	349,333	Not eligible	n/a
September 30, 2023				
Investments				
Hedge funds	\$ 2,028,928	\$ -	Quarterly - annually	30 - 100 days
Private equity	1,049,305	619,333	Not eligible	n/a

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

Hedge Funds: These categories include investments that take both long and short positions across asset classes. Management of the funds has the ability to shift investments among differing investment strategies.

Private Equity: This category includes private equity funds that invest primarily in the equity securities of public or private companies at various stages within their life cycle. These investments are either direct, fund of funds or secondary purchases across multiple strategies and are expected to significantly exceed performance of traditional equity indices. Private equities cannot be redeemed because the investments do not allow for redemptions. Distributions from each fund will be made as the underlying investments of the funds are liquidated.

Note 10. Line of Credit

International established a bank loan agreement in September 2017 that provides an unsecured \$2,000,000 line of credit for short-term borrowings. At September 30, 2024 and 2023, there were no borrowings outstanding under the line of credit. Interest on the line of credit borrowings is payable monthly at 3.50%. The line of credit expires in March 2025.

Note 11. Employee Benefit Plans

International has a defined-contribution 401(k) retirement savings plan covering substantially all employees (including employees who provide services for Kiwanis Youth Programs, Circle K International and Kiwanis Children's Fund). International makes matching contributions up to a maximum of 4% of the compensation that each employee contributes to the Plan. Kiwanis' contributions for the Plan were \$310,662 and \$318,493 for the years ended September 30, 2024 and 2023, respectively.

Note 12. Significant Estimates and Concentrations

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

Investments

Kiwanis invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying consolidated statements of financial position.

Litigation

International is a party to pending legal actions related to the liability insurance provided to its members, clubs and districts and is vigorously contesting these legal matters in conjunction with its insurance carriers. In such matters, Kiwanis has determined that there is at least a reasonable possibility of an adverse outcome and has estimated the range of loss to be approximately \$2,375,000 to \$4,750,000. At September 30, 2024 and 2023, Kiwanis accrued \$1.4 million and \$0, respectively, related to the settlement of certain claims that were not otherwise covered by insurance.

Kiwanis International and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2024 and 2023

While it is not feasible to predict or determine the outcome of such actions, it is the opinion of management that such actions will not ultimately result in liability that would have a material adverse effect on the consolidated financial position of Kiwanis. Management's best estimate of the future liability for these claims is included in the liability insurance accrual.

Kiwanis is subject to other claims and lawsuits that arise primarily in the ordinary course of its activities. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the consolidated financial position, change in net assets and cash flows of Kiwanis. Events could occur that would change this estimate materially in the near term.

Note 13. Liquidity and Availability

Kiwanis endowment funds consist of donor-restricted endowments. Income from donor-restricted endowments are restricted for specific purposes, with the exception of amounts available for general use. Donor-restricted endowment funds are not available for general expenditures.

Kiwanis manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. Kiwanis forecasts its future cash flows and monitors its liquidity and reserves. During the years ended September 30, 2024 and 2023, the level of liquidity and reserves was managed within the policy requirements.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of September 30, 2024 and 2023, comprise the following:

	2024	2023
Cash and cash equivalents	\$ 5,378,680	\$ 5,140,164
Redeemable investments	35,717,297	33,104,840
Receivables	149,081	139,735
Total liquid financial assets	<u>41,245,058</u>	<u>38,384,739</u>
Donor-imposed restrictions	2,576,257	2,437,586
Endowments	13,032,794	10,867,635
Total donor-imposed restrictions	<u>15,609,051</u>	<u>13,305,221</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 25,636,007</u>	<u>\$ 25,079,518</u>

Note 14. Subsequent Events

Subsequent events have been evaluated through January 6, 2025, which is the date the consolidated financial statements were available to be issued.

Supplementary Information

Kiwanis International and Subsidiaries
Consolidating Schedule – Statement of Financial Position Information
September 30, 2024 with Comparative Totals for 2023

	Kiwanis International	Kiwanis Europe	Circle K International	Kiwanis Youth Programs	Kiwanis Children's Fund	KRMPPK, Inc.	Eliminations	Total	2023 Total
Assets									
Cash and cash equivalents	\$ 2,981,122	\$ 343,074	\$ 29,914	\$ 118,143	\$ 1,633,834	\$ 272,593	\$ -	\$ 5,378,680	\$ 5,140,164
Investments	19,978,677	-	-	2,190,675	18,091,722	1,035,799	(2,190,675)	39,106,198	34,154,145
Receivables	133,627	326	-	8,089	-	7,039	-	149,081	139,735
Merchandise inventory	668,552	-	-	-	-	-	-	668,552	616,412
Prepaid expenses and other	718,710	-	4,931	79,822	64,509	121,792	(142,129)	847,635	591,595
Cash value of life insurance contracts	-	-	-	-	140,768	-	-	140,768	130,236
Property and equipment, net	2,650,778	8,611	-	-	-	-	-	2,659,389	2,745,691
Advances to subsidiaries	551,305	-	35,094	17,000	36,839	-	(640,238)	-	-
Investment in KRMPPK, Inc.	500,000	-	-	-	-	-	(500,000)	-	-
Total assets	<u>\$ 28,182,771</u>	<u>\$ 352,011</u>	<u>\$ 69,939</u>	<u>\$ 2,413,729</u>	<u>\$ 19,967,672</u>	<u>\$ 1,437,223</u>	<u>\$ (3,473,042)</u>	<u>\$ 48,950,303</u>	<u>\$ 43,517,978</u>
Liabilities									
Accounts payable	\$ 719,793	\$ 22,376	\$ 642	\$ 258	\$ 402	\$ 170,095	\$ (106,792)	\$ 806,774	\$ 863,298
Accounts payable - subsidiaries	67,544	-	236,076	-	336,618	-	(640,238)	-	-
Funds invested for Kiwanis Youth Programs	2,190,675	-	-	-	-	-	(2,190,675)	-	-
Accrued liabilities and other	2,614,431	118,703	620	164,346	-	35,337	(35,337)	2,898,100	1,514,076
Liability insurance accrual	-	-	-	-	-	479,202	-	479,202	447,541
Annuities payable	-	-	-	-	58,147	-	-	58,147	61,506
Total liabilities	<u>5,592,443</u>	<u>141,079</u>	<u>237,338</u>	<u>164,604</u>	<u>395,167</u>	<u>684,634</u>	<u>(2,973,042)</u>	<u>4,242,223</u>	<u>2,886,421</u>
Net Assets									
Without donor restrictions									
Operating	19,229,315	210,932	(167,399)	2,240,349	3,972,230	752,589	(500,000)	25,738,016	22,621,910
Publications	(421,164)	-	-	-	-	-	-	(421,164)	(422,189)
Liability insurance	3,782,177	-	-	-	-	-	-	3,782,177	5,126,615
Total net assets without donor restriction	<u>22,590,328</u>	<u>210,932</u>	<u>(167,399)</u>	<u>2,240,349</u>	<u>3,972,230</u>	<u>752,589</u>	<u>(500,000)</u>	<u>29,099,029</u>	<u>27,326,336</u>
With donor restrictions	<u>-</u>	<u>-</u>	<u>-</u>	<u>8,776</u>	<u>15,600,275</u>	<u>-</u>	<u>-</u>	<u>15,609,051</u>	<u>13,305,221</u>
Total net assets	<u>22,590,328</u>	<u>210,932</u>	<u>(167,399)</u>	<u>2,249,125</u>	<u>19,572,505</u>	<u>752,589</u>	<u>(500,000)</u>	<u>44,708,080</u>	<u>40,631,557</u>
Total liabilities and net assets	<u>\$ 28,182,771</u>	<u>\$ 352,011</u>	<u>\$ 69,939</u>	<u>\$ 2,413,729</u>	<u>\$ 19,967,672</u>	<u>\$ 1,437,223</u>	<u>\$ (3,473,042)</u>	<u>\$ 48,950,303</u>	<u>\$ 43,517,978</u>

Kiwanis International and Subsidiaries
Consolidating Schedule – Statement of Financial Position Information
September 30, 2023

	<u>Kiwanis International</u>	<u>Kiwanis Europe</u>	<u>Circle K International</u>	<u>Kiwanis Youth Programs</u>	<u>Kiwanis Children's Fund</u>	<u>KRMPPK, Inc.</u>	<u>Eliminations</u>	<u>2023 Total</u>
Assets								
Cash and cash equivalents	\$ 2,914,681	\$ 255,300	\$ 23,716	\$ 109,420	\$ 571,689	\$ 1,265,358	\$ -	\$ 5,140,164
Investments	17,830,454	-	-	2,250,995	16,323,691	-	(2,250,995)	34,154,145
Receivables	129,658	(5,293)	-	4,190	-	11,180	-	139,735
Merchandise inventory	616,412	-	-	-	-	-	-	616,412
Prepaid expenses and other	563,929	8,954	4,583	36,592	170	118,358	(140,991)	591,595
Cash value of life insurance contracts	-	-	-	-	130,236	-	-	130,236
Property and equipment, net	2,736,759	8,932	-	-	-	-	-	2,745,691
Advances to subsidiaries	733,424	4,819	18,678	173,481	5,594	-	(935,996)	-
Investment in KRMPPK, Inc.	500,000	-	-	-	-	-	(500,000)	-
Total assets	<u>\$ 26,025,317</u>	<u>\$ 272,712</u>	<u>\$ 46,977</u>	<u>\$ 2,574,678</u>	<u>\$ 17,031,380</u>	<u>\$ 1,394,896</u>	<u>\$ (3,827,982)</u>	<u>\$ 43,517,978</u>
Liabilities								
Accounts payable	\$ 706,457	\$ 42,795	\$ 10	\$ 486	\$ 2,745	\$ 214,162	\$ (103,357)	\$ 863,298
Accounts payable - subsidiaries	188,122	-	92,463	293,349	362,064	-	(935,998)	-
Funds invested for Kiwanis Youth Programs	2,250,995	-	-	-	-	-	(2,250,995)	-
Accrued liabilities and other	1,273,303	100,507	1,453	138,813	-	37,632	(37,632)	1,514,076
Liability insurance accrual	-	-	-	-	-	447,541	-	447,541
Annuities payable	-	-	-	-	61,506	-	-	61,506
Total liabilities	<u>4,418,877</u>	<u>143,302</u>	<u>93,926</u>	<u>432,648</u>	<u>426,315</u>	<u>699,335</u>	<u>(3,327,982)</u>	<u>2,886,421</u>
Net Assets								
Without donor restrictions								
Operating	16,902,014	129,410	(46,949)	2,123,654	3,318,220	695,561	(500,000)	22,621,910
Publications	(422,189)	-	-	-	-	-	-	(422,189)
Liability insurance	5,126,615	-	-	-	-	-	-	5,126,615
Total net assets without donor restriction	<u>21,606,440</u>	<u>129,410</u>	<u>(46,949)</u>	<u>2,123,654</u>	<u>3,318,220</u>	<u>695,561</u>	<u>(500,000)</u>	<u>27,326,336</u>
With donor restrictions	<u>-</u>	<u>-</u>	<u>-</u>	<u>18,376</u>	<u>13,286,845</u>	<u>-</u>	<u>-</u>	<u>13,305,221</u>
Total net assets	<u>21,606,440</u>	<u>129,410</u>	<u>(46,949)</u>	<u>2,142,030</u>	<u>16,605,065</u>	<u>695,561</u>	<u>(500,000)</u>	<u>40,631,557</u>
Total liabilities and net assets	<u>\$ 26,025,317</u>	<u>\$ 272,712</u>	<u>\$ 46,977</u>	<u>\$ 2,574,678</u>	<u>\$ 17,031,380</u>	<u>\$ 1,394,896</u>	<u>\$ (3,827,982)</u>	<u>\$ 43,517,978</u>

Kiwanis International and Subsidiaries
Consolidating Schedule – Statement of Activities Information
Year Ended September 30, 2024 with Comparative Totals for 2023

	Kiwanis International	Kiwanis Europe	Circle K International	Kiwanis Youth Programs	Kiwanis Children's Fund	KRMPPK, Inc.	Eliminations	Total	2023 Total
Revenue, Gains and Other Support									
Kiwanis membership dues and fees	\$ 8,401,868	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,401,868	\$ 8,421,898
Service Leadership Programs dues and fees	61,036	-	129,310	2,045,588	-	-	-	2,235,934	2,240,412
Magazine fees	879,004	-	-	-	-	-	-	879,004	911,850
Insurance fees	2,501,906	-	-	-	-	-	-	2,501,906	2,590,162
Meeting and registration fees	781,767	-	43,900	308,710	13,610	-	-	1,147,987	1,091,970
Sponsorship fees	275,642	-	-	1,500	-	-	-	277,142	273,338
Contributions	-	-	1,403	-	2,608,570	-	-	2,609,973	2,391,474
Grant income	50,000	36,515	4,389	17,000	-	-	(71,389)	36,515	35,742
Advertising	462	-	-	-	-	-	-	462	-
Management fee and subsidies	1,605,984	817,973	191,628	-	-	-	(2,615,585)	-	-
Retail income	1,423,625	-	-	-	-	-	-	1,423,625	1,333,098
Investment income, net of fees	335,737	11	90	48,700	305,787	17,925	-	708,250	681,936
Premiums written	-	-	-	-	-	1,676,906	(1,676,906)	-	-
Other income	135,049	111	2,622	13,385	-	-	-	151,167	193,604
Total revenue, gains and other support	16,452,080	854,610	373,342	2,434,883	2,927,967	1,694,831	(4,363,880)	20,373,833	20,165,484
Expenses									
Employment expenses	9,151,028	602,998	241,885	785,426	937,386	-	-	11,718,723	12,073,969
Travel	720,241	76,731	36,287	156,456	124,951	-	-	1,114,666	1,569,539
Meeting expenses	1,059,429	9,550	24,233	328,325	38,357	2,978	-	1,462,872	1,711,224
Contract services expenses	1,054,582	64,584	24,965	399,745	15,686	136,988	-	1,696,550	1,889,839
Shipping, supplies and printing	186,770	9,023	1,598	23,602	98,334	-	-	319,327	404,769
Grants	1,078,689	-	-	1,700	1,269,978	-	(1,080,990)	1,269,377	1,154,036
Information technology and computer costs	848,553	14,013	9,787	47,772	76,446	-	-	996,571	1,294,888
Membership materials and advertising	362,673	1,241	9,499	322,054	39,571	-	-	735,038	794,122
Utilities	146,699	7,466	2,043	4,845	7,275	-	-	168,328	185,248
Insurance	3,158,028	6,584	-	-	-	1,430,422	(1,676,906)	2,918,128	1,455,732
Taxes and fees	151,677	581	3,686	24,308	26,579	85,288	-	292,119	299,570
Cost of goods sold	652,516	-	-	-	-	-	-	652,516	658,150
Depreciation	260,389	3,297	-	-	-	-	-	263,686	349,017
Currency exchange and bad debt expenses	4,278	(22,983)	-	-	1,006	-	-	(17,699)	(92,853)
Miscellaneous expenses	(3,305)	3	139,809	663,233	809,249	-	(1,605,984)	3,005	3,621
Total expenses	18,832,247	773,088	493,792	2,757,466	3,444,818	1,655,676	(4,363,880)	23,593,207	23,750,871
Change in Net Assets Before Other Changes	(2,380,167)	81,522	(120,450)	(322,583)	(516,851)	39,155	-	(3,219,374)	(3,585,387)
Proceeds from settlement	525,000	-	-	-	-	-	-	525,000	-
Loss on disposals of property and equipment	-	-	-	-	-	-	-	-	(1,562,747)
Realized and unrealized gains (losses) on investments	2,839,055	-	-	429,678	3,489,639	17,873	-	6,776,245	4,245,386
Change in value of annuities payable	-	-	-	-	(5,348)	-	-	(5,348)	715
Change in Net Assets	983,888	81,522	(120,450)	107,095	2,967,440	57,028	-	4,076,523	(902,033)
Net Assets, Beginning of Year	21,606,440	129,410	(46,949)	2,142,030	16,605,065	695,561	(500,000)	40,631,557	41,533,590
Net Assets, End of Year	\$ 22,590,328	\$ 210,932	\$ (167,399)	\$ 2,249,125	\$ 19,572,505	\$ 752,589	\$ (500,000)	\$ 44,708,080	\$ 40,631,557

Kiwanis International and Subsidiaries
Consolidating Schedule – Statement of Activities Information
Year Ended September 30, 2023

	Kiwanis International	Kiwanis Europe	Circle K International	Kiwanis Youth Programs	Kiwanis Children's Fund	KRMPPK, Inc.	Eliminations	Total
Revenue, Gains and Other Support								
Kiwanis membership dues and fees	\$ 8,421,898	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,421,898
Service Leadership Programs dues and fees	58,066	-	135,963	2,046,383	-	-	-	2,240,412
Magazine fees	911,850	-	-	-	-	-	-	911,850
Insurance fees	2,590,162	-	-	-	-	-	-	2,590,162
Meeting and registration fees	726,027	-	49,247	303,046	13,650	-	-	1,091,970
Sponsorship fees	273,338	-	-	-	-	-	-	273,338
Contributions	-	-	5,687	-	2,385,787	-	-	2,391,474
Grant income	62,144	30,742	6,109	28,219	6,369	-	(97,841)	35,742
Advertising	-	-	-	-	-	-	-	-
Management fee and subsidies	1,698,000	764,137	167,018	-	-	-	(2,629,155)	-
Retail income	1,333,098	-	-	-	-	-	-	1,333,098
Investment income, net of fees	361,982	-	536	45,083	274,335	-	-	681,936
Premiums written	-	-	-	-	-	2,261,027	(2,261,027)	-
Other income	39,530	122,321	1,459	30,294	-	-	-	193,604
Total revenue, gains and other support	16,476,095	917,200	366,019	2,453,025	2,680,141	2,261,027	(4,988,023)	20,165,484
Expenses								
Employment expenses	9,399,133	590,107	167,018	729,265	1,188,446	-	-	12,073,969
Travel	1,006,732	108,862	66,891	236,278	150,776	-	-	1,569,539
Meeting expenses	1,173,506	91,599	61,619	357,448	27,052	-	-	1,711,224
Contract services expenses	1,167,851	58,704	47,617	401,325	71,652	142,690	-	1,889,839
Shipping, supplies and printing	299,811	8,199	3,311	40,441	53,007	-	-	404,769
Grants	1,043,780	4,396	-	-	1,134,856	-	(1,028,996)	1,154,036
Information technology and computer costs	1,143,680	13,940	13,700	67,599	55,969	-	-	1,294,888
Membership materials and advertising	422,604	2,969	5,966	345,672	16,911	-	-	794,122
Utilities	161,837	10,125	975	4,969	7,342	-	-	185,248
Insurance	1,839,431	6,538	-	-	-	1,870,790	(2,261,027)	1,455,732
Taxes and fees	160,668	1,318	5,787	35,938	43,873	51,986	-	299,570
Cost of goods sold	658,150	-	-	-	-	-	-	658,150
Depreciation	346,375	2,642	-	-	-	-	-	349,017
Currency exchange and bad debt expenses	(74,666)	(19,515)	(354)	(727)	2,409	-	-	(92,853)
Miscellaneous expenses	5,315	(536)	193,517	542,329	960,996	-	(1,698,000)	3,621
Total expenses	18,754,207	879,348	566,047	2,760,537	3,713,289	2,065,466	(4,988,023)	23,750,871
Change in Net Assets Before Other Changes	(2,278,112)	37,852	(200,028)	(307,512)	(1,033,148)	195,561	-	(3,585,387)
Loss on disposals of property and equipment	(1,562,747)	-	-	-	-	-	-	(1,562,747)
Realized and unrealized gains on investments	2,141,038	-	-	243,045	1,861,303	-	-	4,245,386
Change in value of annuities payable	-	-	-	-	715	-	-	715
Change in Net Assets	(1,699,821)	37,852	(200,028)	(64,467)	828,870	195,561	-	(902,033)
Net Assets, Beginning of Year	23,306,261	91,558	153,079	2,206,497	15,776,195	-	-	41,533,590
Contributed Capital - KRMPPK, Inc.	-	-	-	-	-	500,000	(500,000)	-
Net Assets, End of Year	\$ 21,606,440	\$ 129,410	\$ (46,949)	\$ 2,142,030	\$ 16,605,065	\$ 695,561	\$ (500,000)	\$ 40,631,557

Kiwanis International and Subsidiaries
Schedule of Funds – Parent Only
Year Ended September 30, 2024 with Comparative Totals for 2023

	2024			
	Operating Fund	Publications Fund	Liability Insurance Fund	2023 Total
Revenue, Gains and Other Support				
Kiwanis membership dues and fees	\$ 8,401,868	\$ -	\$ -	\$ 8,421,898
Service Leadership Programs dues and fees	61,036	-	-	58,066
Magazine fees	-	879,004	-	911,850
Insurance fees	-	-	2,501,906	2,590,162
Meeting and registration fees	781,767	-	-	726,027
Sponsorship fees	275,642	-	-	273,338
Grant income	50,000	-	-	62,144
Advertising	-	462	-	-
Management fee and subsidies	1,605,984	-	-	1,698,000
Retail income	1,423,625	-	-	1,333,098
Investment income, net of fees	335,737	-	-	361,982
Other income	131,398	-	3,651	39,530
Total revenue, gains and other support	13,067,057	879,466	2,505,557	16,476,095
Expenses				
Employment expenses	8,266,449	423,699	460,880	9,399,133
Travel	711,086	-	9,155	1,006,732
Meeting expenses	1,059,429	-	-	1,173,506
Contract services expenses	930,924	22,200	101,458	1,167,851
Shipping, supplies and printing	184,780	67	1,923	299,811
Grants	1,078,689	-	-	1,043,780
Information technology and computer costs	773,667	19,258	55,628	1,143,680
Membership materials and advertising	362,673	-	-	422,604
Utilities	143,849	-	2,850	161,837
Insurance	51,057	8,950	3,098,021	1,839,431
Taxes and fees	148,269	3,263	145	160,668
Cost of goods sold	652,516	-	-	658,150
Depreciation	260,389	-	-	346,375
Currency exchange and bad debt expenses	4,343	-	(65)	(74,666)
Miscellaneous expenses	(524,309)	401,004	120,000	5,315
Total expenses	14,103,811	878,441	3,849,995	18,754,207
Change in Net Assets Before Other Changes	(1,036,754)	1,025	(1,344,438)	(2,278,112)
Proceeds from settlement	525,000	-	-	-
Loss on disposals of property and equipment	-	-	-	(1,562,747)
Realized and unrealized gains (losses) on investments	2,839,055	-	-	2,141,038
Change in Net Assets	2,327,301	1,025	(1,344,438)	(1,699,821)
Net Assets, Beginning of Year	16,902,014	(422,189)	5,126,615	23,306,261
Net Assets, End of Year	\$ 19,229,315	\$ (421,164)	\$ 3,782,177	\$ 21,606,440

Kiwanis International and Subsidiaries
Schedule of Funds – Parent Only
Year Ended September 30, 2023

	2023			
	Operating Fund	Publications Fund	Liability Insurance Fund	Total
Revenue, Gains and Other Support				
Kiwanis membership dues and fees	\$ 8,421,898	\$ -	\$ -	\$ 8,421,898
Service Leadership Programs dues and fees	58,066	-	-	58,066
Magazine fees	-	911,850	-	911,850
Insurance fees	-	-	2,590,162	2,590,162
Meeting and registration fees	726,027	-	-	726,027
Sponsorship fees	273,338	-	-	273,338
Grant income	62,144	-	-	62,144
Advertising	-	-	-	-
Management fee and subsidies	1,698,000	-	-	1,698,000
Retail income	1,333,098	-	-	1,333,098
Investment income, net of fees	361,982	-	-	361,982
Other income	35,912	-	3,618	39,530
Total revenue, gains and other support	12,970,465	911,850	2,593,780	16,476,095
Expenses				
Employment expenses	8,543,420	434,755	420,958	9,399,133
Travel	996,171	-	10,561	1,006,732
Meeting expenses	1,167,929	351	5,226	1,173,506
Contract services expenses	917,672	16,851	233,328	1,167,851
Shipping, supplies and printing	207,880	89,722	2,209	299,811
Grants	1,043,780	-	-	1,043,780
Information technology and computer costs	957,119	59,860	126,701	1,143,680
Membership materials and advertising	421,208	-	1,396	422,604
Utilities	159,842	-	1,995	161,837
Insurance	45,200	8,269	1,785,962	1,839,431
Taxes and fees	166,430	(6,000)	238	160,668
Cost of goods sold	658,150	-	-	658,150
Depreciation	346,375	-	-	346,375
Currency exchange and bad debt expenses	(74,674)	8	-	(74,666)
Miscellaneous expenses	(474,685)	369,000	111,000	5,315
Total expenses	15,081,817	972,816	2,699,574	18,754,207
Change in Net Assets Before Other Changes	(2,111,352)	(60,966)	(105,794)	(2,278,112)
Loss on disposals of property and equipment	(1,562,747)	-	-	(1,562,747)
Realized and unrealized gains on investments	2,141,038	-	-	2,141,038
Change in Net Assets	(1,533,061)	(60,966)	(105,794)	(1,699,821)
Net Assets, Beginning of Year	18,435,075	(361,223)	5,232,409	23,306,261
Net Assets, End of Year	\$ 16,902,014	\$ (422,189)	\$ 5,126,615	\$ 21,606,440

Kiwanis International and Subsidiaries
Schedule of Functional Expenses – Kiwanis Children’s Fund
Years Ended September 30, 2024 and 2023

	2024				Total
	Supporting Services			Total Supporting Services	
	Program Services	General and Administrative	Fundraising	Total Supporting Services	Total
Employment expenses	\$ 125,673	\$ 254,684	\$ 557,029	\$ 811,713	\$ 937,386
Travel	2,778	46,101	76,072	122,173	124,951
Meeting expenses	-	10,782	27,575	38,357	38,357
Contract services expenses	-	5,843	9,843	15,686	15,686
Shipping, supplies and printing	605	7,144	90,585	97,729	98,334
Grants	1,269,978	-	-	-	1,269,978
Information technology and computer costs	10,300	2,528	63,618	66,146	76,446
Membership materials and advertising	-	946	38,625	39,571	39,571
Utilities	250	7,025	-	7,025	7,275
Taxes and fees	-	8,247	18,332	26,579	26,579
Miscellaneous expenses	100,001	207,252	501,996	709,248	809,249
Total expenses	1,509,585	550,552	1,383,675	1,934,227	3,443,812
Currency exchange and bad debt expenses	-	15	991	1,006	1,006
Total expenses	<u>\$ 1,509,585</u>	<u>\$ 550,567</u>	<u>\$ 1,384,666</u>	<u>\$ 1,935,233</u>	<u>\$ 3,444,818</u>

	2023				Total
	Supporting Services			Total Supporting Services	
	Program Services	General and Administrative	Fundraising	Total Supporting Services	Total
Employment expenses	\$ 164,803	\$ 307,117	\$ 716,526	\$ 1,023,643	\$ 1,188,446
Travel	1,588	65,151	84,037	149,188	150,776
Meeting expenses	39	12,284	14,729	27,013	27,052
Contract services expenses	608	71,041	3	71,044	71,652
Shipping, supplies and printing	4,615	6,802	41,590	48,392	53,007
Grants	1,134,856	-	-	-	1,134,856
Information technology and computer costs	10,718	4,245	41,006	45,251	55,969
Membership materials and advertising	-	240	16,671	16,911	16,911
Utilities	-	6,967	375	7,342	7,342
Taxes and fees	65	13,452	30,356	43,808	43,873
Miscellaneous expenses	165,996	258,996	536,004	795,000	960,996
Total expenses	1,483,288	746,295	1,481,297	2,227,592	3,710,880
Currency exchange and bad debt expenses	265	1,201	943	2,144	2,409
Total expenses	<u>\$ 1,483,553</u>	<u>\$ 747,496</u>	<u>\$ 1,482,240</u>	<u>\$ 2,229,736</u>	<u>\$ 3,713,289</u>

Kiwanis International and Subsidiaries
Schedule of Revenues and Expenses – Kiwanis Youth Programs
Year Ended September 30, 2024 with Comparative Totals for 2023

	2024									2023
	General and Administrative	Key Club	Key Leader	Builder's Club	K-Kids	Key Club Convention	Leadership & Education	Other Programs	Total	Total
Revenue, Gains and Other Support										
Service Leadership Programs dues and fees	\$ -	\$ 1,582,705	\$ -	\$ 238,555	\$ 224,328	\$ -	-	\$ -	\$ 2,045,588	\$ 2,046,383
Meeting and registration fees	-	2,500	128,210	-	-	178,000	-	-	308,710	303,046
Sponsorship fees	-	-	-	-	-	1,500	-	-	1,500	-
Grant income	-	-	-	-	-	-	17,000	-	17,000	28,219
Investment income, net of fees	48,700	-	-	-	-	-	-	-	48,700	45,083
Other income	-	11,123	-	-	2,262	-	-	-	13,385	30,294
Total revenue, gains and other support	<u>48,700</u>	<u>1,596,328</u>	<u>128,210</u>	<u>238,555</u>	<u>226,590</u>	<u>179,500</u>	<u>17,000</u>	<u>-</u>	<u>2,434,883</u>	<u>2,453,025</u>
Expenses										
Employment expenses	179,569	352,733	25,660	114,021	113,443	-	-	-	785,426	729,265
Travel	62,242	18,998	-	-	-	40,307	-	34,909	156,456	236,278
Meeting expenses	3,619	6,089	-	-	-	303,017	-	15,600	328,325	357,448
Contract services expenses	2,597	208,296	78,404	40,165	36,592	21,191	12,500	-	399,745	401,325
Shipping, supplies and printing	477	8,772	5,737	1,988	2,012	3,993	623	-	23,602	40,441
Grants	-	-	-	900	800	-	-	-	1,700	-
Information technology and computer costs	1,760	6,500	-	340	55	1,551	37,566	-	47,772	67,599
Membership materials and advertising	9,356	226,237	200	35,765	33,288	9,608	7,600	-	322,054	345,672
Utilities	1,459	2,410	-	488	488	-	-	-	4,845	4,969
Taxes and fees	307	22,730	307	5	1	838	-	120	24,308	35,938
Currency exchange and bad debt expenses	-	-	-	-	-	-	-	-	-	(727)
Miscellaneous expenses	100,591	323,507	56,004	83,004	84,004	15,996	-	127	663,233	542,329
Total expenses	<u>361,977</u>	<u>1,176,272</u>	<u>166,312</u>	<u>276,676</u>	<u>270,683</u>	<u>396,501</u>	<u>58,289</u>	<u>50,756</u>	<u>2,757,466</u>	<u>2,760,537</u>
Change in Net Assets Before Other Changes	(313,277)	420,056	(38,102)	(38,121)	(44,093)	(217,001)	(41,289)	(50,756)	(322,583)	(307,512)
Realized and unrealized gains (losses) on investments	<u>429,678</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>429,678</u>	<u>243,045</u>
Change in Net Assets	<u>\$ 116,401</u>	<u>\$ 420,056</u>	<u>\$ (38,102)</u>	<u>\$ (38,121)</u>	<u>\$ (44,093)</u>	<u>\$ (217,001)</u>	<u>\$ (41,289)</u>	<u>\$ (50,756)</u>	<u>\$ 107,095</u>	<u>\$ (64,467)</u>